



World of Medicare Contractors

6/11/2025

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Objective

After this session, attendees will understand the various contractors who work with the Medicare program, who they are, what they do and how to contact them.

Today's Presenter

- Andrea Freibauer
 - Provider Outreach and Education Consultant





Agenda

[Introduction – CMS, MACs and More](#)

[Medicare Audit and Review Contractors](#)

[Contractors and Beneficiaries](#)

[Program Integrity and Oversight Contractors](#)

[Provider Compliance Tips](#)

[Questions](#)

Introduction – CMS, MACs and More

Types of Contractors Within Medicare Program

- Contractors that work with providers
 - Enrollment
 - Claims processing and appeals
 - Auditing/claim review
- Contractors that work with beneficiaries
 - Enrollment, other payers
 - Customer Service
 - Claim questions
 - Quality of care
- Program integrity and oversight contractors
 - Fraud and Abuse

Centers for Medicare & Medicaid Services (CMS)

- Central office located in Baltimore, MD
 - [Ten regional offices](#)
- Oversees Medicare, Medicaid and SCHIP
- Establishes policies for paying health care providers
 - Responsible for writing Medicare rules and regulations (IOMs, transmittals)
- Assesses quality of health care facilities and services
- Assures Medicare run properly by contractors

CMS as Hub for Medicare Contractors

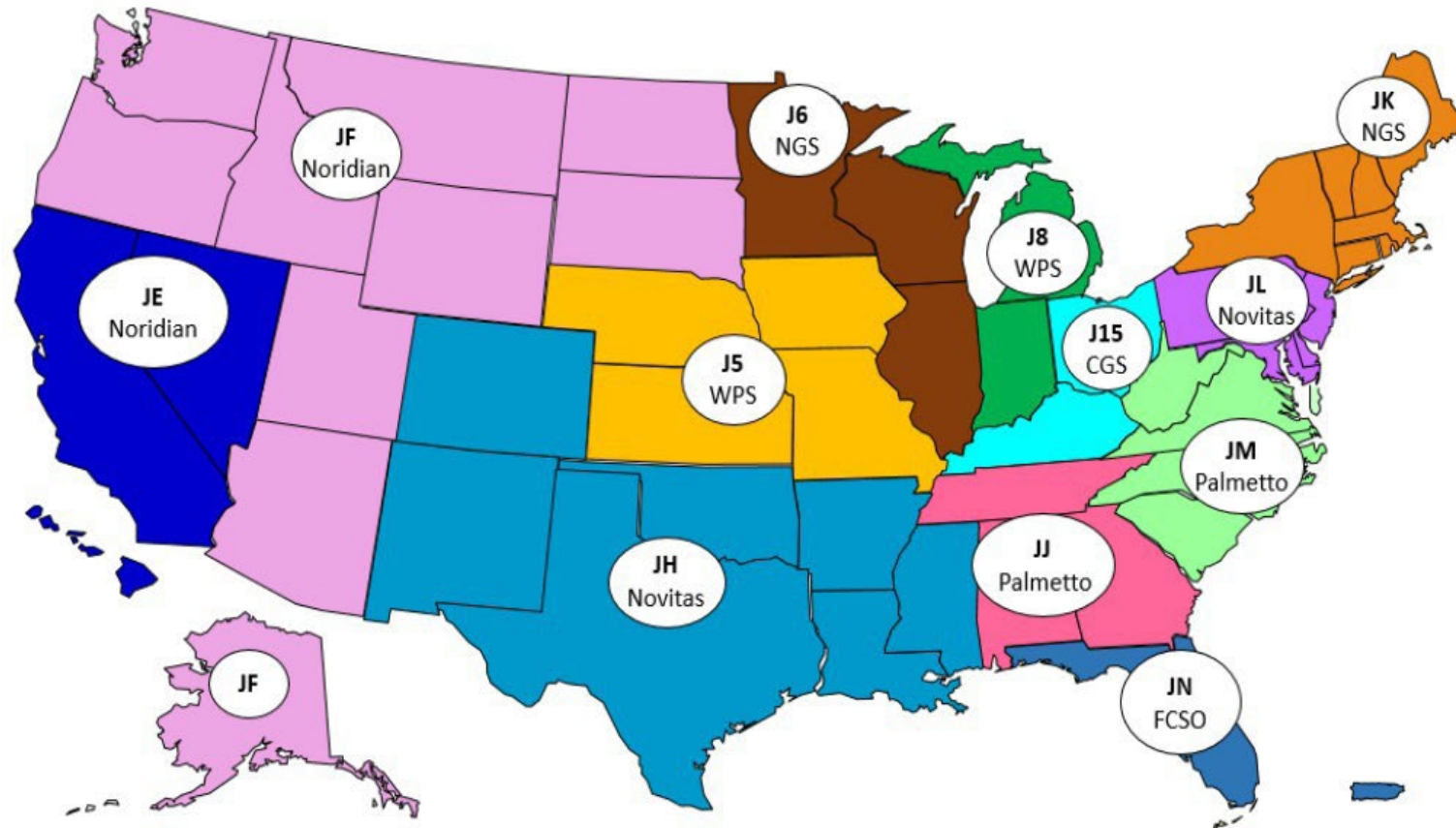
Social Security Administration (SSA)	Department of Health & Human Services (DHHS)		Department of Public Health Services (DPHS)
	CMS		
Benefits Coordination & Recovery Center (BCRC)	Medicare Administrative Contractors (MACs) - J6 & JKNGS -	Zone Program Integrity Contractors (ZPIC)	Office of the Inspector General (OIG)
Supplemental Medical Review Contractor (SMRC)	Quality Improvement Organization (QIO)	Recovery Audit Contractor (RAC)	Comprehensive Error Rate Testing (CERT)

MACs

- Private health care insurer awarded specific geographic jurisdiction
 - Multi-year contract with Federal government
- CMS: [What's a MAC](#)
- By the numbers
 - Twelve A/B MACs
 - Four of these A/B MACs also process HHH claims
 - HHH jurisdiction areas do not coincide with A/B MAC jurisdiction areas
 - Four DME MACs
 - Process Medicare DMEPOS claims for defined geographic jurisdictions

A/B MAC Jurisdictions

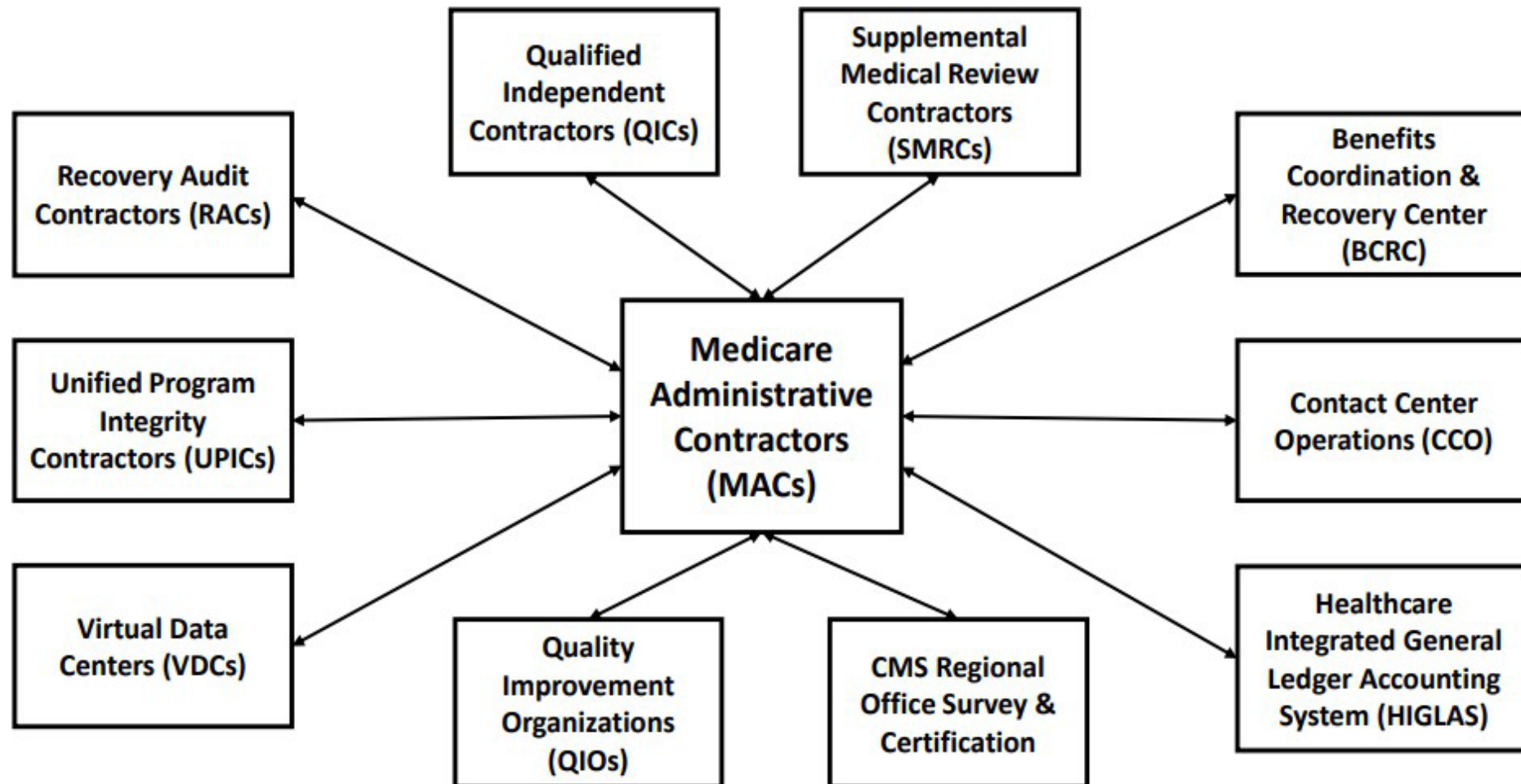
- [CMS MAC Jurisdiction map](#)



MAC Role and Responsibilities

- Enroll providers in Medicare FFS program
- Respond to provider inquiries
- Educate providers about Medicare FFS billing requirements
- Establish LCDs
- Review medical records for selected claims
- Process and pay Medicare FFS claims
- Ensure correct provider reimbursement
 - Includes auditing institutional provider cost reports
- Handle redetermination requests (first level of appeals process)
- Work with CMS and other Medicare contractors to administer full FFS operational environment

MACs and Other Contractors



MAC - National Government Services

- Jurisdiction 6 (J6) Region
 - Part A and B: IL, MN, WI
 - HHH: AK, AZ, CA, HI, ID, MI, MN, NV, NJ, NY, OR, WA, WI and U.S. Territories of American Samoa, Guam, Northern Mariana Islands, Puerto Rico and U.S. Virgin Islands
 - FQHC: 44 states, District of Columbia and five U.S. territories.
- Jurisdiction K (JK) Region
 - Part A and B: CT, ME, MA, NH, NY, RI, VT
 - HHH: CT, ME, MA, NH, RI, VT

NGS Part A/B Jurisdictions

NGS J6

- Illinois
- Minnesota
- Wisconsin

NGS JK

- Connecticut
- Maine
- Massachusetts
- New Hampshire
- New York
- Rhode Island
- Vermont

NGS
J6

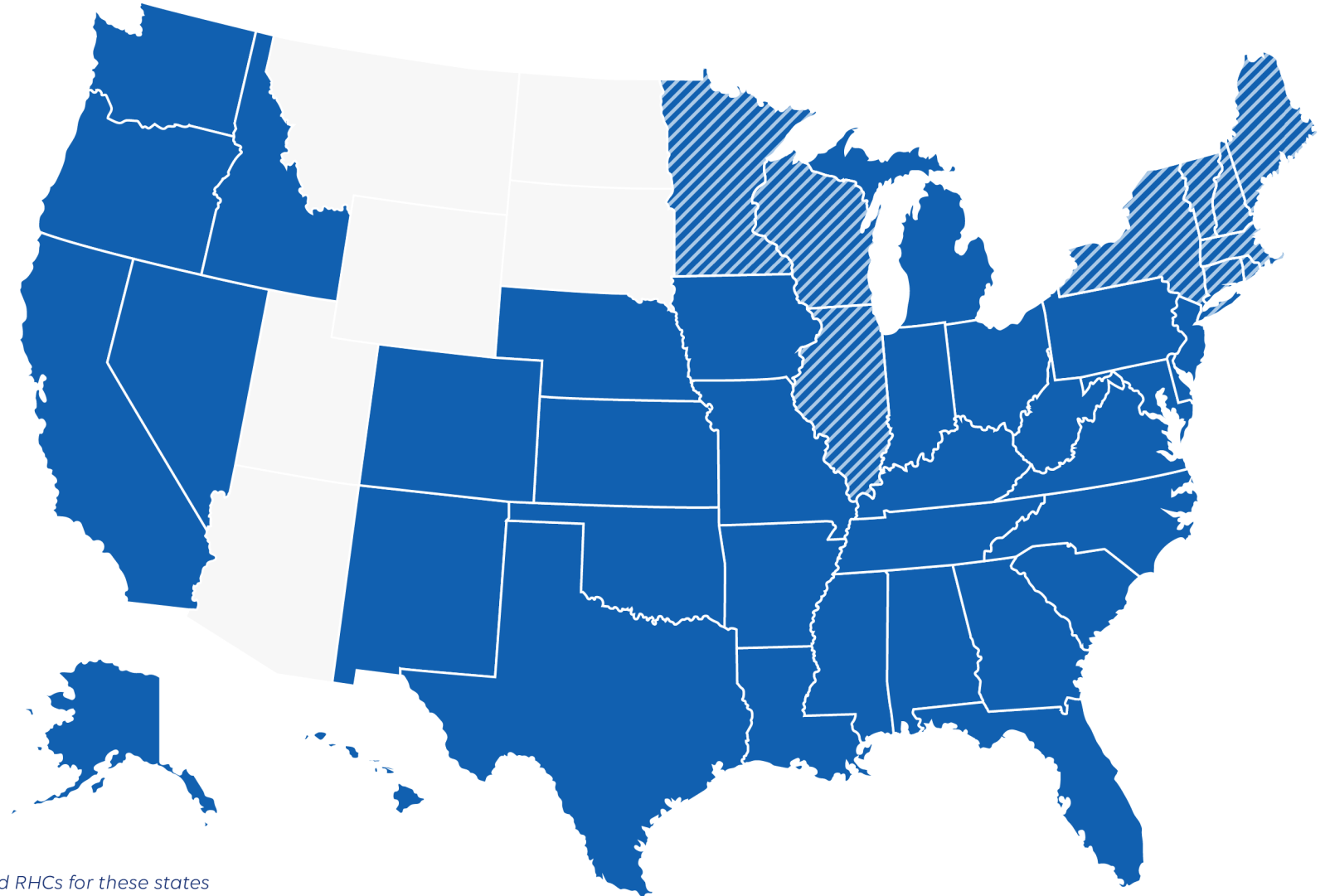
NGS
JK

NGS FQHC-RHC

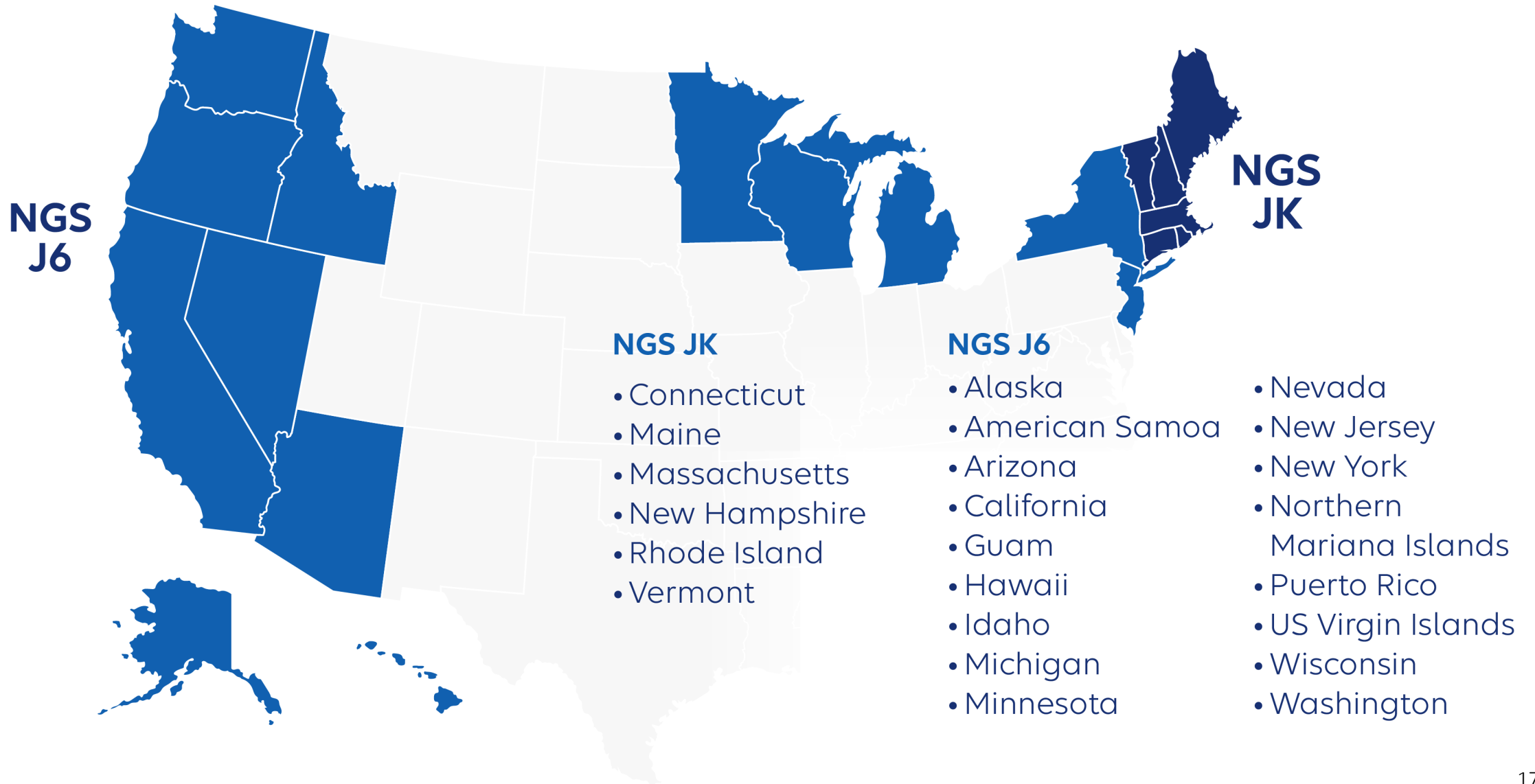
NGS J6 & JK

- Alabama
- Alaska
- American Samoa
- Arkansas
- California
- Colorado
- **Connecticut***
- Delaware
- Florida
- Georgia
- Guam
- Hawaii
- Idaho
- **Illinois***
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- **Maine***
- Maryland
- **Massachusetts***
- Michigan
- **Minnesota***
- Mississippi
- Missouri
- Nebraska
- Nevada
- **New Hampshire***
- New Jersey
- New Mexico
- **New York***
- North Carolina
- Northern Mariana Islands
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Puerto Rico
- **Rhode Island***
- South Carolina
- Tennessee
- Texas
- **Vermont***
- Virginia
- Washington
- Washington D.C.
- West Virginia
- **Wisconsin***

* NGS is the MAC for FQHCs and RHCs for these states



NGS Home Health & Hospice Jurisdictions



Appeals

- Five levels
 - Different contractor/entity for each level
 - Must go through levels in order
- MLN® Booklet: [Medicare Parts A & B Appeals Process](#)
- CMS website: [Original Medicare \(Fee-for-service\) Appeals](#)



Level One: Redetermination - NGS

- [NGS appeals information](#)
- Ways to submit appeal request to NGS
 - [Submit an Appeal Electronically with NGSConnex](#)
 - [Submit an Appeal Electronically via esMD](#)
 - Via mail – download/complete [Part A Redetermination Request Form](#)
 - Send to appropriate mailing address listed on form
- Additional [appeal-related forms](#)
- [Appeals Calculator](#)
- [Tip Sheet for Medicare Providers on First Level of Appeals \(Redeterminations\)](#)

Level Two: Reconsideration - QIC

QIC Jurisdiction	NGS Jurisdiction	Contractor
Part A East	JK	<u>C2C Innovative Solutions, Inc.</u>
Part A West	J6	<u>Maximus, Inc.</u>
Part B North	J6 and JK	<u>C2C Innovative Solutions, Inc.</u>
Part B South	n/a	<u>C2C Innovative Solutions, Inc.</u>
DME	n/a	<u>Maximus, Inc</u>

Appeal Levels Three, Four, and Five

- **Level Three:** ALJ
 - ALJ hearing request must be filed with [OMHA](#)
 - [OMHA e-Appeal Portal](#) allows electronic submission of Medicare Part A and B level three appeal requests only
 - Upload documentation, and obtain information on appeal status
- **Level Four:** [Medicare Appeals Council](#) Review through DAB
- **Level Five:** Judicial Review in Federal District Court
 - [42 CFR 405.1136](#)

Medicare Audit and Review Contractors

Medicare Audit Contractors

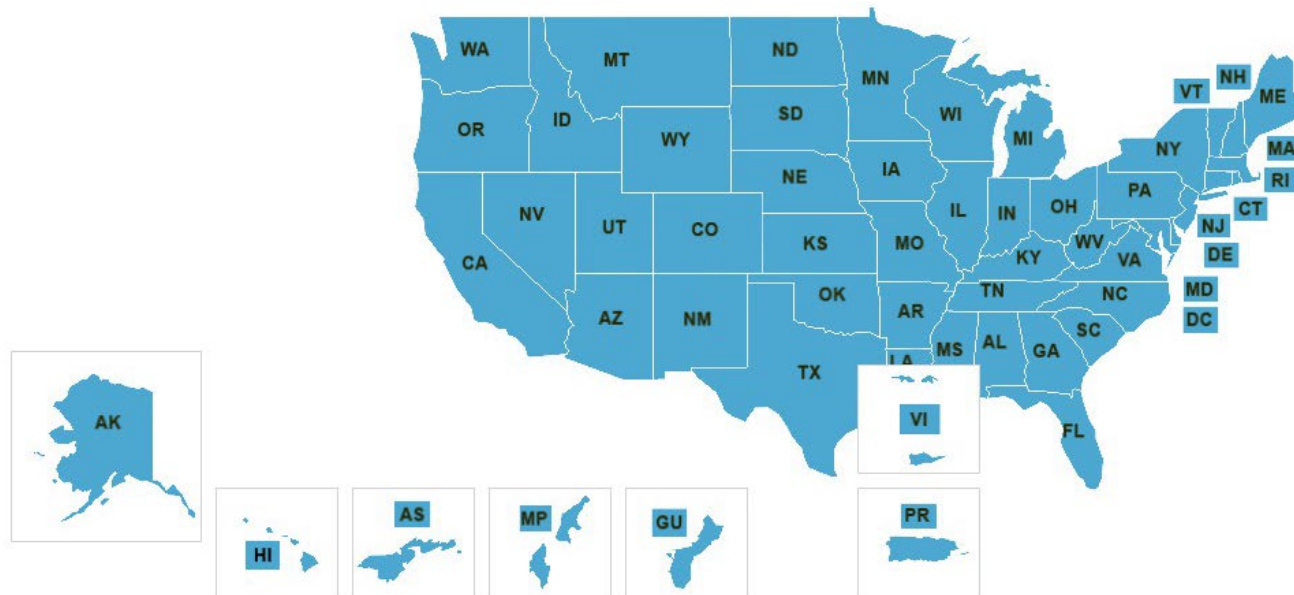
- CMS Center for Program Integrity (CPI) oversees various contractors' medical reviews and audits
 - Providing broad direction on medical review policy
 - Reviewing/approving Medicare contractors' annual medical review strategies
 - Facilitating Medicare contractors' implementation of recently enacted Medicare legislation
 - Facilitating compliance with current regulations
 - Ensuring Medicare contractors' performance of CMS operating instructions
 - Conducting continuous monitoring and evaluation of Medicare Contractors' performance
 - Provide ongoing feedback and consultation to contractors regarding Medicare program and medical review issues

CMS Audit Contractor Strategies

- Prevent improper payments through MAC and SMRC evaluation of program vulnerabilities and taking action to prevent identified vulnerabilities
- Correct past improper payments through post-payment claim review by Recovery Auditors
- Measure and pinpoint causes of improper payments by calculating specific error rates by CERT contractors
 - Service
 - Provider type
 - Contractor
- Recover improper payments
 - Improper payment may be due to coverage, coding, and/or billing errors

Review Contractor Directory

- [Interactive map](#) - Access state-specific CMS contractor contact information, including websites, email addresses and phone numbers



Select a State:

- Select a state -

NGS MAC Medical Review

- [Medical Review](#) department strives to
 - Increase provider compliance with coverage, documentation and coding requirements
 - Prevent, reduce, and measure improper payments
 - Identify and recover improper payments
- [NGS TPE](#) program goal to reduce costs related to improper payments and appeals through
 - Pre-pay and post-pay review
 - Medical review and education
- [CMS IOM Publication 100-08, Medicare Program Integrity Manual, Chapter 1](#) - Medicare Improper Payments: Measuring, Correcting, and Preventing Overpayments and Underpayments

SMRCs

- Contracts with CMS to conduct nationwide medical review of Medicaid, Medicare Parts A/B and DMEPOS claims
- Goal: Lower improper payment rates and increase efficiencies
 - Evaluate medical records and related documents to determine whether claims in compliance with coverage, coding, and payment practices
 - May result in claim adjustments and/or overpayment recoupment
 - Identify provider noncompliance through research and analysis of data (e.g., profiling of providers, services or beneficiary utilization)
 - Notify CMS and individual billing entities of review findings identified and make appropriate recommendations for POE and UPIC referrals
 - Identify vulnerabilities - CMS data analysis, CERT program, professional organizations, and Federal oversight agencies (OIG/GAO)

SMRC and NGS Coordination

- SMRC
 - Serves as readily available source of medical information to provide guidance in questionable claim review situations
 - Provides clinical expertise and judgment to develop LCDs and internal MR guidelines and effectively focus MR on areas of potential fraud and abuse
 - Keeps up-to-date with medical practice and technology changes that may result in improper billing or program abuse
- NGS
 - Initiates claim adjustments and/or overpayment recoupment actions identified by SMRC using standard overpayment recovery process

Contact the SMRC

- Current SMRC: [Noridian Healthcare Solutions](#)
 - Contact Center: 833-860-4133
 - Monday - Friday: 8:30 AM – 6:00 PM ET (7:30 AM to 5:00 PM CT)
 - Email questions to: SMRCMail@Noridian.com
 - Make sure to include:
 - Project ID
 - NPI, PTAN, State
 - Question
 - Company/Organization
 - Contact Phone Number
- NGS [Supplemental Medical Review Contractor](#) page

RAC

- Contracts with CMS to identify, detect and correct improper payments made on claims for services provided to Medicare beneficiaries
- Goal: Assist CMS and MACs to implement actions to prevent future improper payments
- Review topics [approved by CMS](#)
 - Approved and proposed topics posted to website
- Two post-payment review categories
 - Automated - No medical record needed; based on review of claims
 - Complex - Medical record required; requests and reviews records
- Review process
 - May look back three years from date claim was paid
 - Uses same policies as MAC (NCDs, LCDs, CMS Manuals, CMS regulations)

RAC and NGS Coordination

- RAC has 30 days to complete review
- When overpayment identified, RAC submits claim adjustment to NGS
- NGS issues [automated demand letter](#) to initiate overpayment recovery
- If you agree with RAC determination, NGS issues recoupment offset on RA unless you submitted check or valid appeal
 - RA recoupment offsets identified on RA ANSI remark code N432 (adjustment based on recovery audit)

Contact the RAC

- Performant Recovery, Inc.
 - Region 1 includes JK: CT, IN, KY, MA, ME, MI, NH, NY, OH, RI, and VT
 - Region 2 includes J6: AR, CO, IA, IL, KS, LA, MO, MN, MS, NE, NM, OK, TX, and WI
 - Telephone 866-201-0580
 - Email: info@Performantrac.com
- [Performant website](#) includes:
 - Issues under review
 - Forms, sample documents and FAQs
 - Provider contact Information (review for accuracy)
- RAC information on [NGS website](#) and [CMS website](#)
 - [Recovery Auditor Timeliness Calculator](#)



CERT

- Two contractors:
 - CERT Review Contractor (RC)
 - Samples claims
 - Requests and receives all medical records
 - Reviews medical records
 - Compiles data (using CERT SC)
 - CERT Statistical Contractor (SC)
 - Calculates improper payment rates and amounts
 - Designs sampling strategy
- CMS [Comprehensive Error Rate Testing \(CERT\)](#)

CERT and NGS Coordination

- CERT contractor
 - Selects stratified random sample of claims submitted to all Part A/B MACs and DME MACs during each reporting period
 - Requests medical records from provider
 - Reviews claims and medical records
 - Determines whether claim and service processed correctly and comply with Medicare policies, procedures and guidelines
 - Contacts NGS when improper payment identified
- NGS
 - Recoups overpayments from provider
 - Provides additional payment to provider for underpayments

Calculating Improper Payment Rate

- If coverage criteria not met or provider fails to submit all documentation to support claim billed, counted as either total or partial improper payment
- Identified errors categorized into one of five major categories:
 - No documentation
 - Insufficient documentation
 - Medical necessity
 - Incorrect coding
 - Other
- CERT calculates annual Medicare FFS improper payment rate and publishes in [Annual CERT Report](#)
- Based on CERT review results, CMS calculates improper payment rates (national, contractor, and service-specific)
 - Note - improper error rate does not equal fraud rate

Contact the CERT Contractor

- Website: [CERT C3HUB](#)
- CERT Customer Service
 - Telephone: 443-663-2699 or Toll-Free Telephone: 888-779-7477
 - Email:
 - General questions certprovider@empower.ai
 - Medical records and passwords: certmail@empower.ai
- Claim status search using seven-digit claim identifier (CID)
 - [C3HUB](#) > Claim Status Search tab
- [CERT Denial Finder](#) on NGS website under Tools & Calculators

Contractors and Beneficiaries

SSA

- Works with beneficiaries
 - Medicare enrollment
 - Premium billing and payment
 - General Medicare questions (not claim-related)
 - Replacement Medicare cards
- [Social Security Administration](#)
 - Telephone number: 800-772-1213
- SSA: [Manage your Medicare Benefits](#)
- Beneficiary online access: [Get Started with Medicare](#)

Contact Center Operations (CCO)

- Contractor: Maximus Federal Services, Inc.
- Responds to inquiries from Medicare beneficiary population
 - Handles over 35 million customer inquiries each year for CMS programs
 - Examples: 1-800-MEDICARE and Health Insurance Marketplace
 - 24/7 customer service
 - Range of services and quality assurance across multiple customer contact channels
 - Telephone, mail, email, TDD/TYY, fax, and web chat
- Fact Sheet: [Contact Center Operations Contract Award](#)

BCRC

- Contracts with CMS to consolidate activities for collection, management, and reporting of other insurance for Medicare beneficiaries
 - Does not process claims or handle claim-specific inquiries
- Goal: Improve quality of healthcare for all people with Medicare
 - Identifies situations where Medicare should not be primary payer of claims
 - Maintains MSP records in CWF including most corrections
 - Coordinates payment process to prevent Medicare mistaken payments
- CMS [Coordination of Benefits & Recovery Overview](#)
- MLN® Booklet: [Medicare Secondary Payer](#)

BCRC and MAC Coordination

- MACs contact BCRC to request
 - Set up and/or validation of new MSP records in CWF using data from incoming MSP and conditional claims
 - Corrections to existing MSP records in CWF using explanatory coding (indicating reason Medicare primary) on incoming primary claims
- Beneficiaries and other parties may contact BCRC to report
 - Employment/insurance corrections to MSP records in CWF when no explanatory coding available for provider to report on claims
- Providers contact BCRC to ask
 - General MSP questions
 - Questions regarding secondary claim development questionnaires

BCRC Contact Information

- Providers
 - Do not contact BCRC to request set up of new or corrections to existing MSP records
 - May refer beneficiaries and other parties to BCRC when appropriate
- References:
 - [MLN Connects® Newsletter 10/26/2023, “Conditional Payment Claims: Continue to Submit to Your Medicare Administrative Contractor”](#)
 - [Set Up a Beneficiary's Medicare Secondary Payer Record](#)
 - [Correct a Beneficiary's MSP Record](#)
- [BCRC Contact](#)
 - 855-798-2627
 - TTY/TDD: 855-797-2627

QIO

- Goal: Improve health care quality, access, value and equity for people with Medicare
 - CMS [Quality Improvement Organizations](#)
- QIO program initiatives, each have different focus
 - Beneficiary and Family Centered Care QIO (BFCC-QIOs)
 - [Supporting Medicare Beneficiaries with Timely Patient-Centered Care](#)
 - Quality Innovation Network QIO (QIN-QIOs)
 - Quality improvement support for nursing home, community or OP care setting
 - Hospital Quality Improvement Contractors (HQICs)
 - American Indian Alaska Native Healthcare Quality Initiative (AIANHQI)
 - Opioid Prescriber Safety & Support initiative (OPSS)

QIO Core Functions

- Uses data to track health care quality improvements at local level
- Protects integrity of Medicare Trust Fund by ensuring that Medicare pays only for R&N services and goods provided in most appropriate setting
- Protects beneficiaries by expeditiously addressing individual complaints
 - Beneficiary complaints
 - Provider-based notice appeals
 - Violations of Emergency Medical Treatment and Labor Act (EMTALA)
 - Other related responsibilities as articulated in QIO-related law

Inter-Contractor Coordination

- Quality of care issues for repeated violations required to be referred to QIO, state licensing/survey and certification agency, or other appropriate entity in service area by
 - NGS (MAC)
 - CERT contractor
 - RAC
 - UPIC
 - SMRC

Contact the BFCC-QIO

BFCC-QIO	NGS Jurisdiction	Contact Information
Acentra Health	JK (CT, ME, MA, NH, RI, VT)	Telephone: 888-319-8452 (toll-free) 216-447-9604 (local)
Livanta	JK (NY) J6 (IL, MN, WI)	Telephone 866-815-5440 (NY) 888-524-9900 (IL, MN, WI) Correspondence mailing address (10/7/2024): BFCC-QIO Program Livanta LLC P.O. Box 2687 Virginia Beach, VA 23450

Program Integrity and Oversight Contractors

OIG

- Mission: Provide objective oversight to promote economy, efficiency, effectiveness, and integrity of HHS programs, as well as health and welfare of people they serve
 - Drive positive change
 - Fight waste, fraud and abuse
 - Improve efficiency of Medicare, Medicaid and over 100 other DHHS programs
- Offices include:
 - Office of Audit Services (OAS)
 - Office of Evaluation and Inspections (OEI)
 - Office of Investigations (OI)
 - Office of Counsel to the Inspector General (OCIG)
 - Mission Support and Infrastructure (MSI)

OIG Initiatives

- [OIG Workplan](#)
- Advanced data analytics and modeling
- Criminal, civil, and administrative investigations
 - [Investigating Fraud, Waste and Abuse](#)
- Compliance guidance and education
 - [Facilitating Compliance in the Health Care Industry](#)
- Technical expertise on program integrity issues
- Cyber security oversight

OIG Additional Information

- [OIG website](#)
- [OIG Fact Sheet](#)
- [OIG Hotline webpage](#)
 - Learn more about types of tips: [Before You Submit a Complaint](#)
 - File a complaint online
- [Exclusions Program](#)
 - List of individuals and entities excluded from Federally funded health care programs for a variety of reasons
 - Example - conviction for Medicare or Medicaid fraud

CMS Regional Office – Survey & Certification

- Division of Survey and Certification Operations
 - Part of Consortium for Quality Improvement and Survey and Certification Operations (CQISCO)
- CQISCO strives to improve health and quality of care via dual mission of quality improvement and quality assurance
 - Partners with Center for Clinical Standards and Quality
 - Field focal point for survey and certification
 - Quality improvement
 - Clinical and medical science issues and policies for agency's programs

UPIC

- Formerly known as ZPICs
 - Most, but not all, ZPIC work has been transferred to UPIC program
- Goal - Investigate potential Medicare fraud, waste, and abuse
 - Identifies program vulnerabilities and potentially fraudulent Medicare providers via data analysis, comprehensive problem identification and research
 - Investigates allegations of fraud, waste or abuse (providers, beneficiaries, MACs, OIG, CMS)
 - Prevents Medicare Trust Fund monies from being paid inappropriately
 - Prepayment or post payment medical review, payment suspensions and/or revocations
 - Requests medical records, conducts interviews and onsite visits
 - Initiates appropriate administrative actions when evidence of fraudulent activity
 - Referrals to MAC or law enforcement

MAC Role with UPIC

- MAC interacts with UPIC contractor in support of CMS audit, oversight, and anti fraud, waste and abuse efforts
 - Ensures claims processed accurately
 - Performs provider outreach and education
 - Screens complaints and refers cases of suspected fraud to UPIC
 - Recoups overpayments identified by UPIC
 - Handles initial appeals of UPIC decisions
- UPIC identifies improper payments and refers to MACs for recoupment

UPIC Contacts

UPIC	NGS Jurisdiction	Contact Information
CoventBridge Group - Midwest	J6 (IL, MN, WI)	Telephone: 614-801-0495 Mailing address: CoventBridge Group 2118 Southwest Boulevard Grove City, OH 43123
Safeguard Services, LLC (SGS) - Northwestern	JK (CT, ME, MA, NH, NY RI, VT)	Mailing address: SafeGuard Services LLC Suite 200 1250 Camp Hill Bypass Camp Hill, PA 17011

Provider Compliance Tips

Provider Responsibilities

- Verify all addresses are up-to-date with Medicare
 - Update by using [PECOS](#) or appropriate [CMS-855 provider enrollment application](#)
- Ensure your staff is familiar with Medicare coverage, documentation, and billing requirements
 - [CMS](#) website
 - [IOMs](#)
 - [MCD](#)
 - CMS [Transmittals](#), [MLN Matters Articles](#)
 - [CMS MLN® Publications & Multimedia](#)
 - [NGS](#) website
 - [NGS Medical Policies](#)

Staff Roles and Accountability

- Determine which provider staff accountable for specific roles and ensure staff understanding of goals and objectives
 - Clinical staff knows where to find Medicare coverage guidelines and understands how to document appropriately
 - Billing staff must
 - Be aware of proper and current claim requirements
 - Should regularly check for any RTPs or rejects to determine issue(s) and correct
 - Understand [Overpayment](#) and [Appeals](#) processes
 - Mail room knows where medical record requests must be sent (appropriate staff) and that requests must be forwarded timely
 - Compliance staff tracks errors and ensures clinical/billing staff obtain education to prevent future errors

Medical Records and Documentation

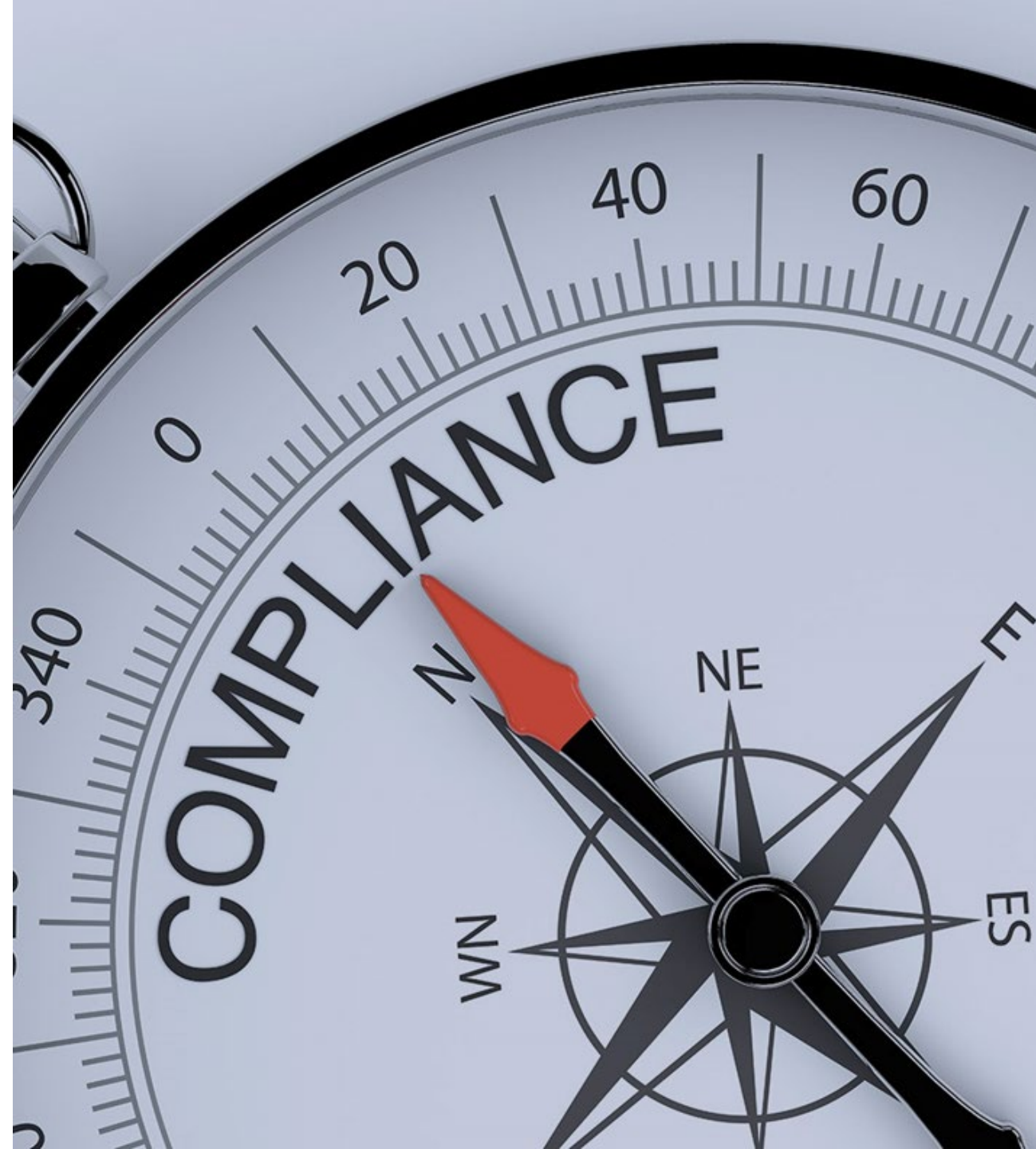
- “If it wasn’t documented, it wasn’t done”
 - CMS YouTube Video - Provider Minute: [The Importance of Proper Documentation](#)
- Documentation must
 - Be complete and legible
 - Support services rendered/billed
 - Detail beneficiary’s condition, treatment, and response to treatment
 - Clearly show medical necessity
 - Indicate services rendered compliant with Medicare rules and regulations

Respond Promptly to ADRs

- Staff should be familiar with documentation requests
- Required documentation lists (components required for review)
 - Contact information (may be in letter and/or on website)
- Respond timely to ADRs - typically within 45 days
 - Review request for details, timeframe, and address
- ADR response tips
 - Submitted in correct format or mailed to correct address
 - Ensure all relevant records submitted for DOS and service(s) requested
 - Including any documentation from third party (as appropriate)
 - Do not include additional correspondence with documentation submissions

Reminder

- Medicare and NGS have edits to ensure proper claim submission; however, it is impossible to edit for everything
- Just because claim paid does not necessarily mean it was paid appropriately



Be Proactive! Perform Self-Audits

- Compare medical records to billed claims
 - Use coverage criteria, LCD and billing/coding guidelines
- Ensure documentation legible, clear, and shows service meets Medicare medical necessary and coverage requirements
 - Ensure orders, treatment records, test results included
 - Signatures when required
- Educate staff with audit results
 - What was good/great - examples
 - Any deficiencies
 - Suggestions for improvement

CMS Resources

- [CMS Medicare Fee-for-Service Compliance Programs](#)
- [CMS IOM Publication 100-08, Medicare Program Integrity Manual](#)
- MLN® Educational Tool: [Medicare Provider Compliance Tips](#)
- MLN® Fact Sheets:
 - [Checking Medicare Eligibility \(MLN8816413\)](#)
 - [Complying with Medical Record Documentation Requirements \(MLN909160\)](#)
 - [Complying with Medicare Signature Requirements \(MLN905364\)](#)
 - [Medicare Overpayments \(MLN006379\)](#)
 - [Medicare Fraud & Abuse: Prevent, Detect, Report \(MLN4649244\)](#)

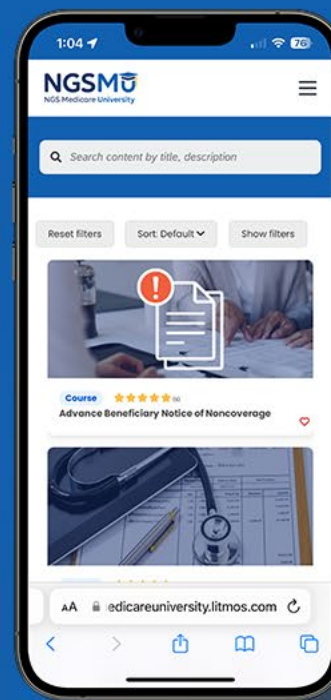
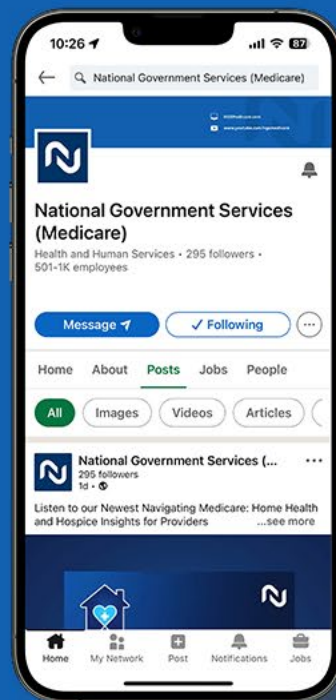
NGS Resources

- [Fundamentals of Medicare](#)
- [Medicare Compliance](#)
- [Best Practices for a Successful Targeted Probe and Educate Review](#)
- [Methods for Responding to an ADR](#)
 - [NGSConnex User Guide](#)
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Questions?

Thank you!



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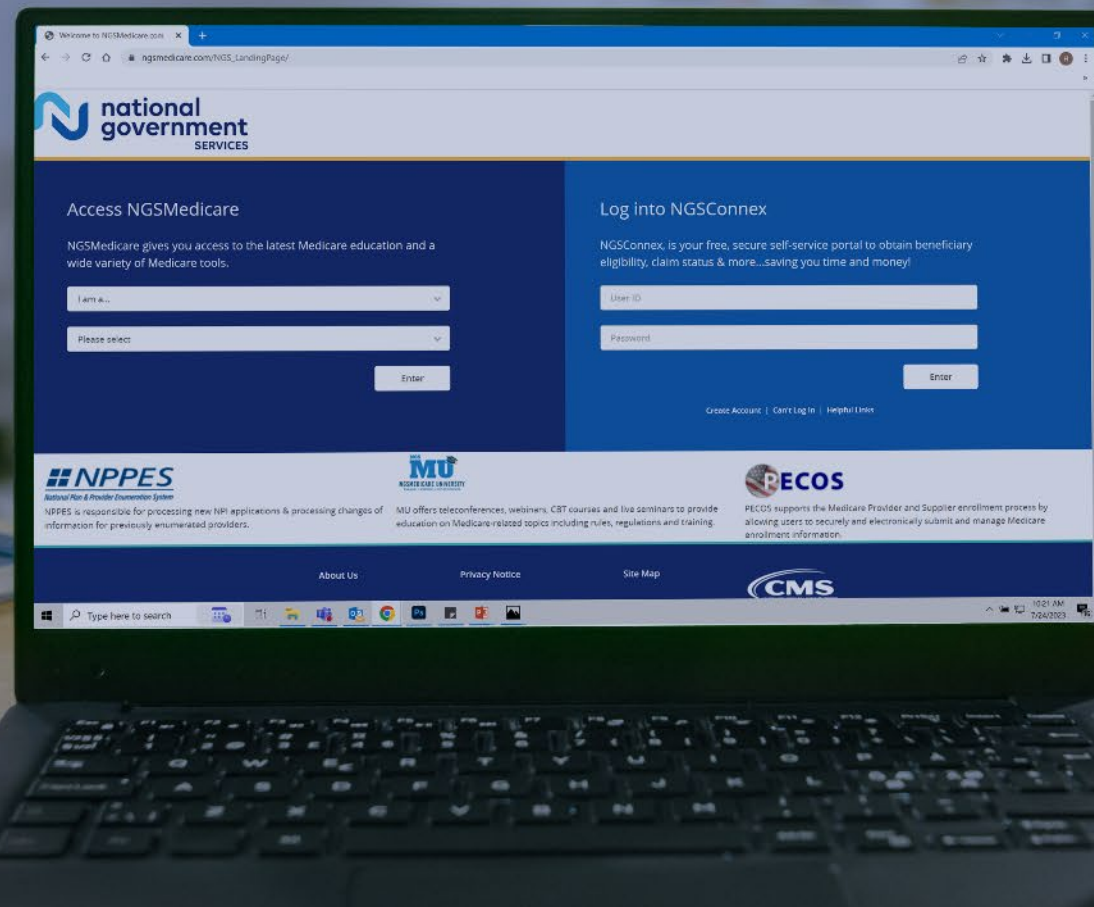


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Web portal for claim information



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