

Spring 2025 Virtual Conference

Understanding Medicare Compliance for Part B Providers

Fraud Prevention and Detection

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Today's Presenters

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Objective

Increase awareness of integrity issues and prevention of potential fraudulent and abusive practices against the Medicare Program.



Agenda

- [Fraud, Waste and Abuse](#)
- [Laws and Mandates](#)
- [Unified Program Integrity Contractor \(UPIC\)](#)
- [Case Development and Referrals](#)
- [Fraud Case Examples](#)
- [Unacceptable Billing Practices and Protecting Your Practice](#)
- [Quiz Time!](#)
- [Resources](#)

Fraud, Waste and Abuse

Fraud

- The intentional deception or misrepresentation which an individual makes, knowing it to be false, and that it could result in some unauthorized benefit to themselves or some other person
- Elements of fraud
 - Knowingly false statement
 - Causes a payment or benefit
 - Intent to defraud Medicare

Examples of Fraud

- Billing for a service not provided
- Billing at a level of complexity higher than provided
- Submitting multiple claims for the same service
- Falsifying medical records/claims
- Soliciting, receiving, offering, or paying (e.g., kickbacks, bribes, or rebates) to induce or reward referrals for items or services

Waste

- Overuse of services/practices resulting in unwarranted costs to a health care benefit program
- Not considered a criminal act
 - Misuse of resources

Examples of Waste

- Conducting excessive office visits
- Prescribing drugs, lab tests, or DME the patient does not need
- Performing procedures in the hospital when it can safely be performed in an office setting
- Excessive use of disposable supplies
 - Hypodermic needles/syringes
 - Diapers/under pads
 - Diabetic test strips

Abuse

- Actions that are inconsistent with accepted, sound medical, business or fiscal practices
 - Directly or indirectly results in unnecessary costs to the program through improper payments
- CMS standards
 - Were the services medically necessary?
 - Did they exceed professionally recognized standards?
 - Were they provided at a fair price?

Examples of Abuse

- Billing for services that were not necessary
- Excessive charges for services
- Upcoding
- Unbundling
- Inappropriate waiving of coinsurance/deductibles

Laws and Mandates

The Civil Monetary Penalties Law

- Authorizes the imposition of civil monetary penalties for a variety of health care fraud violations
 - [42 U.S.C. Section 1320a-7a](#)
- May include an assessment of up to three times the amount claimed for each item or service or up to three times the amount of payment offered, paid, solicited or received

Civil Monetary Penalty Inflation Adjustment

- Adjusted annually by the Federal Government
- [45 CFR Section 102.3](#)
 - To view the yearly inflation adjustment

Federal Civil False Claims Act

- What is the False Claims Act?
 - [31 United States Code \(USC\), Sections 3729–3733](#)
- Protects the federal government from being overcharged or sold substandard goods or services

Anti-Kickback Statute

- What is the Anti-Kickback Statute?
 - [42 USC, Section 1320a-7b\(b\)](#)
- Statute makes it a criminal offense to knowingly and willfully offer, pay, solicit or receive any compensation directly or indirectly to induce or reward referrals of items or services reimbursable by a federal health care program

Physician Self- Referral Law

- What is the Physician Self-Referral Law?
 - [42 U.S.C. § 1395nn](#)
 - Commonly referred to as the “Stark Law”
 - Prohibits physicians from making referrals for certain “designated health services” to an entity where they (or an immediate family member) have a financial relationship, unless an exception applies

Designated Health Services

- Parenteral and enteral nutrients, equipment and supplies
- Prosthetics, orthotics, prosthetic devices and supplies
- Home health services
- Outpatient prescription drugs
- Inpatient/outpatient hospital services
- Clinical laboratory services
- Physical therapy, occupational therapy, and outpatient speech language pathology services

Designated Health Services

- Radiology and certain other imaging services
- Radiation therapy services and supplies
- DME and supplies

Exclusion Statute

- What is the Exclusion Statute?
 - [42 USC Section 1320a-7](#)
- Excluded from participation if convicted of the following types of criminal offenses
 - Medicare fraud
 - patient abuse or neglect
 - felony offense related to health care fraud or
 - felony offense related to controlled substances

Criminal Health Care Fraud Statute

- What is the Criminal Health Care Fraud Statute?
 - [18 USC, Section 1347](#)
 - Prohibits knowingly and willfully executing, or attempting to execute, a scheme in connection with the delivery of or payment for health care benefits, items or services to either
 - Defraud any healthcare benefit program
 - Obtain, under false pretenses, any of the money owned by, or under the control of, any health care benefit program

Penalties and Sanctions

- Providers of health care and services found to have been billing for services not provided, not covered or more than recognized standards of care are subject to a variety of sanctions including
 - Administrative overpayment recoveries
 - Expanded prepayment review
 - Payment suspension
 - Civil Monetary Penalties
 - Criminal and civil prosecutions and penalties
 - Administrative sanctions
 - Exclusion from the Medicare and Medicaid Programs



Fraud and Abuse Mandates

- Many organizations work together to fight fraud and abuse in the Medicare Program
- New laws and other recently passed antifraud legislation also help to further strengthen the efforts of reducing fraud and abuse in Medicare
- CMS has undertaken an aggressive role to combat Medicare/Medicaid fraud and abuse

Unified Program Integrity Contractor (UPIC)

UPIC

- Mission
 - To help address fraud, waste and abuse by performing Medicare data analysis and comprehensive problem identification and research to identify potentially fraudulent Medicare providers and coordination of benefit integrity activities among MACs in the region, and dissemination of relevant benefit integrity information to the respective MACs

UPIC Northeastern–Jurisdiction K

- [Safeguard Services, LLC](#)
- States in UPIC Northeastern
 - Pennsylvania, **New York**, Delaware, Maryland, D.C., New Jersey, **Massachusetts, New Hampshire, Vermont, Maine, Rhode Island, Connecticut**

UPIC Midwestern–Jurisdiction 6

- [CoventBridge Group](#)
- States in UPIC Midwestern
 - **Minnesota**, Missouri, **Illinois**, Indiana, Iowa, Kansas, Kentucky, Michigan, Nebraska, Ohio, **Wisconsin**

UPIC Process

- Perform data analysis
- Request medical records and documentation
- Conduct interviews
- Conduct onsite visits
- Identify the need for a prepayment or auto-denial edit and refer these edits to the MAC for installation
- Withhold payments
- Refer cases to law enforcement

Role of UPIC

- Investigate instances of suspected fraud, waste and abuse
- Develop investigations early, and in a timely manner
- Take immediate action to ensure that Medicare Trust Fund monies are not inappropriately paid
- Identify any improper payments that are to be recouped by MACs

Role of MAC

- MAC's role
 - Claim processing, including paying providers/suppliers
 - Provider outreach and education
 - Recouping monies lost to the Medicare Trust Fund
 - The UPICs identify these situations and refer them to the MACs for recoupment
 - Medical review not for benefit integrity purposes
 - Complaint screening
 - The MAC will refer to the UPIC if fraud is suspected
 - Claim appeals of UPIC decisions
 - Claim payment determination and claims pricing
 - Auditing provider cost reports

What To Do

- If you think you are in a problematic relationship or have been following billing practices you now realize were wrong
 - Stop filing the problematic bills
 - Seek legal counsel
 - Determine money collected in error
 - Take necessary steps to free yourself from involvement
 - Take necessary steps to free yourself from the suspicious relationship
 - Consider using OIG/CMS self-disclosure protocols

Voluntary Self Disclosures

- Report overpayments within 60 days after they have been identified
 - The date of identification and an explanation should accompany the overpayment
 - If not, the claims in question will be considered under the False Claims Act
- The acceptance of voluntary refunds from providers does not limit the government from acting as appropriate to pursue criminal, civil or administrative remedies

Self-Disclosure Protocols

- [Healthcare Fraud Self- Disclosure Protocol](#)
- [CMS Self-Referral Disclosure Protocol](#)

Reporting Fraud and Abuse

- Phone – 800-HHS-TIPS (800-447-8477)/TTY: 800-377-4950
- Fax – 800-223-8164
- Online – [Office of Inspector General](#)
- Mail
 - U.S. Department of Health and Human Services
Office of Inspector General
Attn: OIG Hotline Operations
P.O. Box 23489
Washington, DC 20026

Case Development and Referrals

Case Development

- Many cases are initiated as complaints or proactive projects
- Complaints are either developed into investigations or closed
- Investigations could end in administrative actions and closed or referred to law enforcement as cases
- Although an investigation is closed, follow up will occur
- A large percentage of complaints end with a resolution other than referral to law enforcement

Case Referral to Law Enforcement

- When the investigator has substantiated the potential for fraud, the case is referred to the OIG
- Fraud cases are considered for criminal prosecution and/or civil remedy
- Many cases are resolved with civil monetary penalty settlements with the OIG or False Claims Act settlements with the DOJ
- Cases are prosecuted by the DOJ but occasionally the DOJ will work with the state Attorney General

Administrative Sanctions

- Overpayment recovery and provider education including
 - The rationale for claim denial or reduction
 - Any published education regarding policy
 - Approximate overpayment
- Revocation of assignment privileges
- Referral to State licensing boards
- CMP – up to \$10,000 for each claim
- Suspension of payment – claims are reviewed and money paid will go into an escrow account
- Any administrative actions on cases accepted by law enforcement are coordinated with CMS

Fraud Case Examples

Massachusetts Doctor Agrees to Plead Guilty to \$35.5 Million Medicare Fraud Scheme

- Boston doctor billed Medicare for genetic testing of patients she never communicated with for over three years
 - From March 2017 through November 2020, she knowingly and willfully engaged in this scheme to deceive the Medicare Program
- Agreed to plead guilty to two counts of making false statements relating to health care matters
- The orders for the genetic testing were submitted on false medical documentation
 - This caused laboratories to submit approximately \$35.3 million in claims to Medicare based on doctors' orders containing materially false representations

Telehealth Company Pays \$386,000 to Resolve Allegations of Overbilling

- On 1/3/2025, a Connecticut telehealth company agreed to pay \$386,000 to resolve allegations of overbilling for Medicare telehealth time
 - Billed Medicare for telehealth psychotherapy sessions that did not meet the minimum time requirements
 - Relied on false time records in support of these telehealth services
 - Services provided in 17 different states
 - Claims were submitted between 1/1/2017, and 11/30/2022
 - Allegations arose from a whistleblower suit filed in federal court

\$17.7M to Resolve False Claims Act Allegations

- On 12/20/2024, 16 separate cardiology practices and associated physicians agreed to pay amounts totaling over \$17.7M to resolve allegations that they each violated the False Claims Act
- 12 states involved
- Overbilled Medicare for diagnostic radiopharmaceuticals
 - These practitioners overbilled by grossly exaggerating the acquisition costs of drugs used in diagnostic imaging of the heart
 - Occurred for at least a year, and in some instances, extended over 10 years
- The whistleblowers will receive a total of more than \$2.7 million from the settlements

\$4.7M Health Care Fraud Scheme

- Owner/operator of outpatient behavioral services clinic
- Pled guilty to health care fraud and money laundering conspiracies
 - Obtained PII through community outreach programs and submitted more than 1,500 claims for services never provided
 - Some claimed owner/operator provided services that exceeded 24 hours in a single day
 - Used proceeds to pay kickbacks to co-conspirators, and to cover personal expenses
 - Personal travel, luxury items, timeshares and cash withdrawals
- Maximum penalty of 10 years in prison for healthcare fraud conspiracy
- Up to 20 years in prison for money laundering conspiracy

Nearly \$2M Fraudulent Billing

- Podiatrist previously suspended by Medicare for suspicious billing practices, billed Medicare under a false identity
- Created new business and convinced another doctor to enroll in Medicare and place their name on corporate/banking documents relating to new business
- Submitted bills to Medicare reflecting services were rendered by the other doctor
- Sentenced to seven years in prison

Unacceptable Billing Practices and Protecting Your Practice

Unacceptable Billing Practices

- Fragmenting (unbundling) procedure codes to obtain additional reimbursement
- Indicating “Signature on File” on claim when no patient signature authorization forms are maintained in the provider’s office
- Submitting charges to Medicare for services advertised as a “free exam”
- Billing for items/services before they were delivered/performed
- Billing for noncovered services under a covered procedure code
- “Ping-ponging”
 - Example – providers of different specialties sharing the same patients for services that are not reasonable and necessary

Improper Waivers

- Routine waiver of deductibles and copayments by charge-based providers, practitioners or suppliers is unlawful because it results in
 - False claims
 - Violations of the anti-kickback statute
 - Excessive utilization of items and services paid for by Medicare

Protecting Your Practice

- Protect your provider identification number(s)
- Assign procedure codes yourself
- Document all services rendered
- Use caution when signing certificates of medical necessity
- Minimize risk from your employees
- Develop wise business relationships
- Use billing services wisely
- Keep up with Medicare
- Communicate with your patients
- Respond to Medicare's inquiries

OIG Compliance Guidelines

- Seven basic components/elements
 - Conduct internal monitoring and auditing periodically
 - Implement compliance and practice standards through the development of written standards and procedures
 - Designate a compliance officer or contact(s) to monitor and enforce practice standards
 - Conduct appropriate training and education on practice standards and procedures
 - Respond appropriately to detected violations through the investigation of allegations and the disclosure of incidents to appropriate government agencies
 - Develop open lines of communication
 - Enforce disciplinary standards through well-publicized guidelines

OIG Compliance Program

- Provides OIG Compliance Program for Individual and Small Group Physician Practices
 - [Federal Register/Vol.65, No.194, pages 59434–59452](#)
- [OIG Work Plan](#)

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Quiz Time!

Question 1

- Performing procedures in the hospital when it can safely be performed in an office setting is an example of
 - A. Fraud
 - B. Waste
 - C. Abuse



Question 2

- The intentional deception or misrepresentation which an individual makes, knowing it to be false, and that it could result in some unauthorized benefit to themselves or some other person
 - A. Fraud
 - B. Waste
 - C. Abuse

Question 3

- A physician knowingly submits claims to Medicare for medical services not provided or for a higher level of medical services than provided violates
 - A. Anti-kickback Statute
 - B. Criminal Healthcare Fraud Statute
 - C. Federal Civil False Claims Act

Question 4

- The UPIC stands for
 - A. United Protocol Integrity Corporation
 - B. Unified Program Integration Corporation
 - C. Unified Program Integrity Contractor

Question 5

- The Physician Self-Referral Law
 - A. Authorizes the imposition of civil monetary penalties for a variety of health care fraud violations
 - B. Prohibits physicians from making referrals for certain “designated health services” to an entity where they (or an immediate family member) have a financial relationship, unless an exception applies
 - C. Statute makes it a criminal offense to knowingly and willfully offer, pay, solicit or receive any compensation directly or indirectly to induce or reward referrals of items or services reimbursable by a federal health care program

Resources

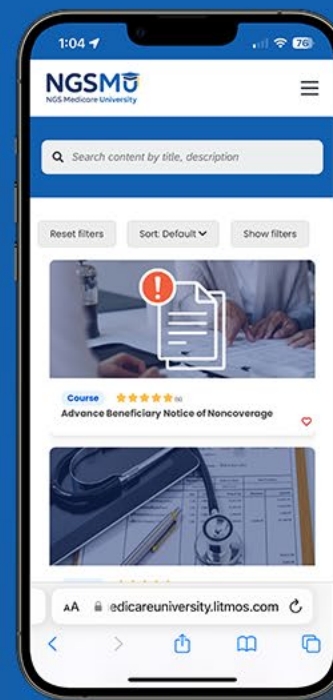
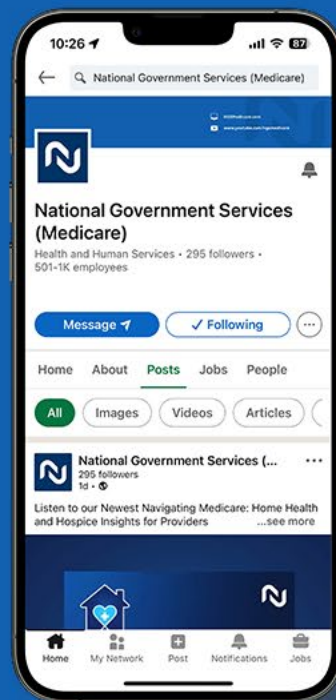
Compliance Resources

- [CMS IOM Publication 100-08, Medicare Program Integrity Manual, Chapter 4 – Program Integrity](#)
- [CMS MLN® Educational Tool - Medicare Provider Compliance Tips](#)
- [Medicare Fee-for-Service Compliance Programs](#)
- [CMS' Fraud Prevention Toolkit](#)
- [USDHHS OIG – A Roadmap for New Physicians](#)
- MLN® Booklet [Medicare Fraud & Abuse: Prevent, Detect, Report](#)



Questions?

Thank you!



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media



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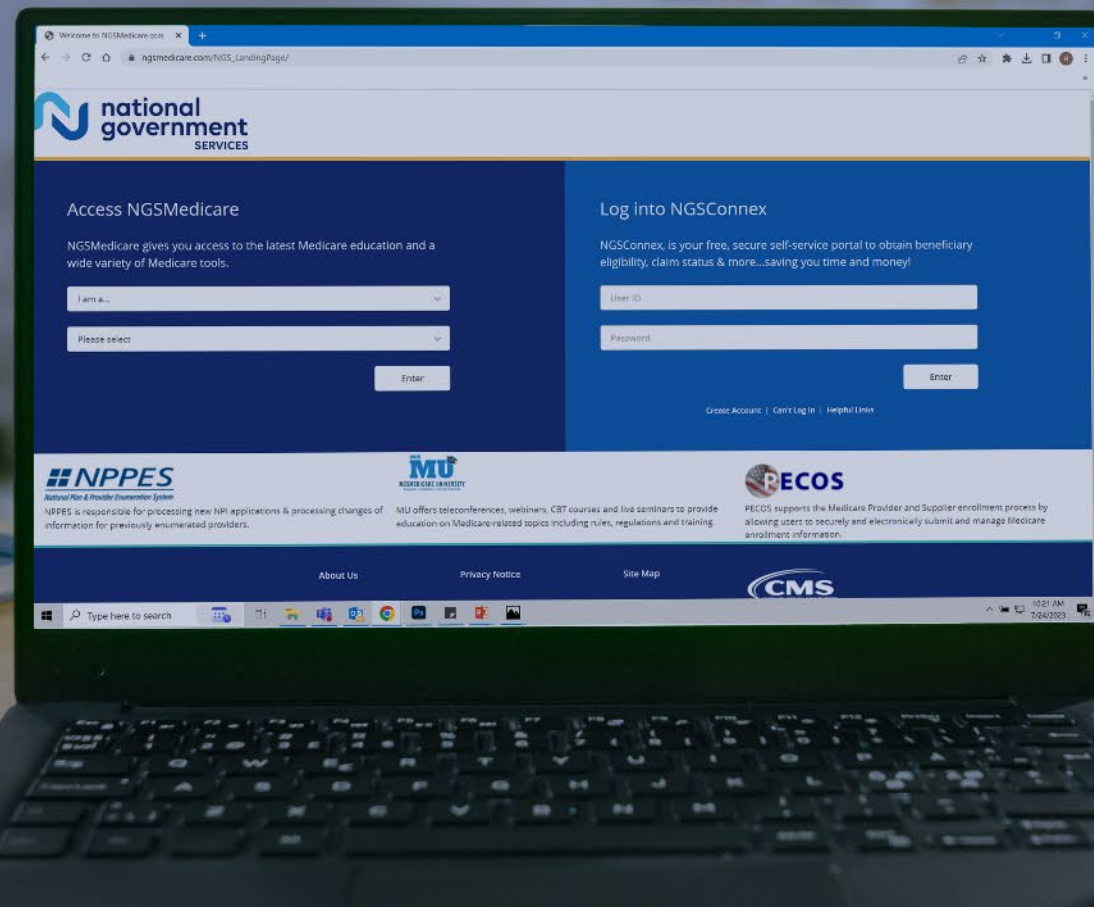


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