



# Medicare Review Contractors

7/30/2024

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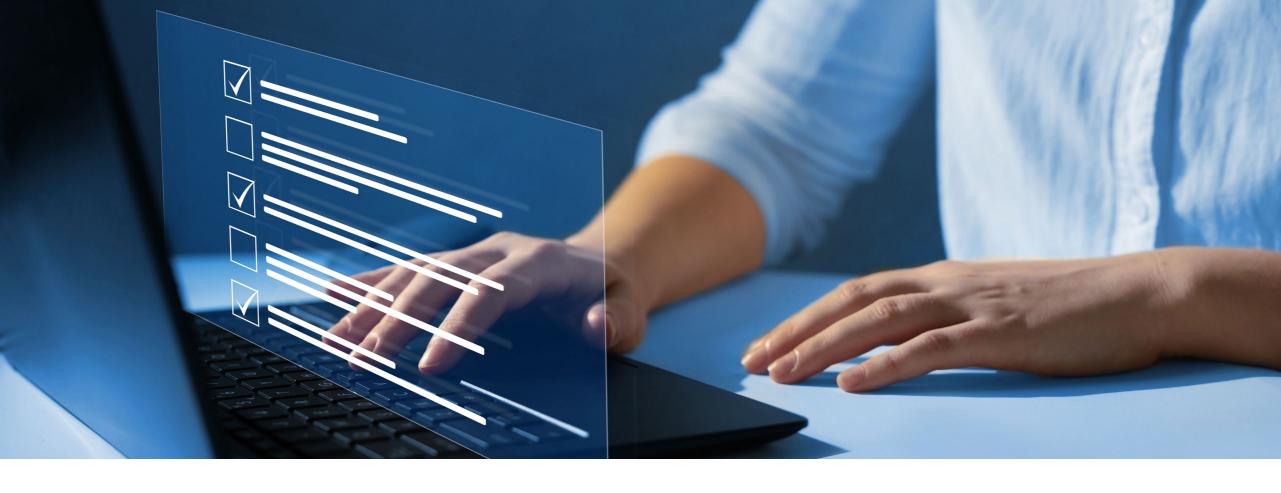
# Today's Presenters

- Provider Outreach and Education Consultants
  - Laura Brown, CPC
  - Lori Langevin







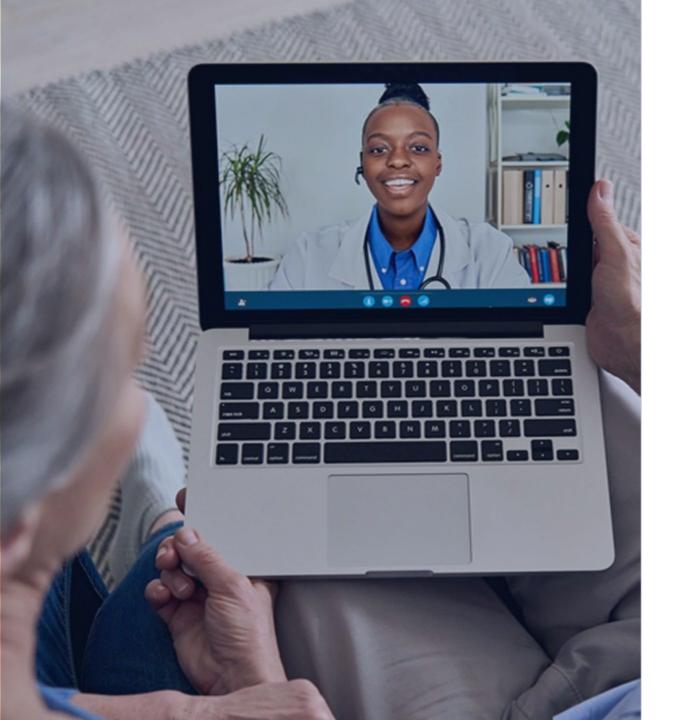


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# Objective

To educate the provider community on the different Medicare review contractors and to understand the provider's role in the Medicare review process.







# Agenda

- Medicare Review Contractors
  - <u>Supplemental Medical Review</u> <u>Contractor</u>
  - <u>Unified Program Integrity</u> <u>Contractor</u>
  - Recovery Auditors
  - Medicare Administrative Contractors
  - Comprehensive Error Rate Testing
- Prepare for a Medicare Audit/Review
- Resources







### Medicare Review Contractors

- Several initiatives to prevent or identify improper payments before CMS processes a claim, and to identify and recover improper payments after paying a claim
- The overall goal is to reduce improper payments by identifying and addressing coverage and coding billing errors for all providers types
- <u>CMS IOM Publication 100-08, Medicare Program Integrity</u> *Manual,* Chapter 1





# Supplemental Medical Review Contractor

### SMRC - Mission

 Perform and/or provide support for a variety of tasks aimed at lowering the improper payment rates and increasing efficiencies of the medical review functions of the Medicare and Medicaid programs. The focus of the reviews may include but are not limited to issues identified by CMS internal data analysis, the CERT program, professional organizations and other Federal agencies, such as the OIG/GAO and comparative billing reports.





### **SMRC** - Contact Information

- Noridian Healthcare Solutions, LLC is the SMRC under contract with CMS
- The SMRC contact center is available
  - Monday–Friday
  - 8:30 a.m.-6:00 p.m. ET/ 7:30 a.m.-5:00 p.m. CT
  - Telephone: 833-860-4133
  - Noridian SMRC website





### **SMRC Process**

- Identify provider noncompliance with coverage, coding, billing, and payment policies through the research and analysis of data related to assigned task (e.g., profiling of providers, services or beneficiary utilization)
- As directed by CMS
  - Perform medical review
  - Perform extrapolation
- Notify the individual billing entities of review findings identified and make appropriate recommendations for POE and UPIC referrals





### Role of SMRC

- Serving as a readily available source of medical information to provide guidance in questionable claims review situations
- Providing the clinical expertise and judgment to develop LCDs and internal MR guidelines
- Keeping abreast of medical practice and technology changes that may result in improper billing or program abuse
- Providing clinical expertise and judgment to effectively focus
   MR on areas of potential fraud and abuse
- Serving as a readily available source of medical information to provide guidance in questionable situations



### Role of MAC

 MACs may initiate claim adjustments and/or overpayment recoupment actions through the standard overpayment recovery process





# Unified Program Integrity Contractor

### **UPIC – Mission**

 To help address fraud, waste and abuse by performing Medicare data analysis and comprehensive problem identification and research to identify potentially fraudulent Medicare providers and coordination of benefit integrity activities among MACs in the region, and dissemination of relevant benefit integrity information to the respective MACs



## Jurisdiction K – Safeguard Services, LLC

- UPIC Northeastern
- Safeguard Services, LLC
- States in UPIC Northeastern
  - Pennsylvania, New York, Delaware, Maryland, D.C., New Jersey,
     Massachusetts, New Hampshire, Vermont, Maine, Rhode Island,
     Connecticut





## Jurisdiction 6 – CoventBridge Group

- UPIC Midwestern
- CoventBridge Group
- States in UPIC Midwestern
  - Minnesota, Missouri, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Nebraska, Ohio, Wisconsin



#### **UPIC Process**

- Perform data analysis
- Request medical records and documentation
- Conduct interviews
- Conduct onsite visits
- Identify the need for a prepayment or auto-denial edit and refer these edits to the MAC for installation
- Withhold payments
- Refer cases to law enforcement



### Role of UPIC

- Investigate instances of suspected fraud, waste and abuse
- Develop investigations early, and in a timely manner
- Take immediate action to ensure that Medicare Trust Fund monies are not inappropriately paid
- Identify any improper payments that are to be recouped by MACs





### Role of MAC

- Claim processing, including paying providers/suppliers
- Provider outreach and education
- Recouping monies lost to the Medicare Trust Fund
  - The UPICs identify these situations and refer them to the MACs for the recoupment
- Medical review not for benefit integrity purposes
- Complaint screening
- The MAC will refer to the UPIC if fraud is suspected
- Claims appeals of UPIC decisions
- Claim payment determination and claims pricing
- Auditing provider cost reports



# Recovery Auditors

# RA Program - Mission

• To identify and correct Medicare improper payments through the efficient detection and collection of overpayments made on claims of health care services provided to Medicare beneficiaries, and the identification of underpayments to providers so that the CMS can implement actions that will prevent future improper payments





# RA Region 1 - Jurisdiction K RA Region 2 - Jurisdiction 6

- Performant Recovery, Inc.
  - Website
  - Email Info@PerformantRAC.com
  - Telephone: 866-201-0580
- Please visit their website for
  - Issues under review
  - Forms and sample documents
  - FAQs
  - Review provider contact Information for accuracy





### RA Process

- Issue selected for review
- CMS approves issue
- RA requests claims
- RA reviews documentation (complex review) or claim (automated review) and makes determination
- If an error is found, a file is sent to the claims processing MAC to be adjusted for over or underpayment



### Time Frames

- RA has 30 calendar days to complete the review and send a decision letter
- RA may look back up to three years from the claim paid date to review claims
- RA will forward the adjustment to the MAC 30 days after the initial findings letter or after a discussion period has been completed



### Role of RA

- Review claims on a postpayment basis using the same Medicare policies as MACs
  - NCDs
  - LCDs and
  - CMS manuals/regulations
- To ensure accuracy, RA is required to employ nurses, therapists, certified coders and a contractor medical director



### Role of MAC

- After a RA post pay review, an electronic file of claims to be adjusted is sent to claims processing contractor
  - Marked as RA adjustments in claims processing system
- Electronic reports are sent to RA on daily basis to notify them that an adjustment has been processed





### Provider Demand Letter

- Identify RA demand letter
  - Right corner will contain letter number that begins with "R" For example: R-1234567
  - The first paragraph says: "This finding was a result of a Recovery Audit Program review."
- Review the demand letter sent from the MAC
- Providers need to review their remittance advice
  - If they see a N432 that means an adjustment was done due to a RA review



### Provider Rebuttal

- Request rebuttal
  - Opportunity to provide a statement and accompanying evidence indicating why overpayment action will cause financial hardship and should not take place
    - Not disagreeing with overpayment decision
    - No review of supporting medical documentation will take place
  - Must be submitted by the 15th day from date on demand letter



# Provider Appeal

- Appeal with local MAC
  - Include specific reason why you feel RA determination should be overturned





# Medicare Administrative Contractors

### MAC Medical Review – Mission

 To reduce costs related to improper payments and appeals, therefore reducing provider burden





### MAC Medical Review - Contact Information

- National Government Services
  - Our website
  - Fax

• J6: 315-595-4364

• JK: 315-442-4231





### MAC Medical Review Process

- TPE strategy and the NGS medical review process
  - The purpose is to reduce costs related to improper payments and appeals
    - This will reduce provider burden
  - Providers selected for TPE will receive a notification letter from NGS





# MAC Medical Review - Postpayment

- Postpayment probes
  - MR may conduct postpayment claim reviews
  - A sample of paid claims is selected and a request for medical records is requested from the provider
  - Providers must submit medical records as directed by the medical review notice letter within 45 days of the record request



### Time Frame

- Prepayment decision timeline
  - Claims will suspend
  - Documentation requested via ADR
  - Return documentation 45 days (recommend 30 days)
    - Claims will deny on day 46 if records not received
  - NGS will make review determinations within 30 calendar days of receiving the provider's requested documentation
  - Detailed results letter
    - One-on-one education



### Role of MAC Medical Review

- TPE notification and ADR letters
  - Notification outlines the TPE process
  - Reason for review
    - Why your facility was selected
    - Procedure code/HCPCS code short description of what is being reviewed
  - Do not send documentation until you receive an ADR letter
    - Will include a list of specific elements needed to support the service being reviewed



# Responding to TPE ADRs

- NGS recommends responding to ADRs within 30 days
  - CMS allows providers 45 days of the ADR date
- Forward the requested documentation to the correct address
- Send responses separately and attach a copy of the corresponding ADR
- Include all records necessary to support the services for the dates requested
- Do not include unrelated correspondence
- Records must be complete and legible
- NGSConnex allows providers to respond to ADRs electronically
- Ensure services include necessary signatures and credentials of professionals



# **Provider Tips**

- What can you do?
  - Review all contractor provider publications and LCDs
  - Understand Medicare coverage requirements
  - Ensure office staff and billing vendors are familiar with claim filing requirements
  - Perform self-audits of medical records against billed claims using coverage criteria, LCD and coding guidelines
  - Ensure documentation is legible and demonstrates that the patient's condition warrants the services being reported and billed



# Comprehensive Error Rate Testing

#### **CERT Mission**

 Designed to monitor and improve Medicare payment accuracy, evaluate provider claim submission practices and protect the Medicare Trust Fund





#### **CERT Contact Information**

- Website: <u>CERT C3HUB</u>
- Mail:
  - CERT Documentation Center 8701 Park Central Drive, Suite 400-A Richmond, Virginia 23227
- Fax: 804-261-8100
- Telephone: 443-663-2699 or Toll Free 888-779-7477
- Email: <a href="mailto:certprovider@empower.ai">certprovider@empower.ai</a> (general questions)
- Email: <a href="mail@empower.ai">certmail@empower.ai</a> (medical records and passwords)
  - Include barcoded coversheet with CID number with medical record submissions

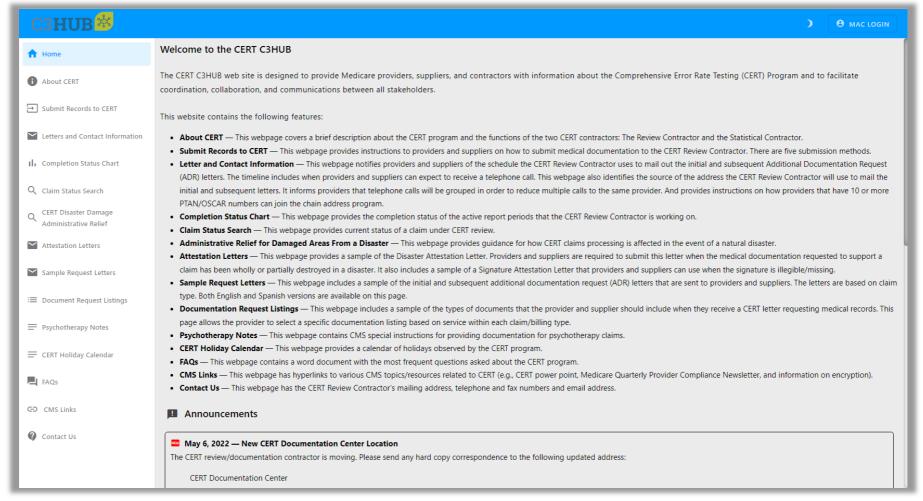


#### **CERT Provider Website**

- CERT C3HUB
  - Submit records to CERT
    - Submission methods
  - Letter and contact information
    - Schedule for initial and subsequent request
    - Chain Address Program and Group Calls
  - Claim Status Search
    - Current status of claim under CERT review
  - Sample request letters
    - Samples of documentation request letters and envelope
  - Documentation request listings
    - Sample of documents required based on provider/billing type
  - FAQs
    - Answers about submitting CERT claims documentation



#### **CERT Provider Website - C3HUB**





#### **CERT Process**

- CERT selects a stratified random sample of paid or denied claims from all Medicare contractors
- CERT requests medical records from the billing and ordering provider by letter, phone and fax
  - If some of the requested records are housed at another site
    - Providers should forward a copy of the request to the other site
    - Or give CERT other site contact information; CERT will follow up with other site with additional record requests





# Requesting Medical Records

- Based on each individual CID
  - All Initial ADR letters are sent to the address the provider has on file with Medicare
  - All Subsequent ADR letters for that CID can be sent to a specific address designated by the provider by calling CERT, after you receive the initial ADR letter



# Requesting Medical Records

- Chain Address Program\*
  - Providers having at least five PTAN numbers can elect a single point of contact to participate in the "chain address" program
    - Call CERT office: 888-779-7477
      - Provide all PTAN numbers and the designated point of contact information
    - CERT will email/call the point of contact with a list of outstanding CID numbers
- Group Calls\*
  - When a provider has multiple CIDs with the same phone number,
     CERT will group together to discuss all outstanding requests
- Important Note: These processes are only regarding the CERT program



# **CERT Documentation Center Envelope**







PROVIDER/SUPPLIER NAME ADDRESS LINE 1 ADDRESS LINE 2 CITY, STATE, ZIPCODE

4/19/2023 Reference ID: CID #: 0000000 NPI/Provider #: 0000000000 000-000-0000 Phone: 000-000-0000

Request Type & Purpose: First Letter Subject: Additional Documentation Required.

Dear Medicare Provider/Supplier,

The Centers for Medicare & Medicaid Services (CMS), through the Comprehensive Error Rate Testing (CERT) program, carries out the task of requesting, receiving, and reviewing medical records. The CERT program reviews selected Medicare A, B and DME claims and produces annual improper payment rates. For more information regarding the CERT program, please visit www.cms.gov/CERT.

#### Reason for Selection

The CMS' CERT program has randomly selected one or more of your Medicare claims for review.

#### Action: Medical Records Required

Federal law requires that providers/suppliers submit medical record documentation to support claims for Medicare services upon request. Providers/suppliers are required to send supporting medical records to the CERT program. Providing medical records of Medicare patients to the CERT program does not violate the Health Insurance Portability and Accountability Act (HIPAA). Patient authorization is not required to respond to this request. Providers/suppliers are responsible for obtaining and providing the documentation as identified on the attached Bar Coded Cover Sheet. The CMS is not authorized to reimburse providers/suppliers for the cost of medical record duplication or mailing. If you use a photocopy service, please ensure that the service does not invoice the CERT program.

#### When:6/3/2023

Please provide the requested documentation by 6/3/2023 . A response is still required by 6/3/2023 even if you are unable to locate the requested information.

#### Consequences

If the billing provider/supplier fails to send the requested documentation or contact CMS by 6/3/2023 , the billing provider's/ supplier's Medicare contractor will initiate claims adjustments or overpayment recoupment actions for these undocumented

1Social Security Act Sections 1833 [42 USC §1395l(e)] and 1815 [42 USC §1395g(a)]; 42 CFR 405.980-986









#### Instructions

- Specific information and instructions pertaining to the sampled claim and returning requested documents are shown on the following pages of this letter.
- Please include the barcoded cover sheet with your submission.

#### Submission Methods

You may submit this documentation in any of the following ways:

- Via postal mail to: CERT Documentation Center, 8701 Park Central Drive, Suite 400-A Richmond, VA 23227
- Via fax: 804-261-8100
  - 1) Use the Barcoded coversheet as the only coversheet.
  - Do not add your own coversheet—this slows down the receipt and identification process.
     Send a separate fax transmission for each individual claim.
- Via Electronic Submission of Medical Documentation (esMD):
  - 1) Include a CID# or Claim number and the barcoded cover sheet in your file transmission.

  - Information on esMD can be found at www.cms.gov/esMD.
     For questions about esMD please contact: esMDBusinessOwners@cms.hhs.gov.
- - The images should be encrypted per HIPAA security rules.
     If encrypted, the password and CID# must be provided via email to CERTMail@empower.ai or via fax to 804-261-8100.
  - 3) Must contain only images in TIFF or PDF format.
- Via Email Attachment to CERTMail@empower.ai:

  1) The email attachment(s) should be encrypted per HIPAA security rules.

  2) If encrypted, the password and CID# must be provided via phone to 888-779-7477 or via fax to 804-261-8100.
  - Must contain only attachments in TIFF or PDF format.

#### Questions

If you have any questions, please contact:

CERT Documentation Center 8701 Park Central Drive, Suite 400-A Richmond, VA 23227

Email questions to: CERTProvider@empower.ai Toll Free: 888-779-7477 Fax: 804-261-8100

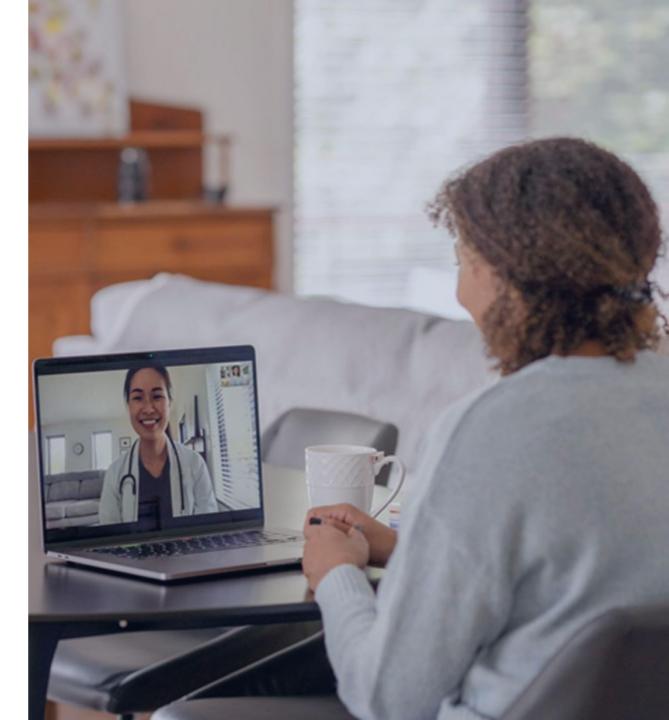
Director, Payment Accuracy & Reporting Group Office of Financial Management Centers for Medicare & Medicaid Services

#### Attachments / Supplementary Information

- 1. Claim Information
- 2. Bar Coded Cover Sheet







#### **Claim Information**

Due Date: 6/3/2023

Medicare Part B Provider

0000000000 4/19/2023 NPI/Provider #: Request Date:

Patient Name: Patient Name

Date of Birth: 11/20/1950 Date(s) of Service: 10/15/2020 - 10/16/2020

CERT Claim ID (CID): 0000000 Patient Identifier: 000000000A

Claim Date: 2/3/2023 Claim Control Number (CCN): 0000000000000000

Ref/Ord Provider/NPI #: 0000000000 Referring/Ordering Provider

0000000000000000000000 000000000000000000000 Medical Record Number: Patient Account #:

Diagnoses Codes









#### PLACE THIS BARCODED COVER SHEET IN FRONT OF THE RECORD

#### Medicare CERT Review Contractor GS-00F-263CA CERT

CTD: 0000000

Due Date: 6/3/2023 Medicare Part B Provider

Patient Name:

Claim Control Number: 00000000000000000

Request Date: 4/19/2023 Date(s) of Service: 10/15/2020 - 10/16/2020

NPI/Provider #: 0000000000 Universe Date: 11/20/2020

Contractor: 00000 Contractor Type: B

Patient Date of Birth: 11/20/1950 Letter Sequence:

CID: 0000000

Providers and suppliers are required to maintain documentation supporting the submission of Medicare claims and to submit this documentation upon request. The documents listed in the following chart may be needed to support Medicare payment of the claim with the date(s) of service specified above. Please provide all of the <u>pertinent</u> medical records/documentation and any additional documentation needed to support this claim. If any pertinent documentation is missing, incomplete, or requires explanation, please include this information in the comments section.

Consequences: If the provider/supplier fails to send the requested documentation or contact CMS by the Due Date specified above, the provider's/supplier's Medicare contractor will initiate claims adjustments or overpayment recoupment actions for these undocumented services.

Please provide the name and contact phone number of the individual submitting the documents in support of this request. This information may be used if additional information is necessary.

Contact Phone Number:

Documents that may be required

List of potential documentation required by CERT.

CERT Documentation Center - Attn: CID # 0000000 8701 Park Central Drive, Suite 400-A, Richmond VA 23227 FAX 804-261-8100 PH 888-779-7477







#### Timeframe

- Respond to requests timely
  - Be sure staff places a high priority on responding to requests
    - 45 days response is due
    - 46 days response is overdue
    - 76 days receive nonresponse error 99 and subject to overpayment recovery by MAC
  - National Government Services may contact to remind you



# CERT Timetable – Watch the Days

#### Initial Request Schedule

- Day 0: Send letter 1 requesting documentation. The provider has 45 days from this letter to furnish the requested documentation.
- Day 21: Telephone contact to follow-up on request and/or offer assistance.
- Day 30: Send letter 2. The provider has 15 days left to complete the request.
- Day 35: Telephone contact to follow-up on request and/or offer assistance.
- Day 45: Send letter 3. (**Response is due**)
- Day 49: Telephone contact to follow-up on request and/or offer assistance.
   (Response is overdue)
- Day 60: Send letter 4. (**Response is overdue**)
- Day 76: Claim is counted as nonresponse error and is subject to overpayment recovery by the Medicare Administrative Contractor (MAC).



#### Role of CERT

- The documentation is reviewed by independent medical reviewers to determine if the claim was paid properly under Medicare coverage, coding and billing rules
- If the documentation does not support that the rules were met, the claim is counted as either a total or partial improper payment



#### Role of CERT

- The error is then categorized into one of five major categories
  - No documentation
  - Insufficient documentation
  - Medical necessity
  - Incorrect coding
  - Other
- CERT notifies the MAC of the claims with CERT errors





#### Role of MAC

- NGS receives notification of review results and responds to all identified errors (over and underpayments)
- Claims will be adjusted through normal claim adjustment process to allow additional payment if underpaid or recoup any overpayments
- Providers will be notified through the normal adjustment process that will include appeal rights





#### Role of Provider

- Verify all addresses are up-to-date with Medicare
  - Update by using PECOS or the appropriate CMS-855 application
- Identify and respond timely to ADRs
  - Within 45 days
- Be familiar with documentation requirement
  - CERT Document Request Lists
  - NGS <u>Medicare Topics</u> and <u>Specialties</u>
  - NGS Medical Policies/LCDS (Local Coverage Determinations)
- Submit documents to support all services and dates of service on claim



#### Role of Provider

- Obtain documentation from third party
  - Forward a copy of the request to other provider's office, hospital or health care facility
  - Or, give CERT the other facility's contact information
    - CERT will follow up by sending an ADR letter
- If you disagree with CERT decision
  - Use local MAC's appeal process



#### **CERT A/B MAC Outreach & Education Task Force Logo**













# CERT A/B MAC Outreach & Education Task Force Goal

- The goal of the A/B MAC Outreach & Education Task Force is to ensure consistent communication and education to reduce the Medicare Part A and Part B error rates
  - A joint collaboration of the A/B MACs to communicate national issues of concern regarding improper payments to the Medicare Program
  - Partnership to educate Medicare providers on widespread topics affecting most providers and complement ongoing efforts of CMS, the MLN and the MACs individual error-reduction activities within its jurisdictions
- Disclaimer: The CERT A/B MAC Outreach & Education Task Force is independent from the CMS CERT team and CERT contractors, which are responsible for calculation of the Medicare fee-for-service improper payment rate



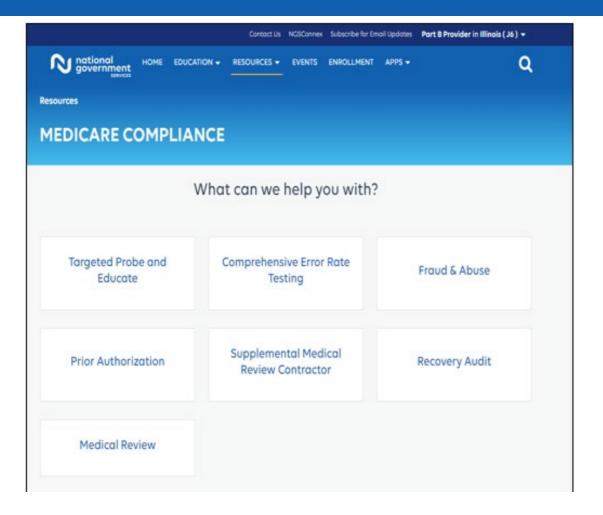
#### CERT A/B MAC Outreach & Education Task Force

- CMS works closely with the CERT A/B MAC Task Force and the CERT DME MAC Outreach & Education Task Force
  - CMS has a web page dedicated to education developed by the <u>CERT</u>
     A/B MAC Outreach & Education Task Force
- NGS CERT Task Force Link
  - Log into our website by selecting Type Provider and State
    - On welcome page select Resources > Medicare Compliance > Comprehensive Error Rate Testing > List on right, select CERT Task Force (link to CMS webpage)





#### CERT A/B MAC Outreach & Education Task Force







# Prepare for a Medicare Audit/Review

- Determine who is accountable for specific roles within office and ensure an understanding of their goals and objectives
- Be familiar with the documentation requests
  - Required documentation lists will indicate components needed to review claim (letter or website)
  - Documentation submission method
  - Contact information



- Documentation submitted is
  - The contractor's only picture of the patient and the care you provided
  - The proof that the claim is accurate
    - The services billed were delivered
    - The services delivered and billed met Medicare standards of medical necessity
- If it wasn't documented, it did not happen



- Review details of medical records
  - Signature, legibility, clarity, complete
  - All lab tests and other pertinent information included in medical record
  - Ensure documentation supports the level of coding
  - Check to be sure number of units documented are the same in the medical record as submitted on claim





- Missing or Illegible Signatures
  - Signature log or signature page
  - Signature attestation
    - "I, [print full name of the physician/practitioner], hereby attest that the medical record entry for [date of service] accurately reflects signatures/notations that I made in my capacity as [insert provider credentials, e.g., M.D.] when I treated/diagnosed the above listed Medicare beneficiary. I do hereby attest that this information is true, accurate and complete to the best of my knowledge and I understand that any falsification, omission, or concealment of material fact may subject me to administrative, civil, or criminal liability."

M.D. Signature \_\_\_\_\_

- Reference
  - <u>CMS IOM Publication 100-08, Medicare Program Integrity Manual, Chapter 3, Section 3.3.2.4</u>



- Know how to locate resources
  - ICD-10; CPT/HCPCS; documentation requirements
- Know local and national coverage determinations that apply
- Understand Medicare rules and regulations
- Know your appeal rights with local MAC
- Establish a quality assurance program for your practice

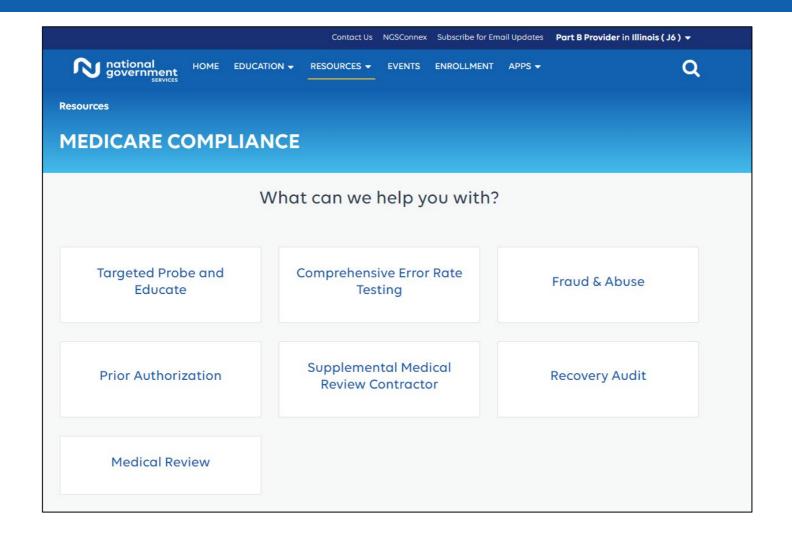




- Final Check
  - Timely response is critical
  - Provide all requested records
  - Records must be legible
  - Include appropriate signatures and credentials
  - Check right beneficiary, right service, right date of service
  - Clear copies of both sides of document
  - Verify mailing address and/or fax numbers are correct

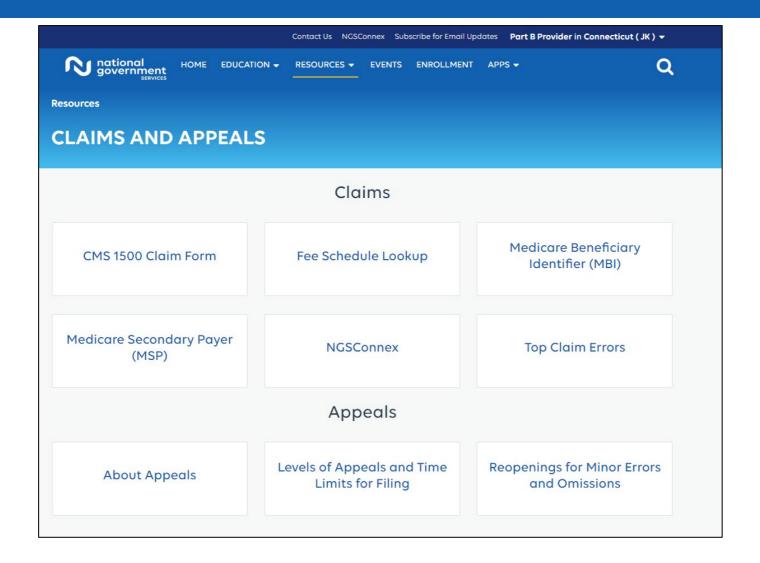






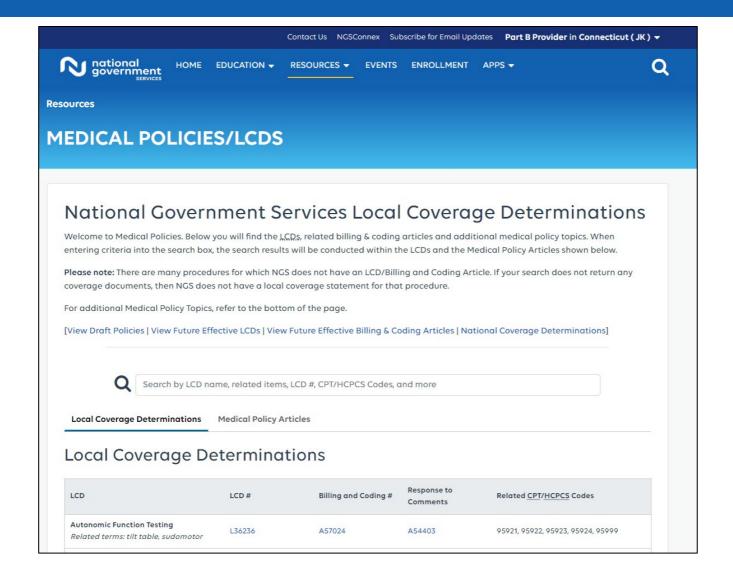






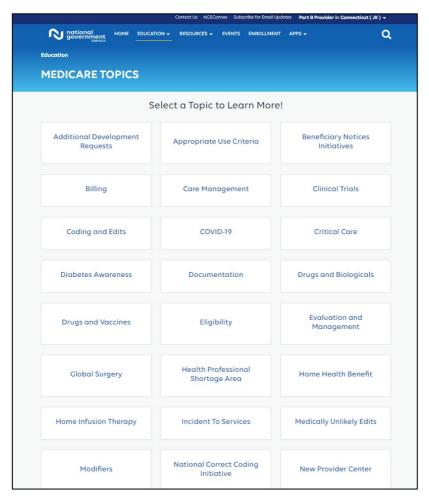


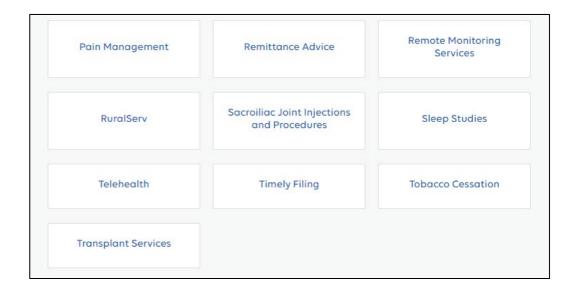




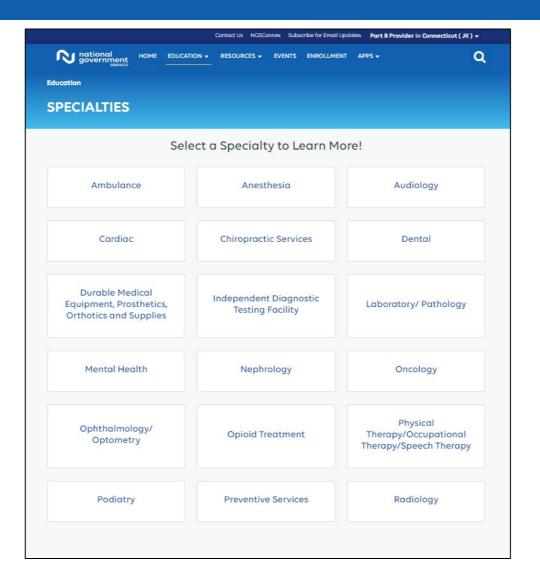












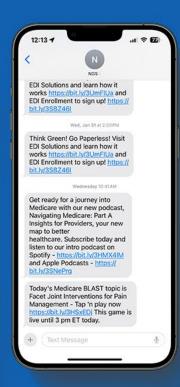


# Questions?

Thank you!







# Connect with us on social media





Text NEWS to 37702: Text GAMES to 37702



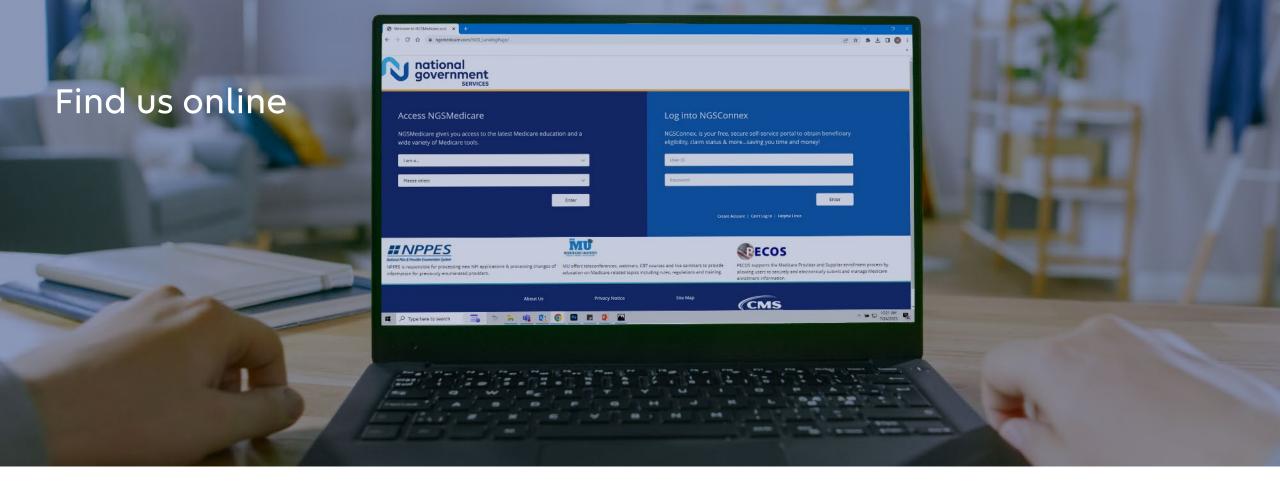
www.MedicareUniversity.com

Self-paced online learning











#### www.NGSMedicare.com

Online resources, event calendar, LCD/NCD, and tools



#### IVR System

The interactive voice response system (IVR) is available 24-hours a day, seven days a week to answer general inquiries



#### **NGSConnex**

Web portal for claim information



#### Sign up for Email Updates

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