

# Orientation to Medicare

Home Health and Hospice

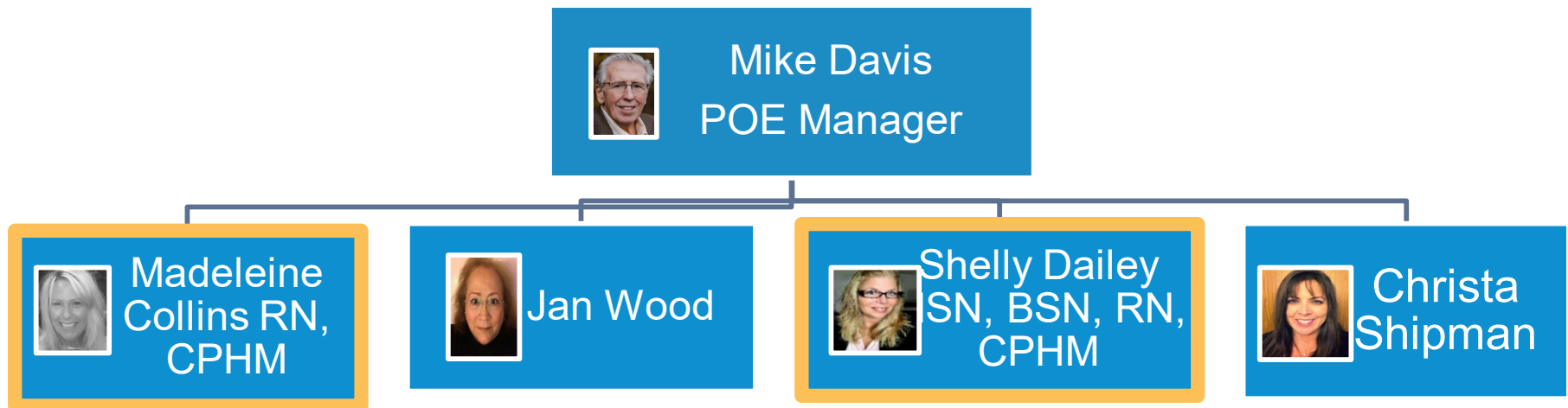
3/16/2022



# Today's Presenters



## National Government Services Provider Outreach and Education Home Health and Hospice Team



# Disclaimer

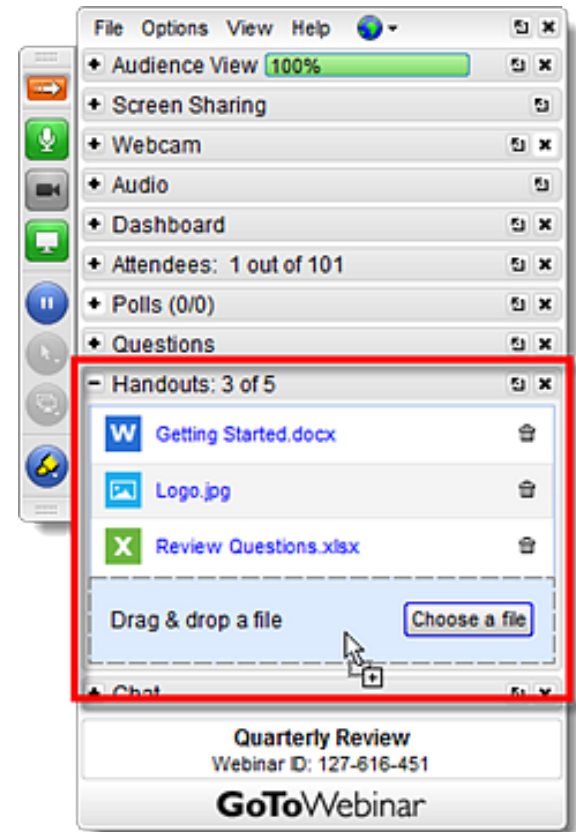
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- Attendees/providers are **never** permitted to record (tape record or **any** other method) our educational events
  - This applies to our webinars, teleconferences, live events and any other type of National Government Services educational events

# Today's PowerPoint Presentation

- Once you are connected to the webinar, select Handouts
- Select the PowerPoint to download the presentation



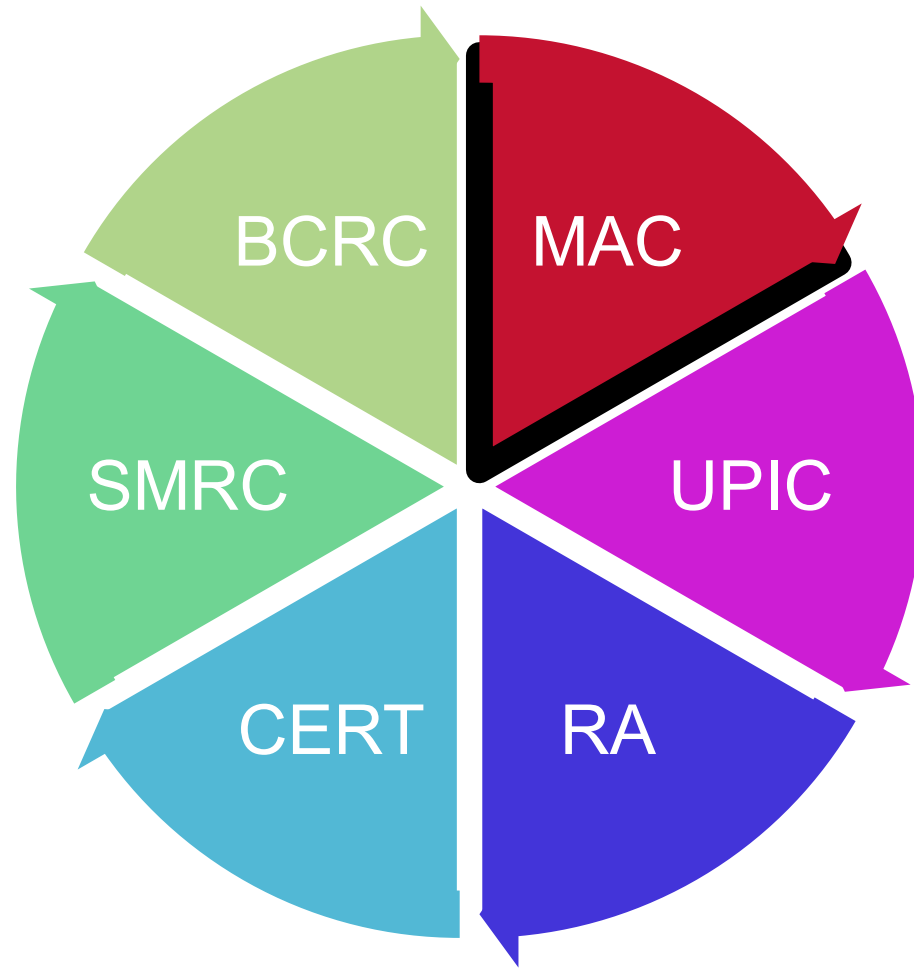
# Objectives

- Define the role of the Medicare Administrative Contractor (MAC)
- Identify the HHH Medicare Contractors
- Provide a basic description of other federal Medicare contractors
- Explain the role of the provider in safeguarding the Medicare trust fund against fraud, waste & abuse

# Agenda

- **Medicare Contractors**
  - Medicare Administrative Contractors (MACs)
  - Other Medicare Contractors
- **Safeguarding the Medicare Program**
  - Fraud, Waste & Abuse
- **References & Resources**
- **Question & Answer Period**

# Medicare Administrative Contractor





# Medicare Administrative Contractor

Private Health Care Insurer

Awarded Geographic Jurisdiction

Process Medicare Claims

Medicare Fee-for-Service (FFS)  
Beneficiaries

# Medicare Administrative Contractor (MAC)

- The Centers for Medicare & Medicaid Services relies on a network of contracted companies to serve as the primary operational contact between the Medicare fee-for-service program and health care providers enrolled in the program



# Medicare Administrative Contractor (MAC) Duties

Provider Enrollment

Claims Processing

Claims Payment

Medical Record Review

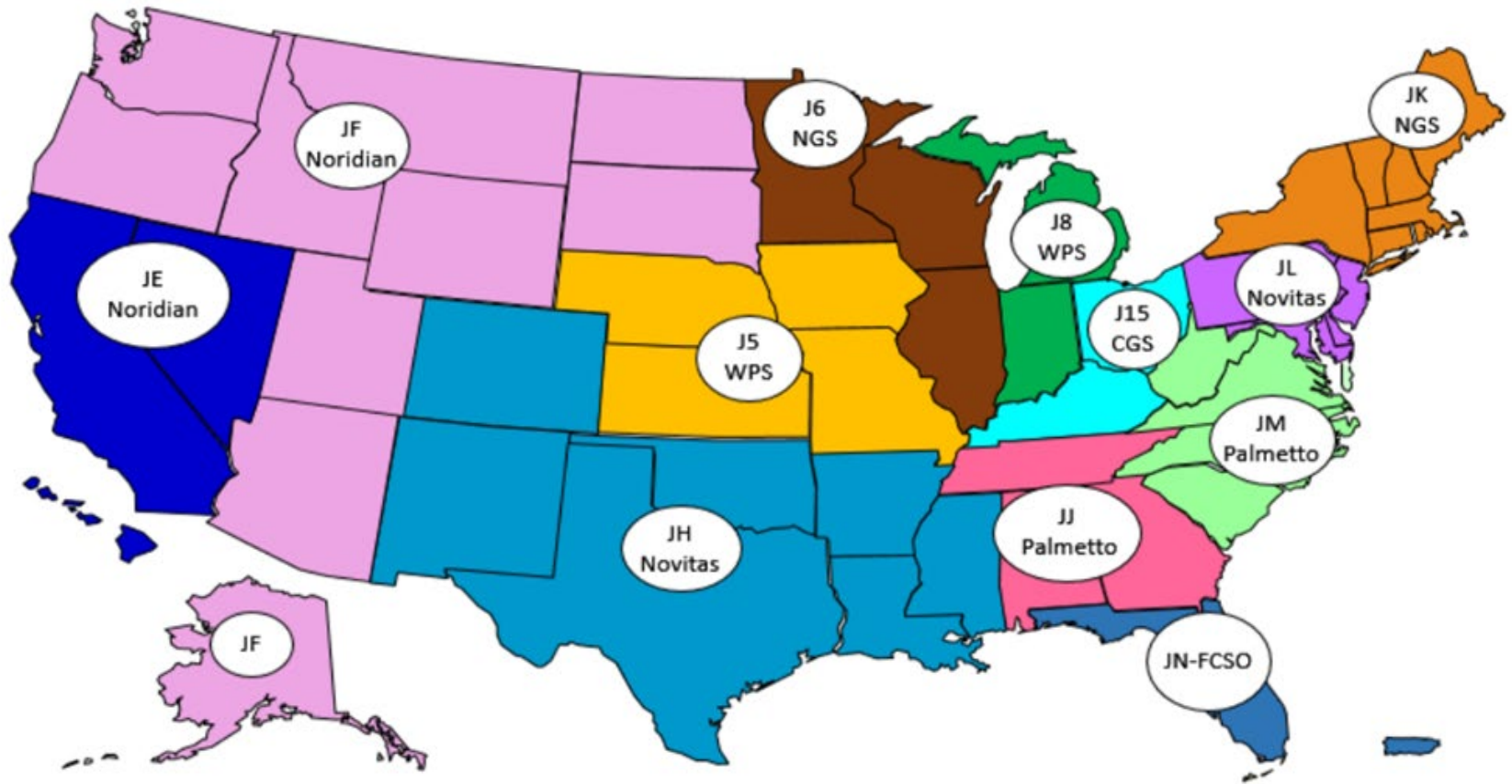
Provider Audit & Reimbursement

Provider Inquiry Response

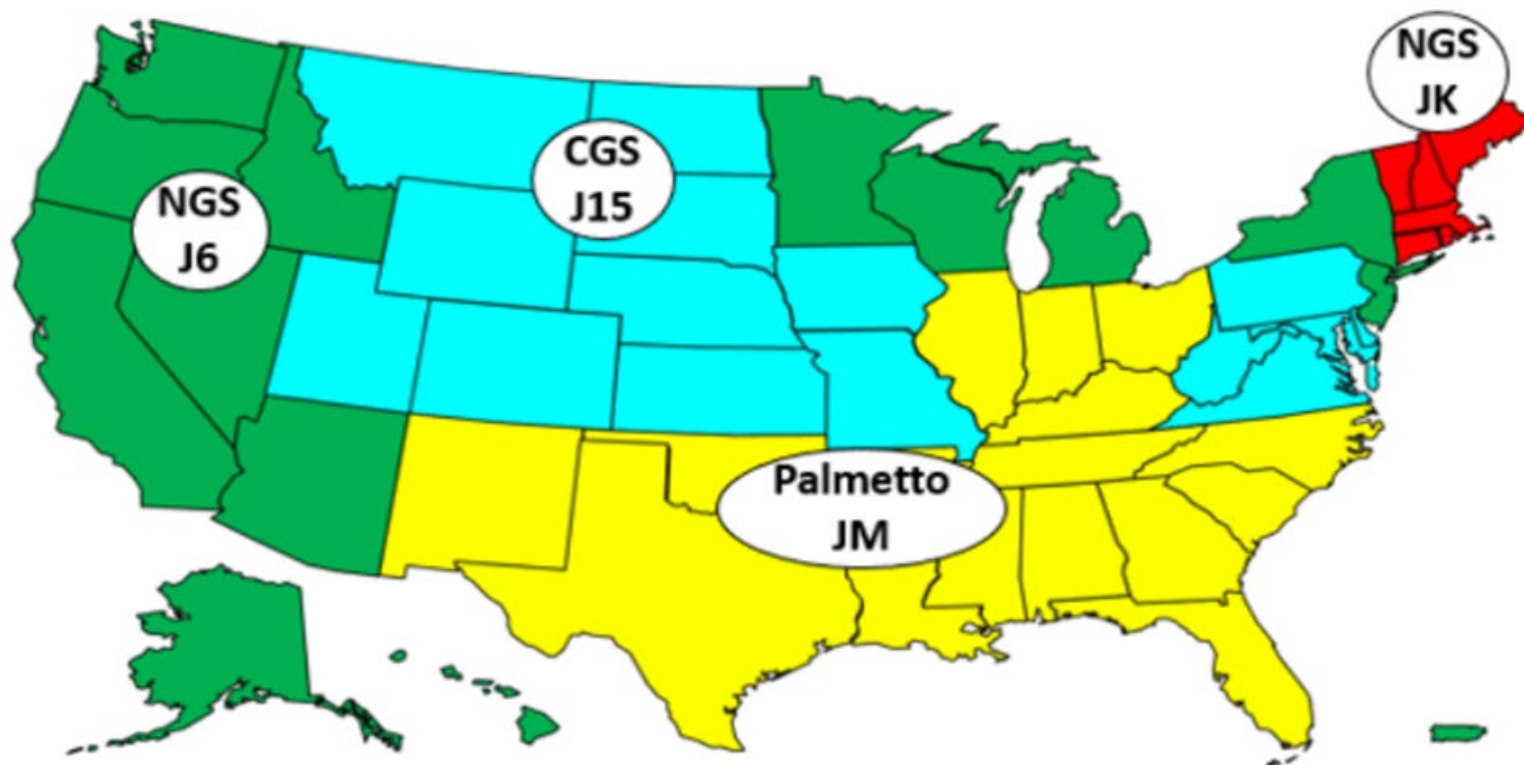
Provider Education

First Level Appeals: Redeterminations

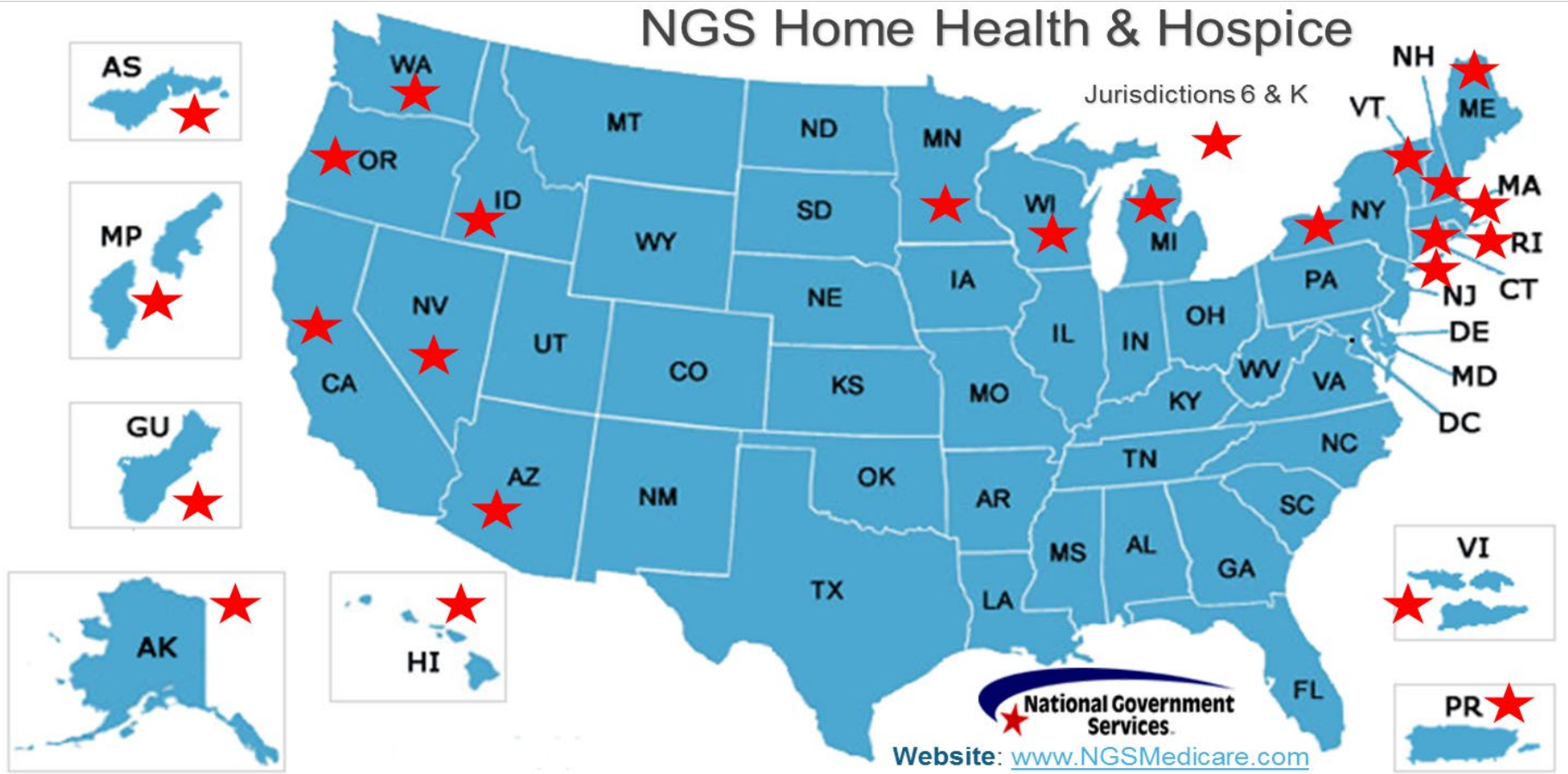
# Medicare Administrative Contractors Parts A/B



# Home Health & Hospice Medicare Administrative Contractors (MACs)



# NGS: Home Health & Hospice Jurisdictions K & 6



# NGS Demographics

## J6 Part A

WI, MN, IL

2.5+ Million Beneficiaries

75,000 Physicians

450+ Hospitals

## J6 HHH

AK, Samoa, AZ, CA, Guam, HI, ID, NV, NJ, NY, Mariana Islands, MI, MN, OR, PR, US VI, WI

12+ Million Beneficiaries

**Approx 3K+ Home Health Agencies**

**1500+ Hospice Agencies**

## JK Part A & B

CT, ME, MA, NH, NY, RI, VT

4+ Million Beneficiaries

100,000 Physicians

## JK HHH

MA, RI, CT, NH, VT, ME

2+ Million Beneficiaries

**450+ Home Health Agencies**

**150+ Hospice Agencies**



# NGS Demographics

Serves over 27 million people with Medicare in 20 states & five US territories

Serves 240 members of Congress

14,000 Part A providers in 10 states

5,000 home health and hospice providers in 20 states & five US territories

4,500 FQHCs in 44 states, DC & five US territories

Over 416,000 Part B physicians and providers of service in 10 states

Over 228 million Medicare claims processed annually

Administered more than \$84 billion from the Medicare trust fund in 2019

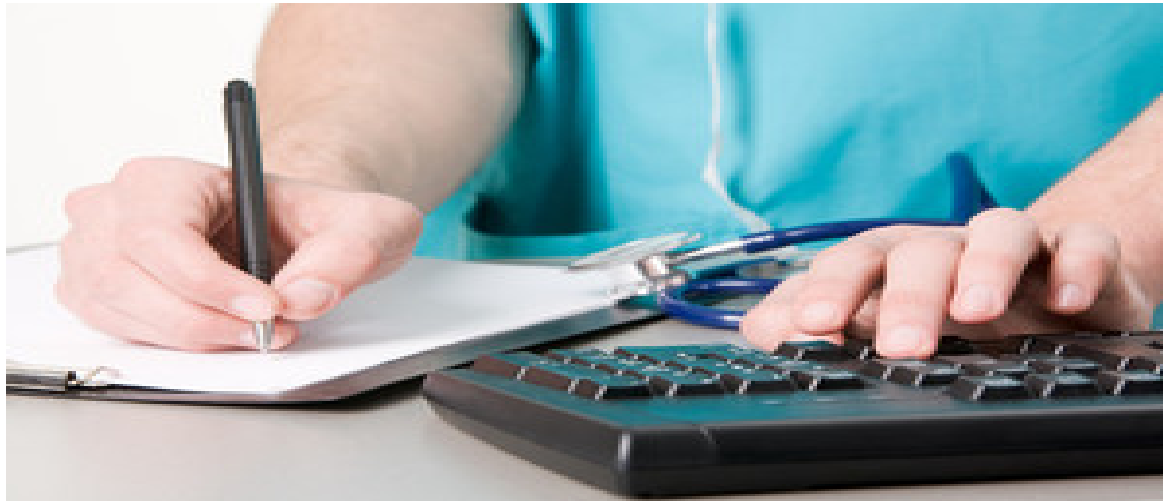
Responded to 2.4 million phone & interactive voice response calls

Responded to 59,000 written inquiries

Responded to 250 Congressional inquiries



# Provider Outreach & Education



## Provider Outreach & Education

MAC Collaboration  
State HHH Associations  
Medicare University  
National HHH Associations  
Social Media Venues  
Annual Conferences & Virtual Education Events  
Collaborative Education, Articles & Job Aids  
Webinars, Computer Based Trainings & YouTube Videos

# National Government Services Provider Outreach and Education Home Health and Hospice Team



Mike Davis  
POE  
Manager



Madeleine  
Collins RN,  
CPHM  
HHH POE  
Consultant



Jan Wood  
HHH POE  
Consultant

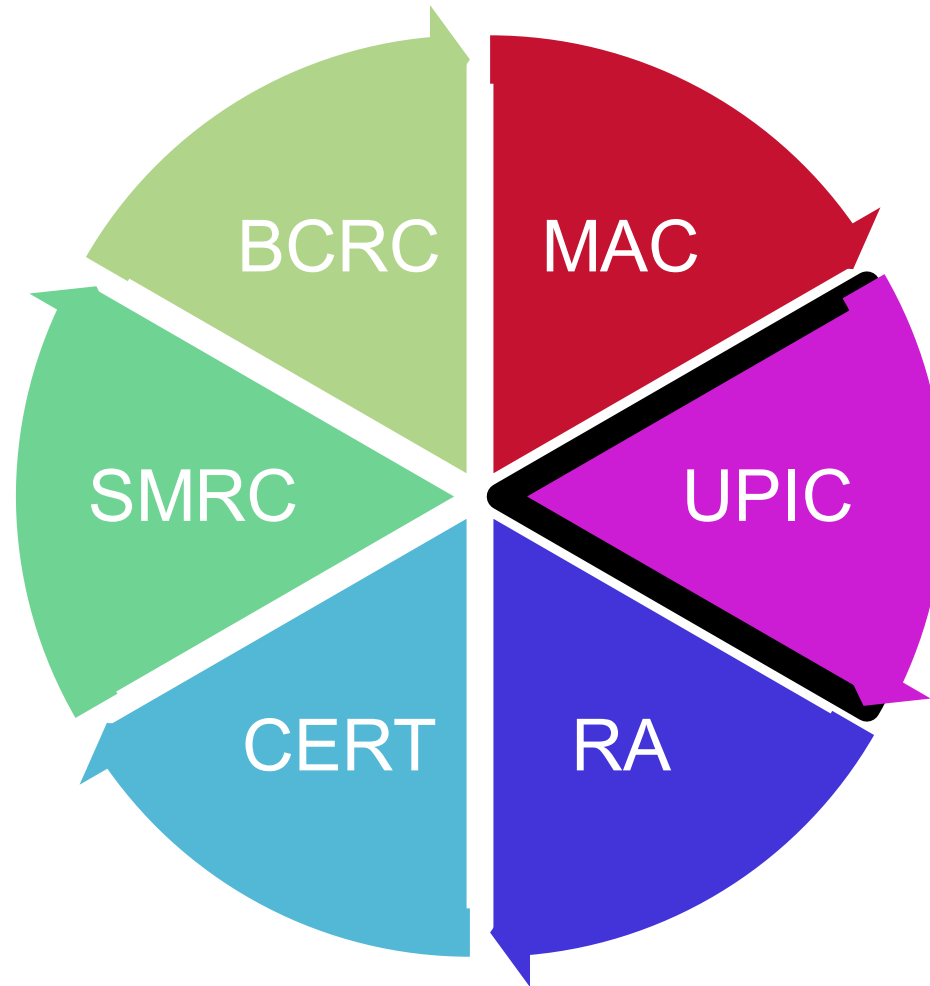


Shelly Dailey  
MSN, BSN, RN,  
CPHM  
HHH POE  
Consultant



Christa Shipman  
HHH POE  
Consultant

# Unified Program Integrity Contractor



# Unified Program Integrity Contractors (UPIC)

- Combine previously performed functions of the Zone Program Integrity Contractor (ZPIC) and the Program Safeguard Contractor (PSC)

# Unified Program Integrity Contractors (UPIC)

- Detect, prevent and proactively deter fraud, waste and abuse within the Medicare Program



# Unified Program Integrity Contractors (UPIC)

- Identify vulnerabilities
- Investigate fraud allegations
- Initiate the appropriate administrative actions to support evidence of fraudulent activity
- Refer any identified improper payments for recoupments to NGS

# Unified Program Integrity Contractors (UPIC)

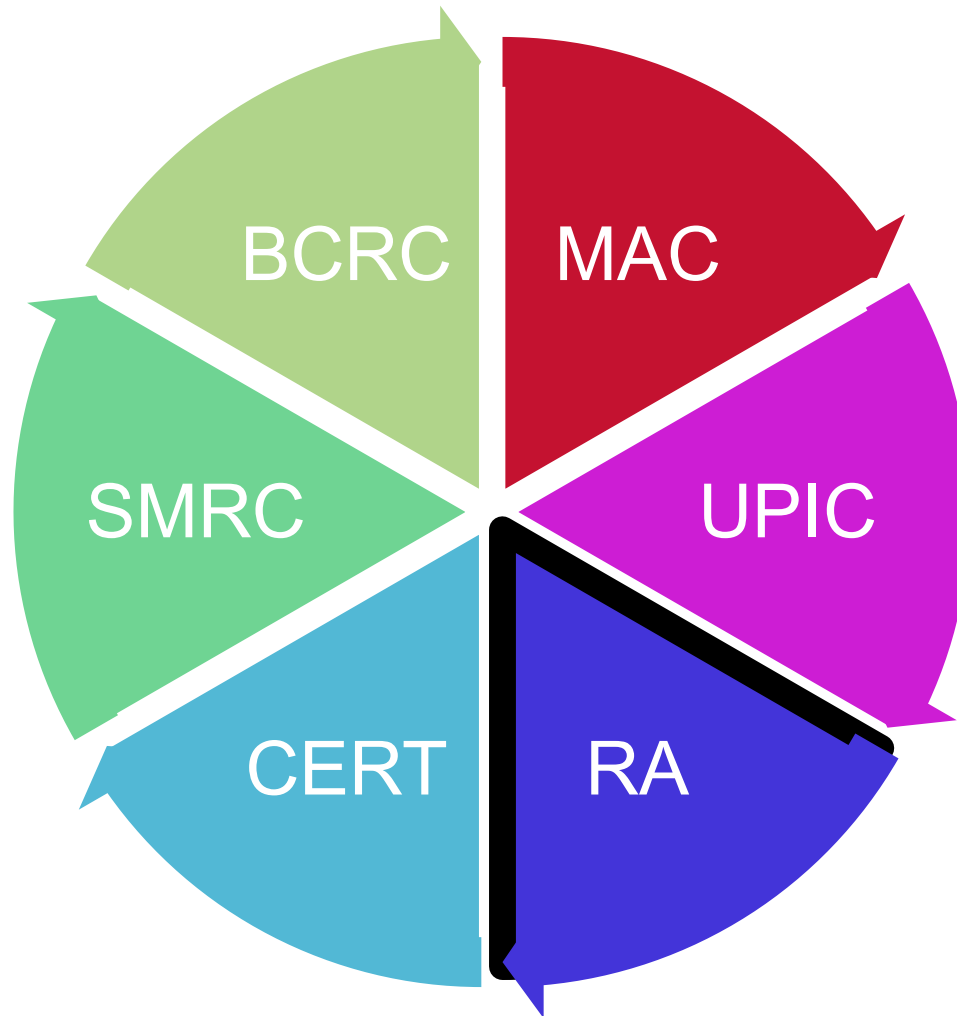
- NGS refers suspected fraud to the UPIC
  - Medical Review
  - Beneficiary Complaints
  - Data Analysis

# Unified Program Integrity Contractors (UPIC)

UPIC North East	UPIC Mid West	UPIC South West	UPIC South East	UPIC West
<p><b>Safeguard Services</b></p> <p>Pennsylvania, New York, Delaware, Maryland, D.C., New Jersey, Massachusetts, New Hampshire, Vermont, Maine, Rhode Island, Connecticut</p>	<p><b>CoventBridge Group</b></p> <p>Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, Ohio, Wisconsin</p>	<p><b>Qlarant Integrity Solutions</b></p> <p>Arkansas, Colorado, Louisiana, Mississippi, New Mexico, Oklahoma, Texas</p>	<p><b>Safeguard Services</b></p> <p>Alabama, Florida, Georgia, North Carolina, Puerto Rico, South Carolina, Tennessee, Virgin Islands, Virginia, West Virginia</p>	<p><b>Qlarant Integrity Solutions</b></p> <p>Alaska, Arizona, American Samoa, California, Guam, Hawaii, Idaho, Montana, Nevada, North Dakota, Northern Marianas Islands, Oregon, South Dakota, Utah, Washington, Wyoming</p>



# Recovery Auditor



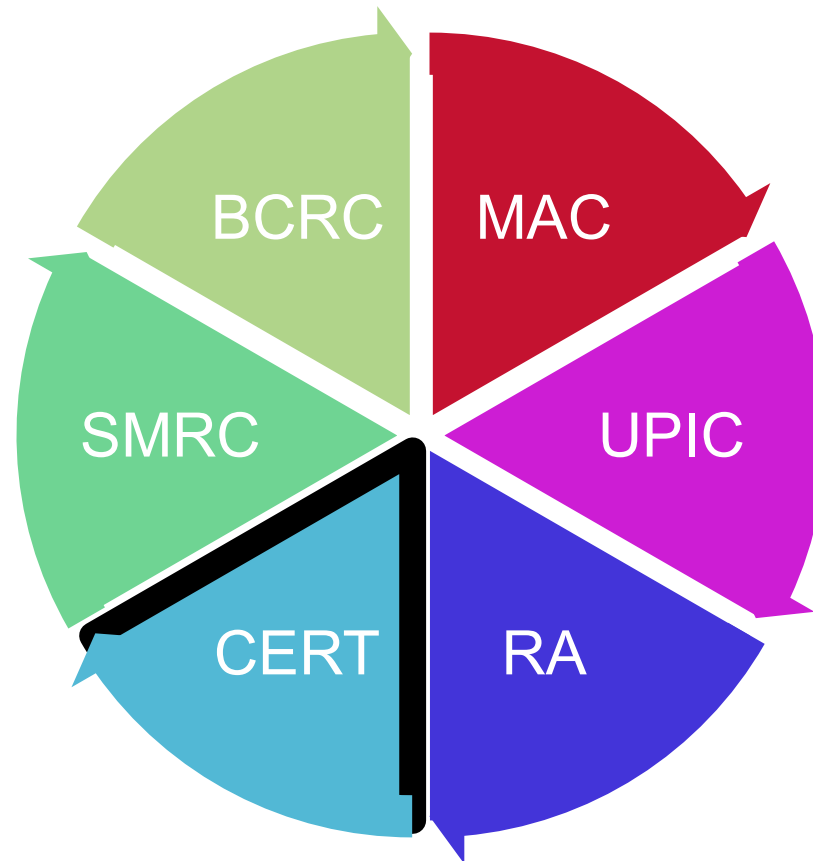
# Recovery Auditor (RA)

- **Goals:**
  - Identify and recover Medicare overpayments and underpayments
- **Functions:**
  - Detect and correct improper payments
  - Implement actions that will prevent future improper payments

# Recovery Auditor (RA)

- Home Health and Hospice
- Nationwide  
Performant Recovery  
2751 Southwest Blvd.  
San Angelo, TX 76904  
Toll Free: 866-201-0580
- Email: [info@performantrac.com](mailto:info@performantrac.com)
- Website: [www.performantrac.com](http://www.performantrac.com)
- [Medicare Fee for Service Recovery Audit Program](#)

# Comprehensive Error Rate Testing (CERT)



# Comprehensive Error Rate Testing (CERT)

## CERT Review Contractor: NCI Information Systems, Inc.

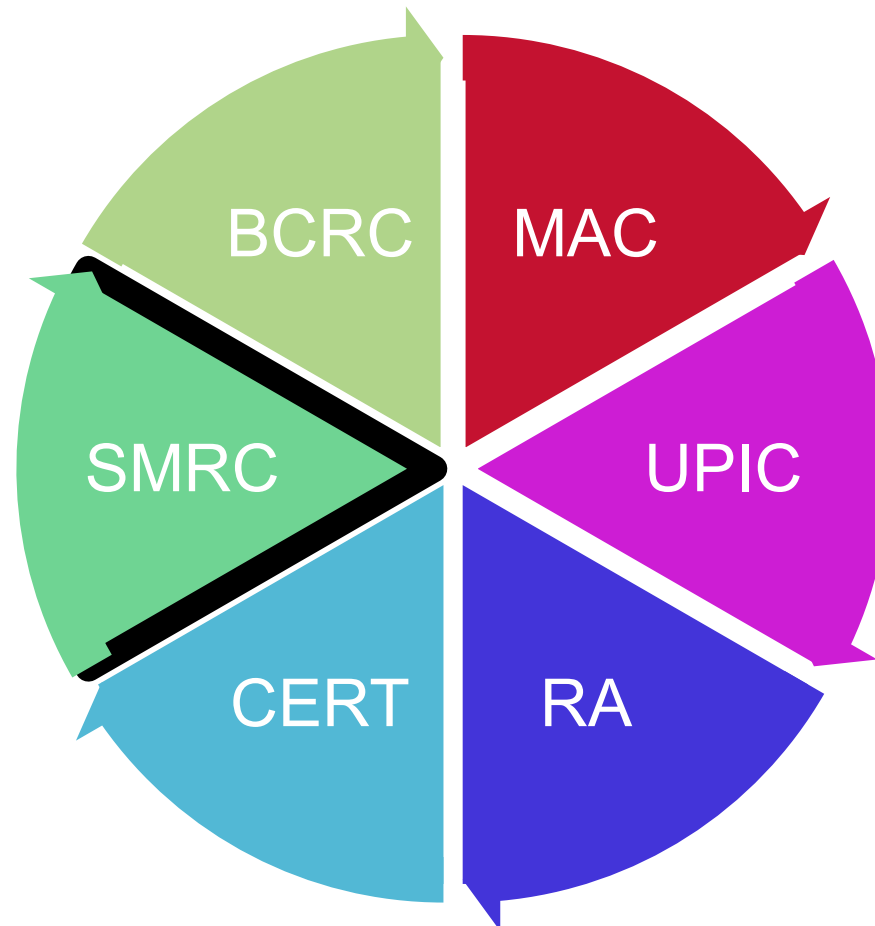
Medical Record Submissions: [CERTmail@nciinc.com](mailto:CERTmail@nciinc.com)



# Comprehensive Error Rate Testing (CERT)

- CERT Documentation Center  
1510 East Parham Road  
Henrico, Virginia 23228
- Fax: 804-261-8100
- Customer Service: 888-779-7477
- Email: [CERTprovider@nciinc.com](mailto:CERTprovider@nciinc.com)

# Supplemental Medical Review Contractor (SMRC)

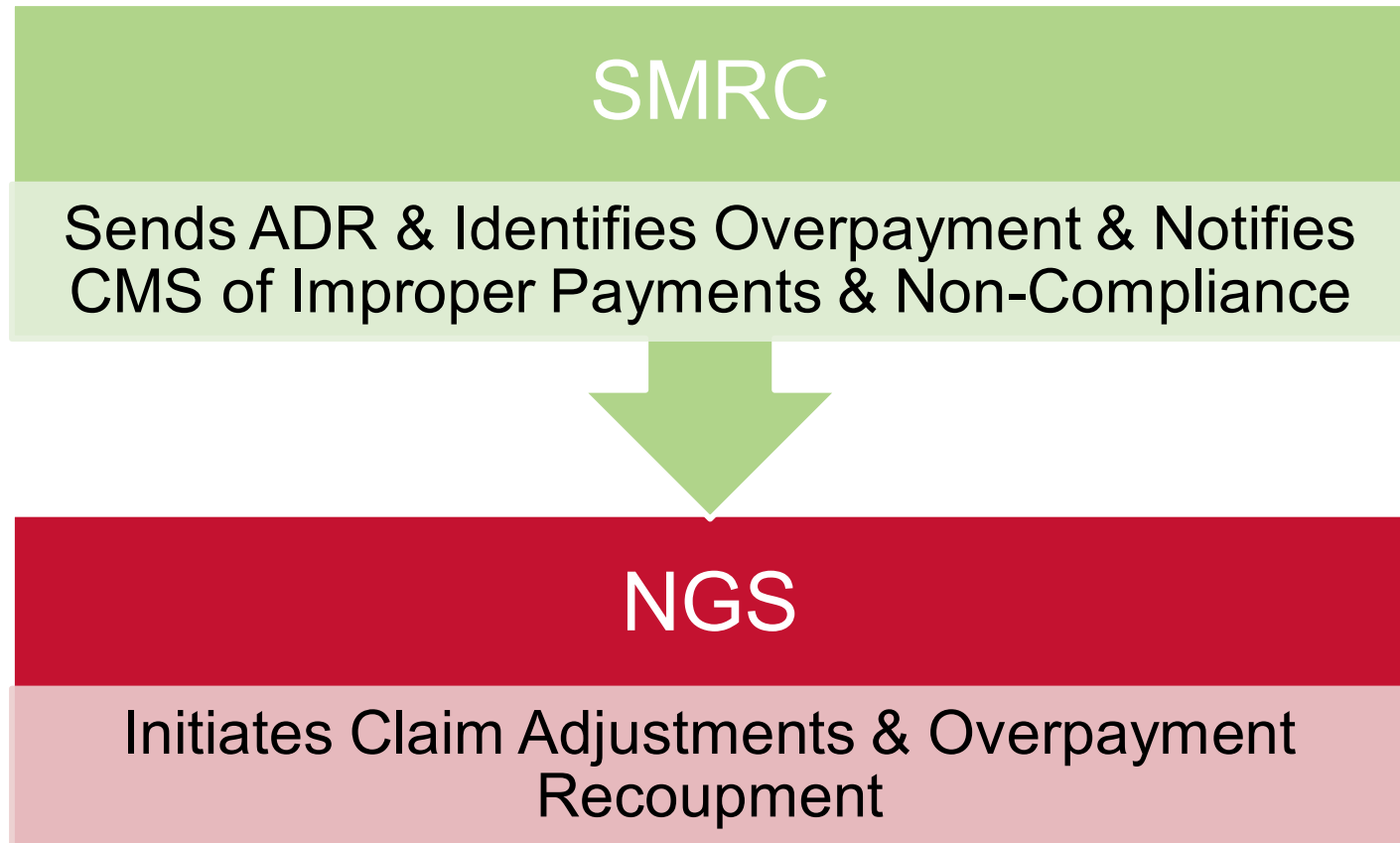


# Supplemental Medical Review Contractor (SMRC)

- Lower the improper payment rates and increasing efficiency of medical review functions of the Medicare and Medicaid programs
- Conducts medical review of Part A and B Medicare claims to ensure claims were billed in compliance
- Focus of review includes: vulnerabilities identified by CMS data analysis, CERT or other professional federal oversight agencies



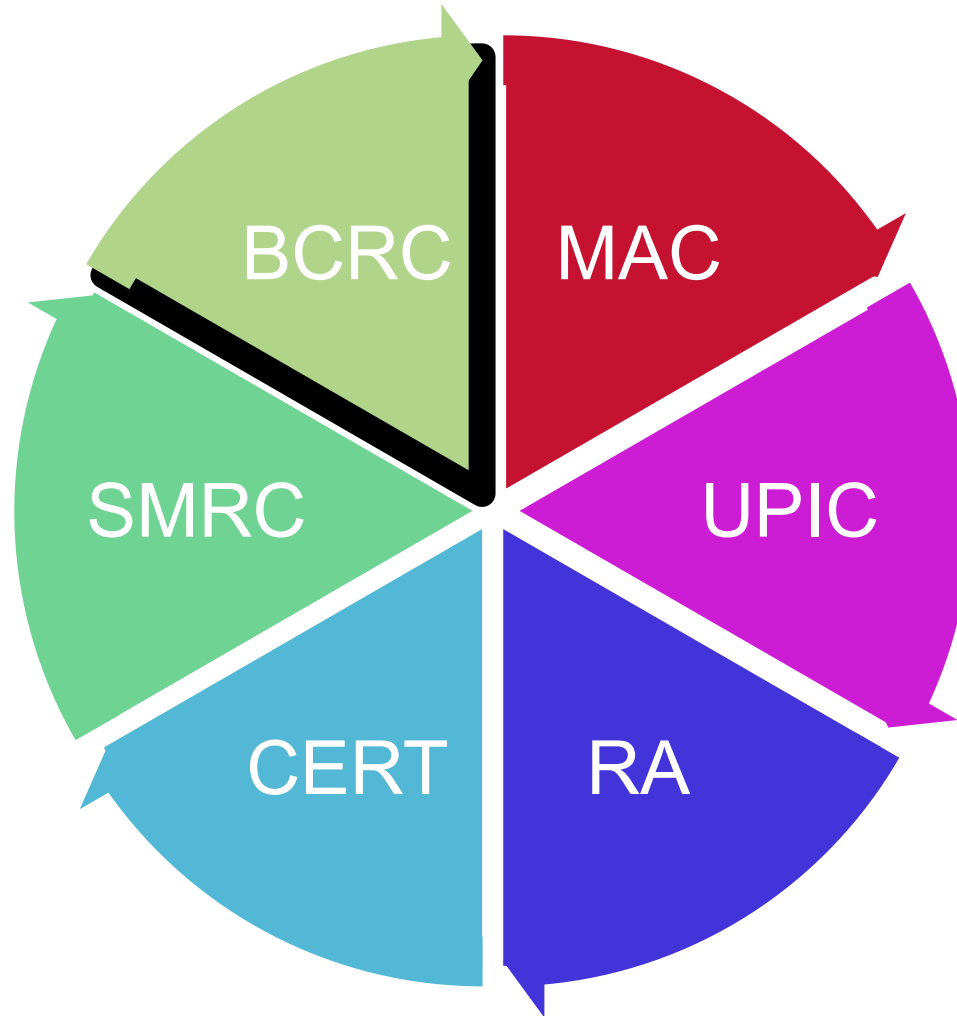
# Supplemental Medical Review Contractor (SMRC)



# Supplemental Medical Review Contractor (SMRC)

- SMRC  
Noridian Healthcare Solutions, LLC  
Noridian SMRC  
P.O. Box 6711  
Fargo, ND 58108-6711
- Accepts esMD Transactions
- Customer Service: 833-860-4133 (M-F 7:30 a.m.-5:00 p.m. CT)
- Email: [SMRCMail@Noridian.com](mailto:SMRCMail@Noridian.com)
- Website: <https://www.noridiansmrc.com/>

# Benefits Coordination & Recovery Center (BCRC)



# Benefits Coordination & Recovery Center (BCRC)

- The Medicare Secondary Payer (MSP) program is in place to ensure that Medicare is aware of situations where it should not be the primary, or first, payer of claims
- If a beneficiary has Medicare and other health insurance, Coordination of Benefits (COB) rules decide which entity pays first
- Activities related to the collection, management, and reporting of other insurance coverage for beneficiaries is performed by the Benefits Coordination & Recovery Center (BCRC)
- Responsible for creation, updates & termination of all Medicare Secondary Payer (MSP) records

# Benefits Coordination & Recovery Center (BCRC)

- Customer Service  
M-F 8:00 a.m.-8:00 p.m. ET
- Telephone: 855-798-2627
- Fax:405-869-3307
- Written Inquiries  
Medicare – Data Collections  
P.O. Box 138897  
Oklahoma City, OK 73113-8897

# Safeguarding the Medicare Program



# Safeguarding the Medicare Program

- Fraud
- Waste
- Abuse



# Safeguarding the Medicare Program



**FRAUD:** The intentional deception or misrepresentation of facts that an individual or organization knows to be false or does not believe to be true and could result in some unauthorized benefit to himself/herself or some other person, or the organization.



# Safeguarding the Medicare Program



**WASTE:** Over-utilization of services, or other practices that result in unnecessary costs, taxpayers not receiving reasonable value for money in connection with any government funded activities due to an inappropriate act, or omission by players with control over or access to government resources.

# Safeguarding the Medicare Program

**ABUSE:** Actions that are inconsistent with accepted, sound medical, business or fiscal practices. Abuse can be identified when individuals unintentionally follow practices that result in unnecessary Medicare Program costs. Abusive practices may develop into fraud and be prosecuted as such. Abuse directly or indirectly results in unnecessary costs to the program through improper payments.



# Safeguarding the Medicare Program

**Errors  
Mistakes**

**Waste  
Inefficiency**

**Abuse  
Bending the  
Rules**

**Fraud  
Intentional  
Deception**

<https://www.cms.gov/outreach-and-education/training/cmsnationaltrainingprogram/downloads/2017-medicare-101.pptx>

# Safeguarding the Medicare Program

## Helpful Hints

Staff Education

Responsibility

Medical Necessity

Comprehension  
Of the Anti-Kickback  
Statute & Stark Laws

Report  
Fraud

# Safeguarding the Medicare Program

## Report Fraud, Waste & Abuse



### By Phone

Health & Human  
Services Office of the  
Inspector General

1-800-HHS-TIPS  
(1-800-447-8477)  
TTY: 1-800-377-4950



### Online

[Health & Human  
Services Office of the  
Inspector General  
Website](#)



### By Fax

*Maximum of 10 pages*

1-800-223-8164



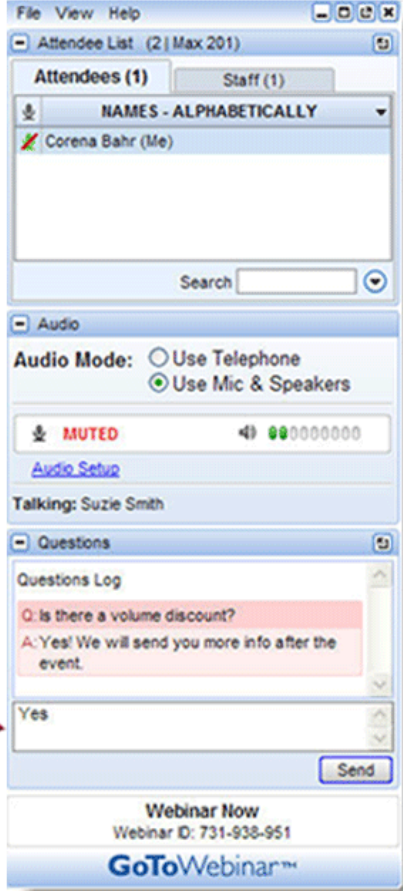
### By Mail

Office of Inspector  
General  
ATTN: OIG HOTLINE  
OPERATIONS  
P.O. Box 23489  
Washington, DC 20026

# Wrap Up



# To Ask a Question Using the Question Box



The screenshot displays the GoToWebinar interface. At the top, there is a menu bar with 'File', 'View', and 'Help'. Below it is a window titled 'Attendee List (2 | Max 201)'. The 'Attendees (1)' tab is selected, showing a list of attendees with 'Corena Bahr (Me)' listed. A search box is located below the list. The 'Audio' section shows 'Audio Mode' with 'Use Telephone' and 'Use Mic & Speakers' options, and a 'MUTED' status indicator. The 'Questions' section contains a 'Questions Log' with a question 'Q: Is there a volume discount?' and an answer 'A: Yes! We will send you more info after the event.' Below the log is a text input field containing 'Yes' and a 'Send' button. A red arrow points from the text 'Type questions here' to the input field, and another red arrow points from the text 'Then click Send' to the 'Send' button.

Type questions here

Then click Send

# CMS and NGS Appeals References and Resources





# NGS References & Resources

- [NGS Website](#)
  - Resources
  - Medicare Compliance
  - Fraud and Abuse

# NGS Email Updates

- Subscribe to receive the latest Medicare information



The screenshot shows the top navigation bar of the National Government Services website. The header is dark blue with white text. On the right side of the header, there are links for 'NGSConnex', 'Subscribe for Email Updates', and 'HH+H in New Hampshire'. Below the header is a secondary navigation bar with a search icon on the right and menu items: 'HOME', 'EDUCATION', 'RESOURCES', 'EVENTS', 'ENROLLMENT', and 'APPS'. The main content area features six white boxes with blue icons and text, arranged in a 2x3 grid. The boxes are: 'Medical Policies' (book icon), 'Enrollment' (document with pencil icon), 'Fee Schedules & Pricers' (SSS icon), 'Claims and Appeals' (document with magnifying glass icon), 'Overpayments' (dollar sign icon), and 'Medicare Compliance' (clipboard with checkmark icon).

NGSConnex   Subscribe for Email Updates   HH+H in New Hampshire ▾

**National Government Services**   HOME   EDUCATION ▾   RESOURCES ▾   EVENTS   ENROLLMENT   APPS ▾  

**Medical Policies**  
Find LCDs and related billing and coding articles

**Enrollment**  
Getting started, after you enroll, and revalidating your enrollment

**Fee Schedules & Pricers**  
Code pricing search, payment systems, limits, and fee schedule lookup

**Claims and Appeals**  
Learn about claims, top errors, fees, MBI and appeals

**Overpayments**  
Repayment schedules, and post-pay adjustment

**Medicare Compliance**  
Medical Review, Prior Authorization, Fraud & Abuse, CERT, and more

# Medicare University

- Interactive online system available 24/7
- Educational opportunities available
  - Computer-based training courses
  - Teleconferences, webinars, live seminars/face-to-face training
- Self-report attendance
- [Medicare University website](#)

# Continuing Education Credits

- All National Government Services Part A and Part B Provider Outreach and Education attendees can now receive one CEU from AAPC for every hour of National Government Services education received
- If you are accredited with a professional organization other than AAPC, and you plan to request continuing education credit, please contact your organization not National Government Services with your questions concerning CEUs

# Medicare University Self-Reporting Instructions

- Log on to the National Government Services [Medicare University site](#)
  - Topic = **Orientation to Medicare: Home Health & Hospice**
  - Medicare University Credits (MUCs) = 1
  - Catalog Number = #####
  - Participant Code = #####
  - For step-by-step instructions on self-reporting please visit the Get Credit for Completed Courses on the NGS website

# Provider Contact Center Procedures

- The Provider Contact Center should always be your first option when contacting National Government Services
  - Required to log and track all incoming inquiries
- Tiered system to respond accurately to all provider inquiries

# Provider Contact Center

State/Region	Toll-Free Number	Interactive Voice Response (IVR)	Hours of Service
Alaska, Arizona, California, Hawaii, Idaho, Nevada, Oregon, Washington, American Samoa, Guam, Northern Mariana Island	866-590-6724 TTY: 888-897-7523	866-277-7287	Monday–Friday 8:00 a.m.–4:00 p.m. PT Thursday, closed for training 12:00–2:00 p.m. PT
Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont	866-289-0423 TTY: 866-786-7155	866-275-7396	Monday–Friday 8:00 a.m.–4:00 p.m. ET Thursday, closed for training 2:00–4:00 p.m. ET
Michigan, Minnesota, New York, New Jersey, Wisconsin, Puerto Rico, U.S. Virgin Islands	866-590-6728 TTY: 888-897-7523	866-275-3033	Monday–Friday 8:00 a.m.–5:00 p.m. CT 9:00 a.m.–6:00 p.m. ET Thursday, closed for training 2:00–4:00 p.m. CT 3:00–5:00 p.m. ET

# Thank You!

- Questions?

