



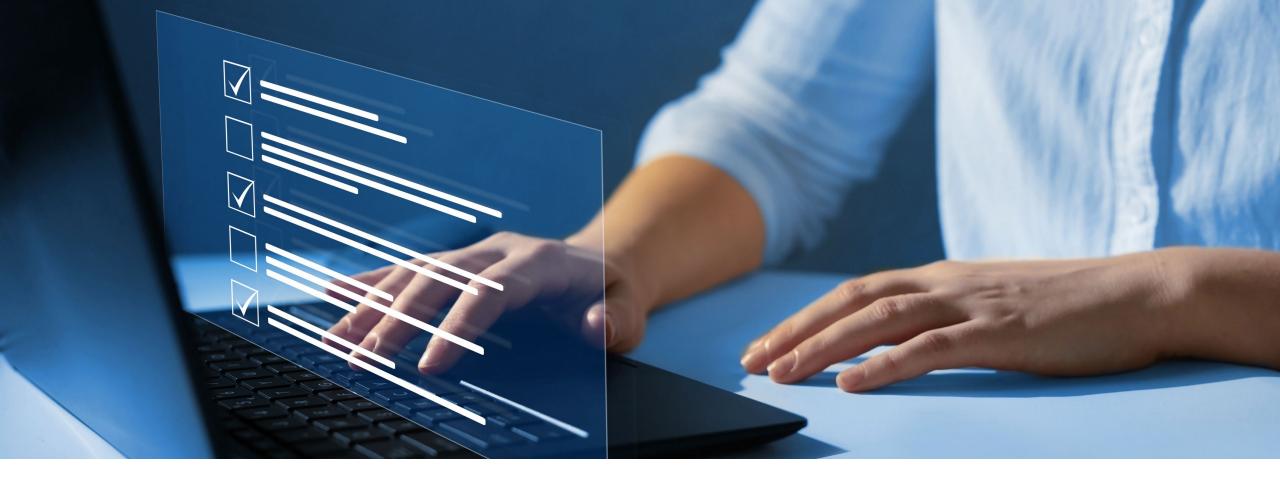
## Medicare Part B Top Claim Denials

11/4/2024

**Closed Captioning**: Auto-generated closed captioning is enabled in this course and is at best 70-90% accurate. Words prone to error include specialized terminology, proper names and acronyms.





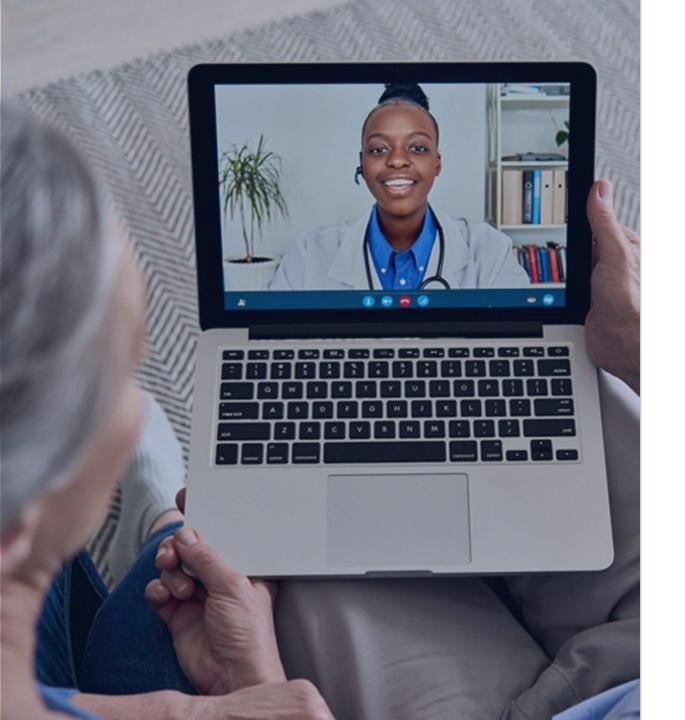


#### Disclaimer

National Government Services, Inc. has produced this material as an informational reference for providers furnishing services in our contract jurisdiction. National Government Services employees, agents, and staff make no representation, warranty, or guarantee that this compilation of Medicare information is error-free and will bear no responsibility or liability for the results or consequences of the use of this material. Although every reasonable effort has been made to assure the accuracy of the information within these pages at the time of publication, the Medicare Program is constantly changing, and it is the responsibility of each provider to remain abreast of the Medicare Program requirements. Any regulations, policies and/or guidelines cited in this publication are subject to change without further notice. Current Medicare regulations can be found on the CMS website.







#### Recording

Attendees/providers are never permitted to record (tape record or any other method) our educational events. This applies to webinars, teleconferences, live events and any other type of National Government Services educational events.

#### Objective

By utilizing internal claim reporting information, we'll help identify the top ten Part B claim denials and provide solutions to prevent them in the future.





# Today's Presenters

#### Jennifer Lee

Provider Outreach and Education Consultant



#### Jennifer DeStefano

Provider Outreach and Education Consultant





#### Agenda

- Q3 2024 Claim Denial Data
- **Duplicate Billing**
- Beneficiary Eligibility
- Invalid CPT/HCPC
- Noncovered Service
- <u>Timely Filing</u>
- Provider Enrollment
- Reopening versus Redetermination
- Reopening
- Appeals

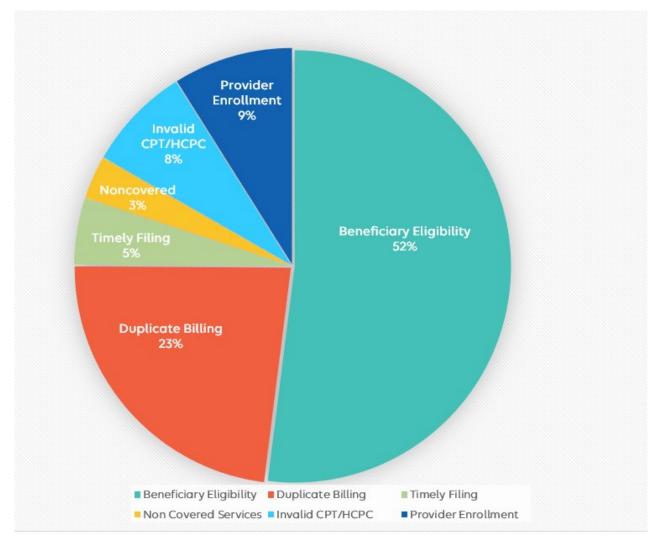






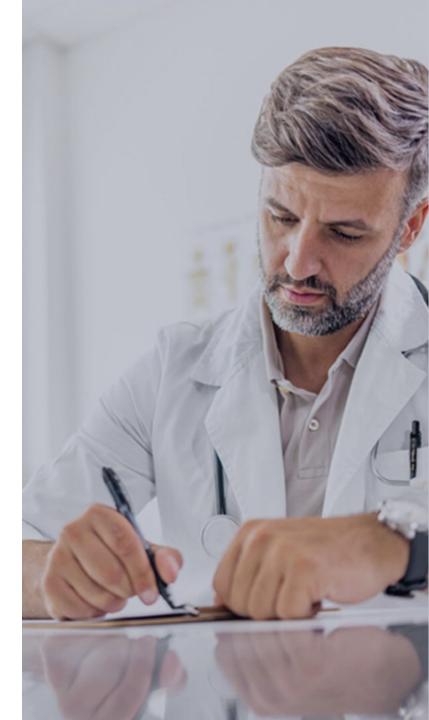
#### Q3 2024 Claim Denial Data

#### Q3 2024 Claims Denial Chart









# Duplicate Billing

#### **Duplicate Billing**

- Message Code OA-18
  - Exact duplicate claim/service
- Issues caused by duplicate billing
  - May delay payment
  - Increases administrative costs to the Medicare Program
  - Could be identified as an abusive biller; or
  - May result in an investigation for fraud if a pattern of duplicate billing is identified





#### **Duplicate Elements**

- Patient's Medicare number
- PTAN/NPI
- From and through date of service
- Type of service
- Place of service
- Procedure codes
- Billed amount



#### Tips to Avoid Duplicate Claims

- Use NGSConnex or the IVR to verify the status of the original claim
  - Denied/rejected
  - Pending
  - Approved to pay
- Electronic claim submitters
  - Check your EDI validation report to verify claims were received and accepted
  - Check your software system to verify claims are not set up for automatic rebill every 30 days
  - Review your remittances
- Review your remittance advice for denial/rejection reason
- Do not resubmit a claim to correct an original denial
  - May need to submit a reopening or appeal
- Tips for Avoiding Duplicate Billing Denials





#### EDI - Duplicate Claims

- Electronic claims that are duplicates to already received electronic claims will not be accepted into the Part B claims processing system
  - Will not appear on the remittance advice
- 277 CA report rejection codes
  - CSCC: A3 Return as unprocessable
  - CSC: 78 Duplicate of an existing claim/line



# Beneficiary Eligibility

#### **Beneficiary Eligibility**

- Message code PR-31
  - Patient cannot be identified as our insured
  - Common reasons for denial
    - MBI invalid/incorrect
    - No Part B entitlement on date of service
- Resolution
  - Ensure MBI is valid, submit claim again
  - Verify eligibility in self-service tools, if no entitlement, check with patient



#### Medicare Advantage Plan

- Message code OA-109
  - Claim/service not covered by this payer/contractor, you must send the claim/service to the correct payer/contractor
  - Most commonly identifies that the patient is an MA plan enrollee
- Resolution
  - Check eligibility file for MA plan information
  - Submit claim to MA plan



#### Hospice

- Message code PR-B9
  - Patient is enrolled in a hospice
  - Covered only when performed by the attending physician
- Remark code N90
  - Covered only when performed by the attending physician
- Resolution
  - Services provided by attending physician?
    - GV modifier
  - Services provided are not related to terminal condition?
    - GW modifier
  - Reopen To add the appropriate modifier
  - If related to hospice, work directly with hospice program for reimbursement
- The Medicare Hospice Benefit: Effects on Other Provider Types



#### Medicare Secondary Payer

- Message code CO-22
  - This care may be covered by another payer per COB
  - The patient has insurance that is primary to Medicare
- Resolution
  - Check eligibility file for the primary insurer
  - Submit claim to primary payer
  - You may submit an MSP claim once the primary has finalized the claim
- Medicare Secondary Payer (MSP)
- <u>Electronic Data Interchange: Medicare Secondary Payer ANSI Specifications for 837P</u>



#### Therapy Cap

- Message code CO-19
  - Benefit maximum for this time period or occurrence has been reached
- Resolution
  - The beneficiary has reached their therapy cap limit for the year
  - The Bipartisan Budget Act of 2018 repealed application of the Medicare outpatient therapy caps but retains the former cap amounts as a threshold above which claims must include the KX modifier as a confirmation that services are medically necessary as justified by appropriate documentation in the medical record
  - For CY 2024, the limit on incurred expenses is \$2,330 for PT and SLP services combined. There's another limit of \$2,330 for OT services
  - For CY 2023, the limit on incurred expenses is \$2,230 for PT and SLP services combined. There's another limit of \$2,230 for OT services
- Annual Therapy Update



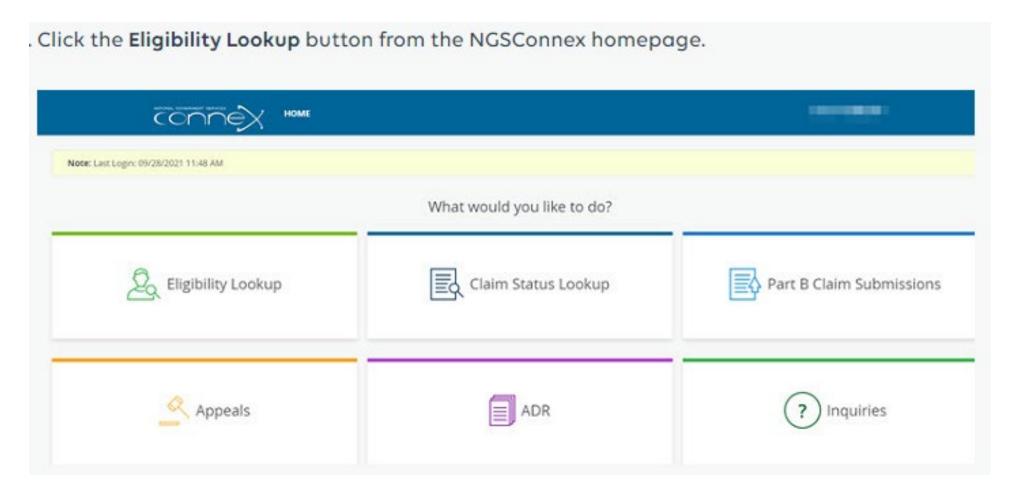
#### Beneficiary Eligibility Verification

- Prior to claim submission, verify your patient's eligibility using
  - NGSConnex





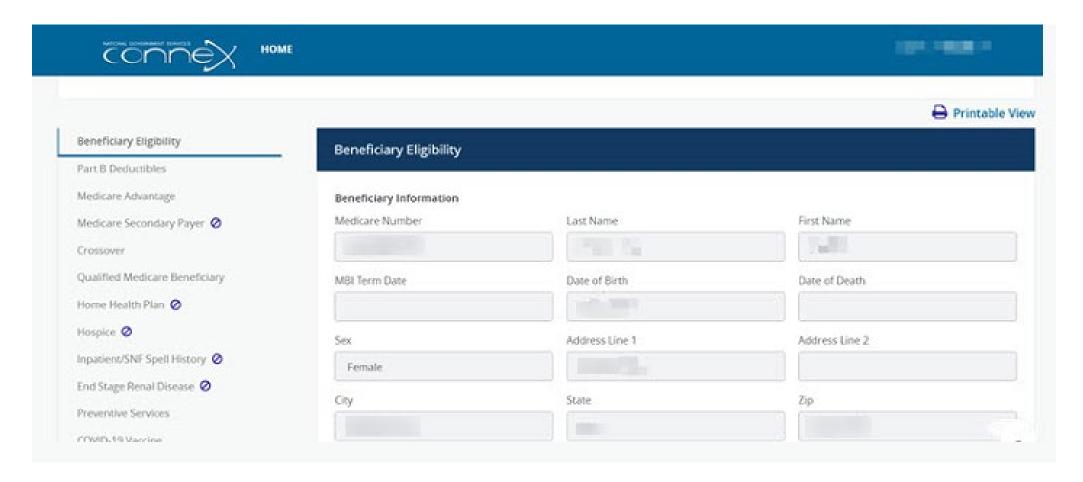
#### NGSConnex Eligibility Verification







#### NGSConnex Eligibility Verification







#### Eligibility Resources

- Checking Eligibility and Knowing your Point of Contact
- CMS IOM Publication 100-09, Medicare Administrative Contractor (MAC) Beneficiary and Provider Communications Manual, Chapter 6, Section 50.1
- NGSConnex User Guide
- Change Request 13371: 2024 Annual Update of Per-Beneficiary Threshold Amounts
- Annual Therapy Update
- Change Request 12923: 2023 Annual Update of Per-Beneficiary Threshold Amounts





## Invalid CPT/HCPC

#### Invalid CPT/HCPC

- Message Code CO-16
  - Claim/service lacks information or has submission/billing error(s)
- Remark Code M51
  - Missing/incomplete/invalid procedure code(s)
- Resolution
  - Utilize the following resources, as well as the most current CPT/HCPCS coding books, to verify if the code you want to bill to Medicare is a covered service
    - Medicare Physician Fee Schedule Database
    - CMS Internet Only Manuals
    - Medicare Coverage Data Base



#### Noncovered Service

#### Noncovered Service

- Message Code PR 50
  - These are noncovered services because this is not deemed a 'medical necessity' by the payer
- Remark Code N180
  - This item or service does not meet the criteria for the category under which it was billed
- Resolution
  - The CPT/HCPCS code reported is not covered for the beneficiary, and the beneficiary is liable for these charges. If you have reported an incorrect code, or forgot a modifier, the claim will need to be reviewed as a reopening or a redetermination



# Timely Filing

#### Timely Filing

- Message code CO-29/PR 29 (unassigned claims)
  - The time limit for filing has expired
- Remark code N211
  - You may not appeal this decision
  - The time limit for filing has expired
- All claims must be submitted within one year from the date of service
  - Span date claims use the "To" date





#### Timely Filing Exceptions

- CMS indicates Medicare contractors may determine certain situations allowing extension of the time limit
  - Administrative error
  - Retroactive Medicare entitlement
  - Retroactive MA plan disenrollment
  - Retroactive entitlement involving Medicaid
- Exceptions may be mailed to NGS before or after the claim is submitted
  - Preclaim: Completed 1500 claim form, a letter explaining reason claim is being filed late, documentation
  - Postclaim: Part B Reopening form with documentation
- Requesting an Exception to Timely Filing



#### Provider Enrollment

#### Provider Enrollment

- Message code CO-B7
  - This provider was not certified/eligible to be paid for this procedure/service on this date of service
- Resolution
  - The billing or rendering provider NPI is not actively enrolled with Medicare on the date(s) of service billed on the claim. Please verify the provider's Medicare effective date in <u>PECOS</u>
    - If the provider shows active now, the claim may be resubmitted
    - If the provider is not active, please contact our Provider Enrollment Contact Center to discuss what actions are needed to ensure the provider is properly enrolled in Medicare Part B



### Reopening versus Redetermination

#### Reopening Versus Redetermination

- Reopening
  - To correct a claim(s) determination resulting from minor errors
  - Mathematical or computational mistake
  - Inaccurate data entry
  - Computer errors
  - Incorrect data items
  - Transposed procedure or diagnostic codes

- Redetermination
  - First level of the Medicare appeal process
  - For partially paid or denied claim(s) resulting from more complex issues that require analysis of documentation
  - Coverage of furnished items and service
  - Overpayment determinations
  - Medical necessity claim denials
  - Determination on limitation of liability provision





# Reopening

#### Methods to Initiate a Reopening

- NGSConnex
  - Preferred method
    - NGSConnex Part B User Guide
- Telephone Reopening Unit
  - JK: 888-812-8905
  - J6: 877-867-3418
- Written Reopening
  - J6
    - National Government Services, Inc.
    - P.O. Box 6475
    - Indianapolis, IN 46206-6475
  - JK
    - National Government Services, Inc.
    - P.O. Box 7111
    - Indianapolis, IN 46207-7111
  - Reopenings for Minor Errors and Omissions



#### Large Various Adjustment Macro

- The <u>Large Various Adjustment Macro (LVAM)</u> form is an excel spreadsheet and shall be typed entirely to include an internal claim number (ICN)
  - If you cannot type the request, please make sure your handwriting is legible
  - Any incomplete LVAM request may be sent back to the provider as an incomplete submission
- The LVAM form includes
  - Patient's name
  - Patient's HIC/MBI
  - Date of service
  - ICN
  - Procedure code
  - Explain correction needed
- Examples of services that can be corrected through our LVAM process
  - Changing modifiers
  - Procedure codes
  - Adding diagnosis codes
  - Increasing billed amount
  - Changing the quantity billed



#### Reopenings Handled by Telephone Reopening Unit or Written Reopening

- Assignment of claims (carrier errors only)
- CLIA certification denials
- Adding or changing order/referring/supervising physician
- Duplicate denials
- MA plan denials (clinical trial or hospice related only)
- Modifier GV and GW
- Updated fee schedule allowance
- HIC/MBI corrections (carrier error only)
- MSP Medicare now primary
- Patient paid amount (carrier error only)
- Add/change rendering provider
- Place of Service Changes





# Appeals

#### Methods to Initiate a First Level Appeal

- NGSConnex
  - Preferred method
    - NGSConnex Part B User Guide
- Electronic Submission of Medical Documentation (EsMD)
  - Submit an Appeal Electronically via esMD
- Written Appeal
  - JK
    - National Government Services, Inc.
    - P.O. Box 7111 Indianapolis, IN 46207-7111
  - J6
    - National Government Services, Inc.
    - P.O. Box 6475 Indianapolis, IN 46206-6475
- Part B Redetermination Request Form



#### The Five Levels of Appeal

- Level One Redetermination
  - 120 days from date of receipt of the initial determination notice
  - No minimum
- Level Two Reconsideration (QIC)
  - 180 days from date of receipt of the redetermination decision
  - No minimum
- Level Three Administrative Law Judge (ALJ)
  - 60 days from the date of receipt of the reconsideration (QIC decision)
  - For requests filed on or after 1/1/2024, at least \$180 remains in controversy
- Level Four Medicare Appeals Council (MAC)
  - 60 days from date of receipt of the ALJ decision
  - No minimum (none)
- Level Five Federal Court Review
  - 60 days from date of receipt of the MAC decision
  - For requests filed on or after 1/1/2024, at least \$1,840 remains in controversy.
  - For requests filed on or after 1/1/2023, at least \$1,850 remains in controversy
- How to Avoid Costly Appeals



#### **Appeal Documentation**

- Include appropriate documentation for service
  - Provide at the time of the initial appeal request
  - Additional information/documentation will not be requested
  - The medical documentation must be signed and dated by the physician
  - Only you can decide which documentation best supports your claim
- A guide to assist your office with the documentation required
  - Medical Records to Support an Appeal



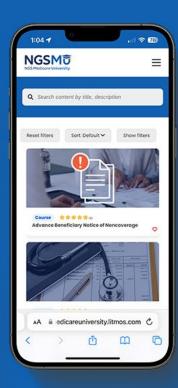


## Questions?

Thank you!







# Connect with us on social media

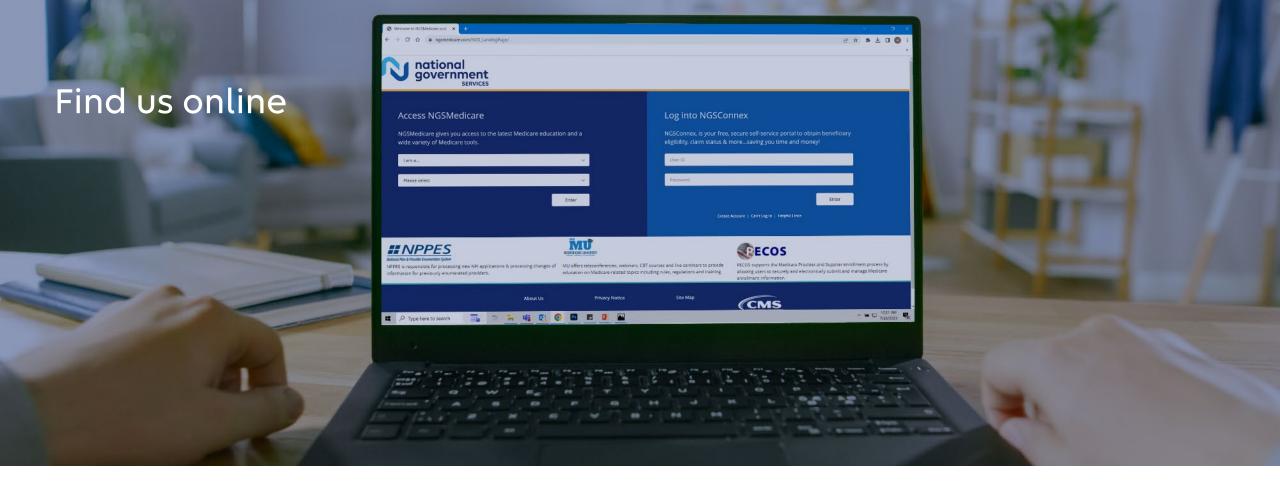














#### www.NGSMedicare.com

Online resources, event calendar, LCD/NCD, and tools



#### **IVR System**

The interactive voice response system (IVR) is available 24-hours a day, seven days a week to answer general inquiries



#### **NGSConnex**

Web portal for claim information



#### Sign up for Email Updates

Subscribe for Email updates at the top of any NGSMedicare.com webpage to stay informed of news



