





# Chiropractic Billing and Documentation

10/28/2021





# Today's Presenters

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# Objectives

 Provide a sampling of chiropractic billing concepts and guidelines to give you a better understanding of the Medicare Program, while helping to decrease your National Government Services claim submission billing errors





### Agenda

- Medical Necessity
- Chiropractic Coverage
- Active Versus Maintenance Treatment
- Documentation Guidelines
- Utilization Guidelines
- Significant Facts for Successful Billing
- Resources





# **Chiropractic Coverage Policy**





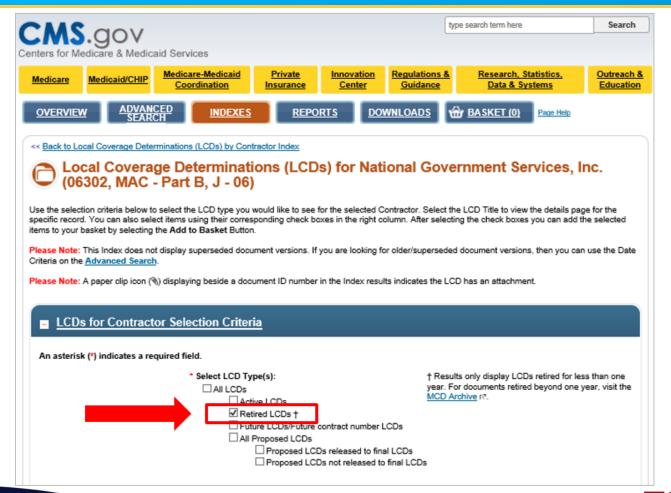
# LCD L33613 – Coverage Document (RETIRED) SIA A52853 – Supplemental Instructions (RETIRED)

- Medical Policy Article (A57889) for Chiropractic Services
  - Local Coverage Article for Chiropractic Services Medical Policy Article
  - Coverage and Coding information
  - CPT codes
- Medicare Coverage Database Overview





# CMS Medicare Coverage Database







#### Final LCDs for Contractor Results

[2 Records]

Selection Criteria: Contractor: National Government Services, Inc. (13101, A and B and HHH MAC, J - K)

Document Type(s) Retired LCDs (2)

Page 1 of 1

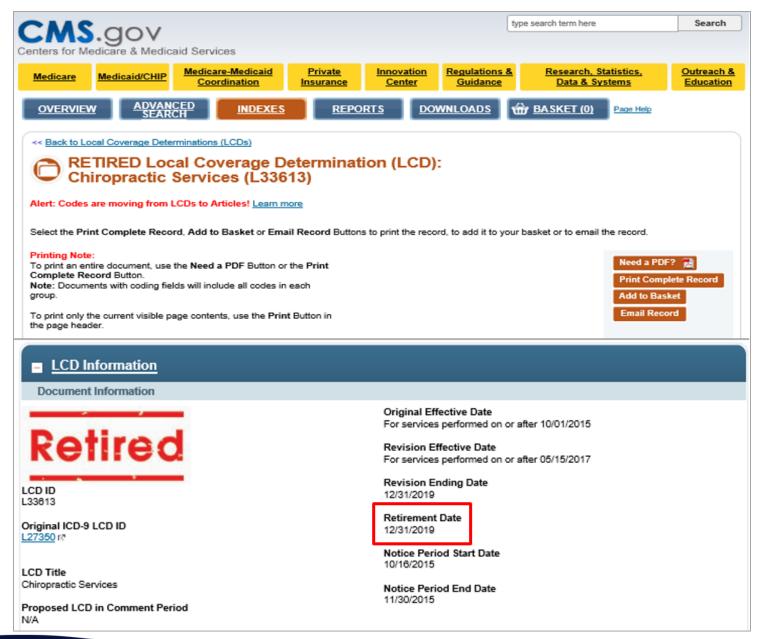
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D V A	TITLE	EFFECTIVE DATE	REVISION EFFECTIVE DATE	END DATE	<u>LAST</u> <u>UPDATED</u> ▼ ▲	STATUS V A	SELECT ALL
L33613	Chiropractic Services	10/01/2015	05/15/2017	12/31/2019	12/31/2019	Retired	
<u>L36376</u>	Genomic Sequence Analysis Panels in the Treatment of Non- Small Cell Lung Cancer	04/01/2016	N/A	03/31/2019	03/31/2019	Retired	

ARTICLE ID#	ARTICLE TITLE	EFFECTIVE DATE	REVISION EFFECTIVE DATE	ARTICLE END DATE	LAST UPDATED ON	SELECT ALL
<u>A52853</u> ( <u>Retired</u> )	Chiropractic Services – Supplemental Instructions Article	10/01/2015	10/01/2015	12/31/2019	12/31/2019	





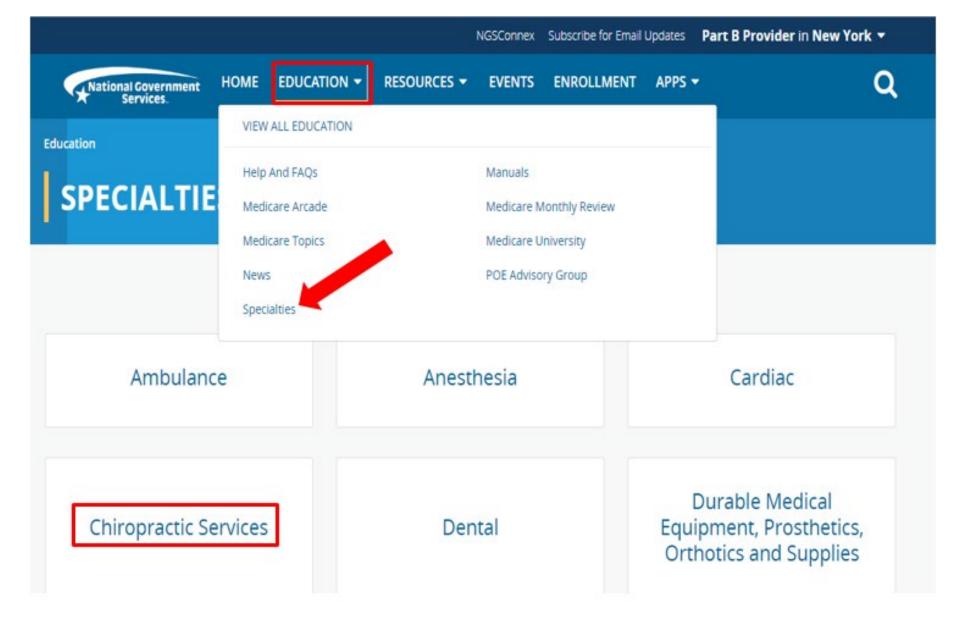


















**HOME** 

**EDUCATION** ▼

RESOURCES ▼

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ENROLLMENT

APPS >

Q

**Education** > Specialties

#### **CHIROPRACTIC SERVICES**

#### **Related Articles**

Part B\_Medicare Coverage of Chiropractic Services

Introduction to Chiropractic Services

#### **Chiropractic Coverage**

Maintenance Care for Chiropractic Services

Medical Review Audits

Comprehensive Error Rate Testing Program

Modifiers

Advance Beneficiary Notice of

Medicare Coverage of Chiropractic Services

#### Chiropractic Coverage

Medicare pays chiropractors for spinal manipulation <u>CPT</u> codes 98940–98942, when these services are reasonably and medically necessary and meet all Medicare coverage guidelines as set forth in the <u>CMS</u> IOMs.

- 98940: CMT; spinal, 1-2 regions
- 98941: CMT; spinal, 3-4 regions
- 98942: CMT; spinal 5 regions
- 98943: CMT; extraspinal, 1 or more regions

Note: CPT code 98943, CMT, extraspinal, one or more regions, is not a Medicare benefit.



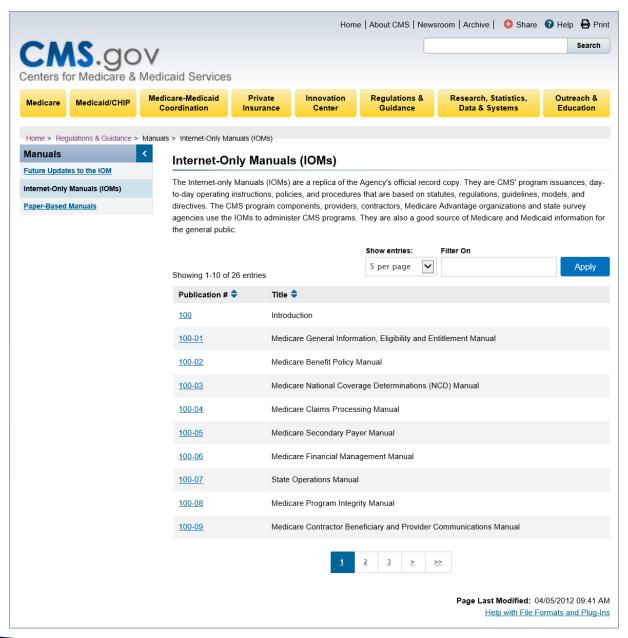


### CMS Internet-Only Manual

- Publication 100-02, Medicare Benefit Policy Manual, Chapter 15, Section 240
  - Guidelines given to us from CMS
  - LCD cannot contradict IOMs
  - NCD











#### **MLN Matters Articles**

- CRs put into simple language
  - MLN Matters® Articles CMS website







# **Medical Necessity**





# Medicare Coverage

- Medical Necessity
  - Title XVIII of the Social Security Act, Section 1862 (a)(1)(A). This section allows coverage and payment for only those services considered medically reasonable and necessary for the diagnosis or treatment of illness or injury or to improve the functioning of a malformed body member.





# **Medical Necessity**

- Medical necessity
  - Assures services to Medicare patients are reasonable and necessary for diagnosis or treatment of illness or injury
- Remittance remark code
  - CO-50 Medical Necessity Denial





# Medical Necessity Denials

- Some services are only covered in some instances
- Example: Chiropractic Manipulation
  - Only covered for a diagnosis listed in LCD
  - Any other diagnosis will be denied as not medically necessary





# Medicare Coverage

- Medical Necessity
  - Patient must have a significant health problem in the form of a neuro-musculoskeletal condition necessitating treatment
  - The manipulative services rendered must have a direct therapeutic relationship to patient's condition and provide reasonable expectation of recovery or improvement of function
  - The patient must have a subluxation of the spine as demonstrated by X-ray/physical exam





### **Active Versus Maintenance Treatment**





#### **Active/Corrective Treatment**

- Goal driven
- Treatment plan
- Individualized
- Usually short term
- Measurable progress towards goals

Part B





#### **Active Treatment**

- Reasonable expectation of improvement
- Not always recovery
- Not always complete return to prior level of function





#### **Acute Subluxation**

- A patient's condition is considered acute when the patient is being treated for a new injury, identified by X-ray or physical exam as specified above
- The result of chiropractic manipulation is expected to be an improvement in, or arrest of progression, of the patient's condition





#### Chronic Subluxation

- A patient's condition is considered chronic when it is not expected to improve/resolve with further treatment, but where the continued therapy can be expected to result in some functional improvement
- Once the clinical status has remained stable for a given condition, further manipulative treatment is considered maintenance therapy and is not covered





#### **Acute Exacerbation**

- Temporary but marked deterioration of patient's condition that is causing significant interference with activities of daily living due to an acute flare-up of the previously treated condition
- Patient's clinical record must specify the date of occurrence, nature of the onset, or other pertinent factors that would support the medical necessity of treatment
- As with an acute injury, treatment should result in improvement or arrest of the deterioration within a reasonable period of time





#### Maintenance

- Preventive
- Promote health
- Prolong or enhance the quality of life
- Maintain/prevent deterioration

- Supportive
- **Noncorrective**
- No reasonable expectation of further clinical improvement





#### Maintenance

- May be beneficial
- May be necessary treatment
- Not covered by Medicare





#### Contraindications

- Dynamic thrust is therapeutic force/maneuver delivered by the physician during manipulation in the anatomic region of involvement
- Contraindication adds significant risk of injury to the patient from dynamic thrust, but does not rule out the use of dynamic thrust
- The doctor must discuss this risk with the patient and record this in the chart
  - See LCD for contraindication listing





#### **Documentation Guidelines**





### **Medical Necessity Documentation**

- Patient's medical record must contain documentation that fully supports medical necessity for services
- Documentation includes, but is not limited to, relevant medical history, physical examination and results of pertinent diagnostic tests or procedures





#### Medical Necessity Documentation-Plan of Care

- Chiropractic care is focused on treatment goals outlined in the plan of care and should be individualized for each patient and include the following
  - Recommended level of care (duration/frequency of visits)
  - Specific treatment goals (with documentation of progress or lack thereof within the clinical records)
  - Objective measures to evaluate treatment effectiveness (with qualitative and/or quantitative measures)



# Medical Necessity Documentation

- Use of objective measures at beginning of treatment, during and/or after treatment is recommended to quantify progress and support justifications for continued treatment
- Treatment effectiveness must be assessed at appropriate intervals during subsequent visits (objective measurable goals)





# Medical Necessity Documentation

 For patients who have not achieved the goals documented in the plan of care, the practitioner should **conclude the episode** of chiropractic care in the last visit by documenting the clinical factors that contributed to the inability to meet the stated goals in the treatment plan





## Documentation of Subluxation

- The precise level of subluxation must be specified by the chiropractor to substantiate a claim for manipulation of the spine
- The level of spinal subluxation must bear a direct causal relationship to patient's symptoms, and symptoms must be directly related to level of subluxation that has been diagnosed

Part B





## Documentation of Subluxation

- X-ray
  - 12 months before/three months after
  - CT/MRI
- Physical exam
  - Pain/tenderness
  - Asymmetry/misalignment
  - ROM abnormality
  - Tissue, tone, texture and temperature changes
    - Must have two of the four mentioned above, one of these must be asymmetry or ROM abnormality





# Medical Necessity Documentation-Prolonged Treatment

- The need for an extensive, prolonged course of treatment must be clearly documented in the medical record
- Treatment should result in improvement or arrest of deterioration of subluxation within a reasonable and generally predictable period of time





# Documentation of History

- Patient's history should include the following
  - Symptoms causing patient to seek treatment
  - Family history, if relevant
  - Past health history (general health, prior illness, injuries, or hospitalizations; medications; surgical history)
  - Mechanism of trauma
  - Quality and character of symptoms/problem
  - Onset, duration, intensity, frequency, location and radiation of symptoms
  - Aggravating or relieving factors, and
  - Prior interventions, treatments, medications, secondary complaints





## **Documentation of Initial Visit**

- All components of history
- Description of present illness
- Evaluation
- Diagnosis
- Treatment plan
- Date of initial treatment
- Signature





# Documentation of Subsequent Visits

- History (review chief complaint, changes)
- Physical exam (progress, presence/absence of subluxation)
- Documentation of treatment (given on day of treatment)
- Progress or lack of related to goals/plan of care
- D/C when no further progress (or give an ABN)





# Medicare Coverage

- Break down of key points
  - Significant health problem in the form of a neuro-musculoskeletal condition
  - Services have a direct therapeutic effect
  - Reasonable expectation of recovery or improvement of function
  - Subluxation





### **Covered Services**

- CPT/HCPCS codes
  - Chiropractic manipulative treatment
    - 98940 CMT; spinal, one to two regions
    - 98941 CMT; spinal, three to four regions
    - 98942 CMT; spinal, five regions
- Regions: cervical region (atlanto-occipital joint), thoracic region (costovertebral/costotransverse joints), lumbar region, pelvic region (sacro-iliac joint) and sacral region





## **ICD-10 Codes**

- M99.01 Segmental/somatic dysfunction cervical region
- M99.02 Segmental/somatic dysfunction thoracic region
- M99.03 Segmental/somatic dysfunction lumbar region
- M99.04 Segmental/somatic dysfunction sacral region
- M99.05 Segmental/somatic dysfunction pelvic region





# Medicare Coverage

- Coverage is specifically limited to treatment by means of manual manipulation i.e., by use of hands
- Manual devices may be used but no additional payment is available for use of the device





## **Utilization Guidelines**

- A chiropractic manipulation service for a beneficiary can only be reimbursed once per day
- The frequency and duration of chiropractic treatment must be medically necessary and based on the individual patient's condition and response to treatment
- Medical necessity determines visits/no set number of visits





## **Noncovered Services**

- The following services are considered noncovered services when ordered, performed, or interpreted by a chiropractor
  - Labs
  - Physical therapy (CPT 97140)
  - X-rays
  - Massage
    - Use the GY modifier when billing these services





Part R

# **Coding Guidelines**





# **Coding Guidelines**

- One diagnosis required on all claims
  - Precise level of the subluxation (region of spine) must be listed as the primary diagnosis
  - Resulting disorders (condition) are to be listed as secondary diagnosis in medical record
- Date of initial treatment/exacerbation of existing condition
  - Must be entered in Item 14 of the CMS-1500 claim form or the electronic equivalent





# **Coding Guidelines**

- If using an X-ray as documentation of the subluxation
  - the date of the X-ray (or existing MRI or CT scan) must be entered in Item 19 of the CMS-1500 claim form or the electronic equivalent
- Modifier AT (acute treatment) used for medically necessary manipulation





# Administrative Simplification Compliance Act (ASCA)





# ASCA Requirements for Paper Claim Submissions

- All Medicare claims are required to be submitted electronically, with limited exceptions
- Requirements
  - You must meet one of the ASCA exception criteria
    - Small practice –fewer than ten full-time employees (Part B)
    - No method for submitting claims electronically
    - Unusual circumstances
  - Complete the ASCA Waiver Request Form
  - Provide supporting documentation
  - ASCA Waiver Requirements





# Significant Facts for Successful Chiropractic Billing





# Medical Record Documentation Requirements for Initial and Subsequent Visits (SE1601)

- Majority of denials due to insufficient documentation or other documentation errors
  - Indication of "pain" is insufficient
- Two ways the level of subluxation may be specified in the patient's record
  - May refer either to the condition of the spinal joint involved or
  - Direction of position assumed by the particular bone named
- MLN Matters® SE1601 Revised: Medical Record Documentation Requirements for Initial and Subsequent Visits





# Use of the AT Modifier for Chiropractic Billing (SE1602)

- Active Treatment (AT) modifier
  - Not used if maintenance therapy is being performed
- Acute and Chronic Subluxation may be covered as long as there is active treatment which is well documented and improvement is expected
- MLN Matters® SE1602 Revised: Use of AT Modifier for Chiropractic Billing





# Educational Resources to Assist Chiropractors with Medicare Billing (SE1603)

- Article provides the correct resources providers should be accessing to properly bill Medicare
  - Enrollment Information
  - Coverage, Documentation, and Billing
- MLN Matters® <u>SE1603 Revised: Educational</u> <u>Resources to Assist Chiropractors with Medicare</u> <u>Billing</u>





# Billing Medicare for Therapy Services

- Noncovered "always therapy" services must be submitted according to the therapy guidelines along with one of the therapy modifiers
  - GN Service delivered under an outpatient speech-language pathology plan of care
  - GO Service delivered under an outpatient occupational therapy plan of care
  - GP Service delivered under an outpatient physical therapy plan of care
- Claims submitted without an appropriate modifier will be returned to provider
- Claims will be appropriately denied as noncovered only with a valid modifier
- Annual Therapy Update





# Timely Claims Filing Requirement

- Claims not submitted timely are provider-liable
  - Beneficiary cannot be charged
- For claims submitted with spanned dates of service, the line item "From" date will be used to determine the date of service and filing timeliness
- If a line item "From" date is not timely, but the "To" date is timely, the line item will be split and deny the untimely services





# **Submitting Duplicate Claims**

- May delay payment
  - Resubmitting your claim prior to receiving a determination is considered an inappropriate billing practice
  - Increases administrative costs to the Medicare Program and the provider
- Could cause you to be identified as an abusive biller; or may result in an investigation for fraud if a pattern of duplicate billing is identified





# Unprocessable

- Information is
  - Invalid
  - Missing
  - Insufficient
  - Incomplete
- Claims will be rejected
- Must submit a new claim
- No appeal rights granted





# Unprocessable

- Methods for rejection
  - Remittance advice shows an MA130
  - Additional remark codes used to identify the error
- Paper claims are screened
  - Form letter sent back indicating the error
- Electronic claims
  - Fail initial edits





## JK Contact Information

- **IVR**: 877-869-6504
- Provider Contact Center: 866-837-0241
- EDI Helpdesk: 888-379-9132
- Provider Enrollment: 888-379-3807
- Correspondence
  - National Government Services, Inc. P.O. Box 6189
     Indianapolis, IN 46206-6189





### J6 Contact Information

- IVR: 877-908-9499
- Provider Contact Center: 866-234-7340
- EDI Helpdesk: 888-379-9132
- Provider Enrollment: 877-908-8476
- Correspondence
  - National Government Services, Inc.

Attn: Written Inquiries

P.O. Box 6475

Indianapolis, IN 46206-6475





## Fee Schedules





#### Medical Policies

Find LCDs and related billing and coding articles



#### Enrollment

Getting started, after you enroll, and revalidating your enrollment



#### Fee Schedules

Code pricing search, payment systems, limits, and fee schedule lookup





#### Overpayments

Repayment schedules, and post-pay adjustment



#### Medicare Compliance

Medical Review, Prior Authorization, Fraud & Abuse, CERT, and more

National Government Services Fall 2021 Virtual Conference



Register today!



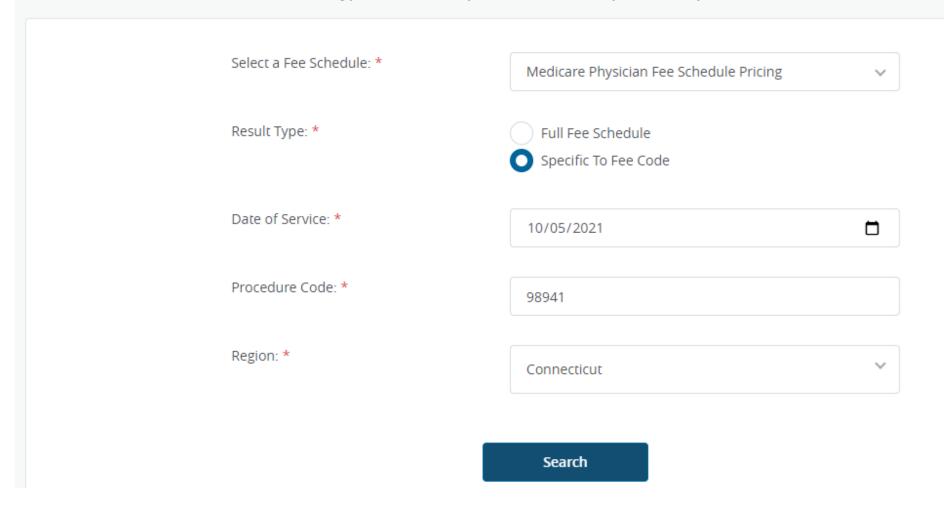






## Fee Schedule Lookup

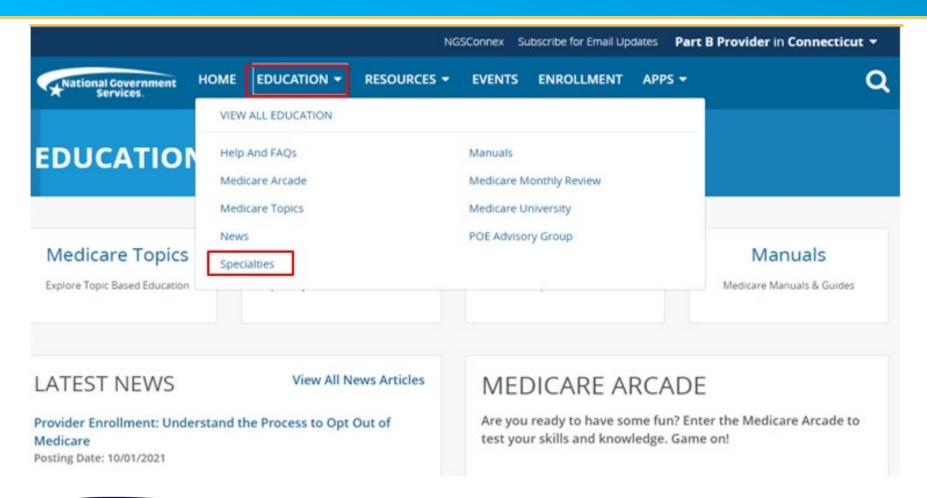
To initiate a search, select a fee schedule type from the drop-down menu, complete all required fields, then select **Search**.







### **Education Resources**





### **SPECIALTIES**

Select a Specialty to Learn More!

**Ambulance** 

Anesthesia

Cardiac

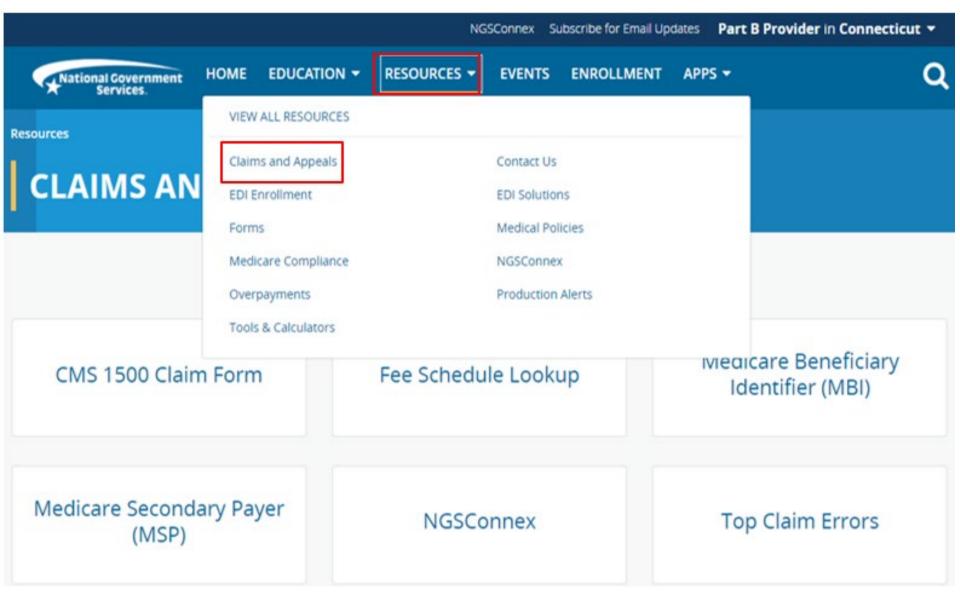
Chiropractic Services

Dental

Durable Medical Equipment, Prosthetics, Orthotics and Supplies











#### **ABOUT APPEALS**

**About Appeals** 

Reopening versus Redetermination

Who May File an Appeal?

Levels of Appeals and Time Limits for Filing

MSP Overpayments

Initiate Part B Reopenings or Non-MSP Overpayment Adjustments in NGSConnex

What Documents are Needed

Submit an Appeal Electronically with NGSConnex

Submit an Appeal Electronically via esMD

#### Five Levels of Appeals: Overview

#### Level One - Redetermination

- Time Limit for Filing a Redetermination 120 days from date of receipt of the initial determination notice
- Amount in Controversy No minimum (none)

#### Level Two - Reconsideration (QIC)

- Time Limit for Filing a Reconsideration 180 days from date of receipt of the redetermination decision
- Amount in Controversy No minimum (none)

# Level Three - Administrative Law Judge (ALJ)

Time Limit for Filing an ALJ - 60 days from the date of receipt of

#### **Helpful Resources**

Log Into NGSConnex

Appeals Timeline Calculator

Form(s) you'll need:

**Appeal Forms** 





### **ABOUT APPEALS**

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#### Reopening versus Redetermination

Understanding your next steps are very important for quick reimbursement and providers are required to know the difference between a reopening or a redetermination.

- A reopening is a reprocessing of a claim to fix minor mistakes.
- A redetermination is an examination of a claim that includes analysis of documentation.

Providers are encouraged to register for NGSConnex. Providers who are registered to use NGSConnex, should use this option to submit reopening requests electronically.

This guide distinguishes the differences between a reopening and redetermination. Please review and share this information with anyone in your organization who can benefit from this guide.

**Helpful Resources** 

Log Into NGSConnex

Appeals Timeline Calculat

Form(s) you'll need:

**Appeal Forms** 





# Contacting the Telephone Reopening Unit

- Part B TRU Line
  - J6: 877-867-3418
  - JK: 888-812-8905
    - · Each state will have a different option
- When calling TRU, provide the following information
  - Beneficiary's name
  - Medicare Health Insurance Claim Number/MBI
  - Your full name (first and last name)
  - Your phone number
  - Provider's name (Name listed on the Medicare Remittance Advice)
  - PTAN
  - Date(s) of service in question
  - Item or service in question
  - Reason for request





# TRU Changes

- TRU reopenings may be done for
  - Assignment of claims (contractor errors only)
  - Adding/changing ordering/referring/supervising physician
  - Add/change rendering provider
  - POS Changes
  - CLIA certification denials
  - Duplicate denials
  - Medicare Advantage plan denials (clinical trial or hospice only)
  - Modifier GV and GW
  - Fee schedule corrections (contractor error only)
  - HICN/MBI corrections (contractor error only)
  - Patient paid amount (contractor error only)
  - MSP (Medicare now primary)
- All other requests need to be done through NGSConnex or in writing





# Record Requests Documentation Tips

- Respond to an ADR within 45 days (30 days recommended)
- Documentation
  - Legible
  - Copy both sides
  - Signatures
  - Do not bind records together
  - Do not highlight records
  - Do not tab records
  - Make sure the ADR request matches the records sent





## **TOOLS & CALCULATORS**

#### **TOOLS & CALCULATORS**



#### 90-Day Global Period Calculator

Determine when the global period ends for a major surgical procedure.



#### Acronym Search

Search frequently used acronyms associated with Medicare.



#### ADR Response Timeline

Determine the date that a requested medical record must be received.



#### Appeals Calculator

Determine the date that a requested appeal must be received.



#### Appeals Decision Tree

This tool helps clarify the steps taken in the appeal process.



#### **CERT Denial Reason Finder**

Use this tool to identify the outcome of a CERT review.





# Signature Requirements

- Signature requirements for medical documentation
  - Stamped signatures are not acceptable on any medical record
  - Legible identifier for services provided and ordered must be indicated
    - Handwritten, electronic signatures or facsimiles of original written or electronic signatures will be accepted for medical review purposes
  - Claims not meeting the signature requirements will be denied
  - MLN® Fact Sheet <u>Complying With Medicare Signature</u> Requirements ICN 905364





# **NGSConnex**





# What Is NGSConnex - Free Program

- Only need Internet access and email address
- NGSConnex
  - Beneficiary eligibility/therapy caps
  - Claim status-duplicate claim status
  - Financial data/provider demographics
  - Ability to order/download duplicate remittances

- Redeterminations /reopenings
- Inquiries
- Submission of medical records (ADR request)
- Print and view appeal letters
- Claims submission
- Preventive services







National Government Services.

Connex User Guide | Contact Us

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2 INDIVIDUAL ACCOUNT 3 BUSINESS 4 FINISH Before you begin Have the following information available: NPI PTAN the last 5 digits of your TIN® . Check number and check amount for an NGSMedicare check issued within the past 90 days (LSOs only) Create a User ID and Password for your account User ID Requirements: Enter 4 Alpha and 3 Numeric (e.g. ABCD123) User ID:\* USER ID Password:\* Password Re-Type Password:\* Re-Type Password Cancel Next





# Hours of Availability

- NGSConnex is available 24/7
- Information obtained from the local system is only available
  - Monday–Friday: 7:00 a.m.–6:00 p.m. ET
  - Saturday: 7:00 a.m.–3:00 p.m. ET
- Not available during system upgrades or maintenance





# Coverage and Billing Resources

- CMS IOM Publication 100-02, Medicare Benefit Policy Manual, Chapter 15
  - Section 30.5, "Chiropractor's Services"
  - Section 240, "Chiropractic Services-General"
  - Section 240.1.1, "Manual Manipulation"
  - Section 240.1.2, "Subluxation May Be Demonstrated by X-ray or Physician's Exam"
  - Section 240.1.3, "Necessity for Treatment"
  - Section 240.1.4, "Location of Subluxation"
  - Section 240.1.5, "Treatment Parameters"





### Additional Resources

- MLN® Educational Tool <u>Medicare</u>
   <u>Documentation Job Aid For Doctors Of</u>

   <u>Chiropractic</u>
- Medicare Needs Better Controls to Prevent Fraud, Waste, and Abuse Related to Chiropractic Services





## Thank You!

- Follow-up email
  - Attendees will be provided a Medicare University Course Code
- Questions?



