



Medicare Secondary Payer (MSP) – Rejections on Medicare Primary Claims

7/20/2023





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Today's Presenters

Provider Outreach and Education Consultants

- Christine Janiszcak
- Jan Wood
- Kathy Mersch









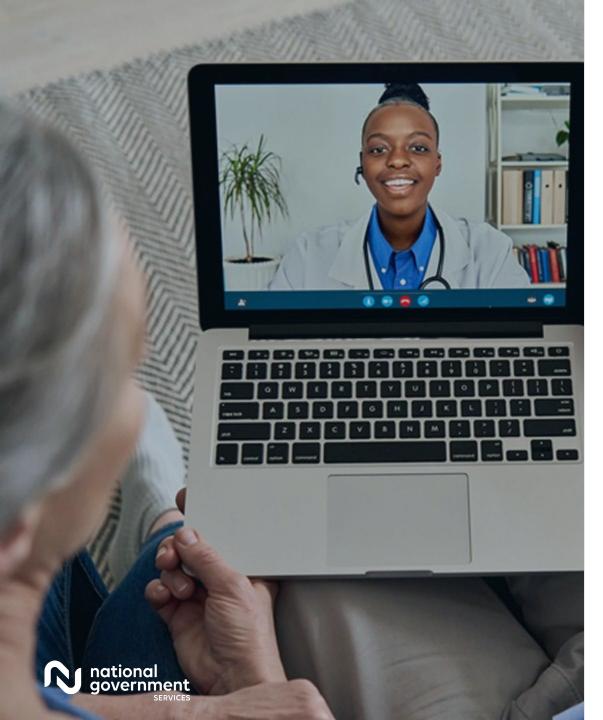


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Recording

- Attendees/providers are never permitted to record (tape record or any other method) our educational events. This applies to webinars, teleconferences, live events and any other type of National Government Services educational events.
- Objectives
 - Help providers prevent claim rejections for MSP
 - Review explanatory billing codes you can report on your claims to let Medicare know why we are primary payer for beneficiary's services
 - Review situations that require contact with BCRC





Agenda

2023 MSP webinars Christine Janiszcak

MSP Resources handout Christine Janiszcak

Your MSP responsibilities Christine Janiszcak

Medicare primary claims that reject for MSP Christine Janiszcak

MSP questionnaire indicates Medicare is primary Christine Janiszcak and Jan Wood

Letting us know Medicare is primary Jan Wood

Scenarios and claim coding Jan Wood

Questions and answers







2023: MSP Webinar Series

MSP Webinars in Series

- MSP: Fundamentals (05/04/2023)
- MSP: Resources (06/28/2023)
- MSP: Identifying Primary Payers (07/13/2023)
- MSP: Setting Up and Correcting CWF Records (07/18/2023)
- MSP: Rejections on Primary Claims (07/20/2023)
- MSP: Working Aged with EGHP Provision (08/08/2023)
- MSP Disabled with LGHP Provision (08/10/2023)
- MSP: ESRD with EGHP Provision (08/15/2023)
- MSP: No-Fault, Medical-Payment and Liability Provisions (TBD)





MSP Webinars in Series

- MSP: Submitting Claims When Primary Payer Makes Payment (MSP Billing) (TBD)
- MSP: Billing Examples (TBD)
- MSP: Submitting Claims When Primary Payer Does Not Make Payment (Conditional Billing) (TBD)
- MSP: Conditional Billing Examples (TBD)
- MSP: Claims That RTP (TBD)
- MSP: Conditional Claims That RTP (TBD)
- MSP: Adjustments Involving MSP (TBD)
- MSP Payment and Beneficiary Responsibility (TBD)





Additional MSP Webinars

- Virtual conferences (include MSP as topic)
 - Twice a year
- Let's Chat About MSP Part A
 - Once a month
 - For all Part A providers including HHHs and FQHCs/RHCs
 - Ask MSP-related questions (no PHI)
 - Event posted to our website but no presentation





MSP Resources Handout

Fact: The more you know about MSP, the more easily you can achieve compliance with your MSPrelated provider responsibilities

Tips: Review MSP resources available to you and continue to learn about MSP!





Your MSP Responsibilities

Providers' MSP-Related Responsibilities Per Medicare Provider Agreement



Determine if Medicare is primary payer for beneficiary's services

Identify payers primary to Medicare – Check Medicare's records (CWF) AND conduct MSP screening process (collect information from beneficiary by asking questions)



Submit claims to primary payer(s) before Medicare

May be more than one payer primary to Medicare



Submit MSP claims to Medicare when required

Follow claim submission guidelines





MSP Value Codes and Primary Payer Codes

| MSP VC | MSP Provision/Medicare Exclusion | Payer Code |
|------------------------|--|------------|
| 12 | Working aged, age 65 and over, EGHP, 20 or more employees | А |
| 13 | ESRD with EGHP in 30-month coordination period | В |
| 14 | No-Fault (automobile and other types including medical- payment) or Set-Aside | D or T |
| 15 | Workers' Compensation or Set-Aside | E or W |
| 16 | Public Health Services | F |
| 41 | Federal Black Lung Program | Н |
| 43 | Disabled, under age 65, LGHP, 100 or more employees | G |
| 47 | Liability Insurance or Set-Aside | L or S |
| national government | | NGSMU |

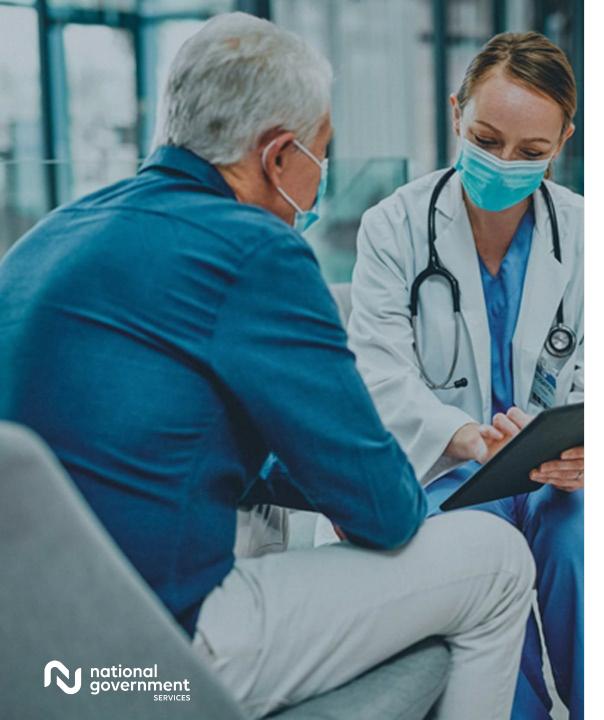
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Determine Proper Order of Payers

- Compare MSP record information to information you collected during MSP screening process
- Use your knowledge of MSP Provisions
 - In general, other coverage is primary when beneficiary
 - \checkmark Has other coverage that meets MSP Provision criteria and it is available
 - In general, Medicare is primary when beneficiary
 - ✓ Has no other coverage
 - ✓ Has other coverage but it doesn't meet MSP Provision criteria or it meets MSP Provision criteria but it is no longer available









Submit Claims Per Your Determination – Medicare is Primary

Submit a Medicare primary claim with explanatory billing codes



Submit Claims Per Your Determination – Another **Payer is Primary**

Submit claim to other payer first and to Medicare second (MSP) if required with correct billing codes

May submit conditional claim to us if primary payer does not pay for a valid reason or within 120-day promptly period (accidents only)



Submit Claims Per Your Determination -More Than One Payer is Primary

Submit claims to those payers, in proper order, and to Medicare third (tertiary) with correct billing codes



Information You May Collect During MSP Screening Process

- During your MSP screening process with beneficiary, you may learn of information that
 - Requires a new MSP record to be set up
 - Corrects an open MSP record
 - Changes an open MSP record(s) to Medicare primary





Information You May Collect During MSP Screening Process – GHP Examples

- Include but are not limited to
 - MSP record information is inaccurate (employer, insurer, effective date, through date, etc.)
 - GHP terminated
 - GHP benefits exhausted for lifetime
 - Beneficiary is not enrolled in GHP
 - Beneficiary, spouse or family member retired
 - Employer size changed (GHP remains primary until a certain amount of time passes after change)





Information You May Collect During MSP Screening Process – Non-GHP Examples

- Include but are not limited to
 - MSP record information is inaccurate (Insurer, effective date, through date, etc.)
 - Non-GHP terminated
 - Non-GHP benefits exhausted
 - Case settled
 - Accident never occurred
 - Services are not related to a prior accident





Contact the BCRC

- If you learn of such information, you may need to contact BCRC (See MSP) Resources handout)
 - Contact BCRC to request a
 - ✓ New MSP record be set up if no such record exists
 - Correction to an open MSP record (correction to MSP information or some other) correction)
 - Change to an open MSP record (change from Medicare secondary to Medicare primary) for reasons other than
 - Beneficiary/spouse retired or
 - Services are not related to open MSP record for prior accident





Obtain Documentation From Employer or Insurer

- Assists BCRC in
 - Setting up MSP record when there is no open MSP record
 - Correcting or changing open MSP record
- Providers can fax or mail documentation from employer or insurer to BCRC
 - Documentation must be on that company's letterhead
 - Do not wait for beneficiary to contact BCRC





Medicare Primary Claims That Reject for Open MSP Records

Life of a Medicare Primary Claim

- Follow these steps to submit a primary claim
 - Prepare Medicare primary claim
 - Report required claim coding accurately
 - Report explanatory claim coding as to why we are primary
 - If necessary, contact BCRC to change open MSP record
 - Once BCRC changes MSP record, submit primary claim
 - Maintain documentation to support your claim





Alert! Medicare Primary Claims Can Reject for Open MSP Records

- A primary claim may reject for MSP if you
 - Did not check for open MSP record(s)
 - Checked and found open MSP record(s) but did not report explanatory claim coding to indicate why we are primary

✓ Beneficiary and/or or spouse retired

 \checkmark Services are not related to open accident MSP record

- Did not contact BCRC to change MSP record to primary
- Did contact BCRC to change MSP record(s) to primary but did not wait for change to appear before submitting claim





Recognizing Medicare Primary Claims That Reject for Open MSP Records

MSP claim rejections

- Are known as cost-avoided claims
- Appear in FISS status location R B9997
- Have a FISS claim reason code in range 34XXX
- Have units/charges moved by FISS to noncovered





Top Reason Codes for Medicare Primary Claims That Reject for Open MSP Records

- 34538 There is an open VC 12 MSP record
- 34540 There is an open VC 43 MSP record
- In both cases
 - Claims were submitted as Medicare primary
 - There is an open MSP record in CWF
 - Claim does not have explanatory claim coding as to why we are primary





Resolving Claims That Reject for Open MSP Records

- You must adjust claim to resolve rejection
 - Do not resubmit claim as it will reject as duplicate
- You may submit adjustments (TOB XX7)
 - Via 837I
 - In FISS DDE
 - In hardcopy format to our Claims Department
 - \checkmark ASCA waiver is not required





Resolving Medicare Primary Claims That Reject for Open MSP Records

- If changing claim to MSP
 - Submit claim to primary payer
 - When response received, prepare adjustment
 - ✓ Report TOB XX7, CC = D7, applicable MSP claim coding and move noncovered services back to covered
 - Submit adjustment
 - ✓ Unless BCRC needs to add an open MSP record to match insurance information on MSP adjustment
 - If so, contact BCRC to request this and submit adjustment once BCRC adds record





Resolving Medicare Primary Claims That Reject for Open MSP Records

- If changing claim to back to Medicare primary, prepare adjustment
 - Report TOB XX7, CC = D9, any explanatory claim coding to indicate why we are primary and move noncovered services back to covered
 - Submit adjustment
 - ✓ Unless BCRC needs to change open MSP record to make Medicare primary
 - If so, contact BCRC to request this change and submit adjustment once BCRC makes this change





MSP Tip

 It is better to prevent your claims from rejecting for MSP than to have to spend time and money adjusting such claim rejections





MSP Questionnaire Responses That Indicate Medicare is Primary

Be sure to screen your Medicare patients for other

CMS Model MSP Questionnaire

CMS' model questionnaire has **three parts**

Reference: CMS IOM Publication 100-05, Medicare Secondary Payer Manual, Chapter 3, Section 20.2.1

Part I

Black Lung, WC, No-Fault (automobile and other types) and Liability

Part II

Medicare entitlement (age and disability) and GHPs

Part III

Medicare entitlement (ESRD) and dual entitlement (age or disability and ESRD)





Document Responses to All Questions Regarding Non-GHPs

- Document beneficiary's responses to all questions in Part I
 - If using CMS' model MSP questionnaire or its equivalent
 - ✓ These include accident-related questions





<u>Medicare is Primary</u> in Accident Cases When...

- Services are related to a current accident but there is no other insurance primary to Medicare
 - No primary coverage exists
 - ✓ Federal Black Lung Program, WC, automobile no-fault, automobile med-pay, premises med-pay or Liability
 - ✓ GHP through employer
- Examples
 - Beneficiary fell out of bed at home
 - One-car accident in non no-fault state; med-pay not purchased





Medicare is Primary in Accident Cases When...

- Services are related to an accident, there was insurance primary to Medicare but
 - Benefits exhausted prior to claim's DOS
 - No GHP through employer
- Example
 - Car accident in no-fault state, no-fault was available until benefits exhausted; DOS after exhaustion date and no liability involved





Medicare is Primary in Accident Cases When...

- Services are related to an accident, there was insurance primary to Medicare but
 - Case settled prior to claim's DOS and no dollars in settlement for future medicals
 - No GHP through employer
- Example
 - Car accident in non no-fault state, med-pay not purchased, beneficiary filed liability claim against responsible party, settlement awarded, DOS after settlement date, no dollars in settlement for future medicals





Medicare is Primary in Accident Cases When...

- Services are not related to an accident for which there is an open MSP record in CWF
 - No GHP through employer
- Example
 - Beneficiary was in a car accident two years ago in a no-fault state, benefits are not exhausted, MSP record is open



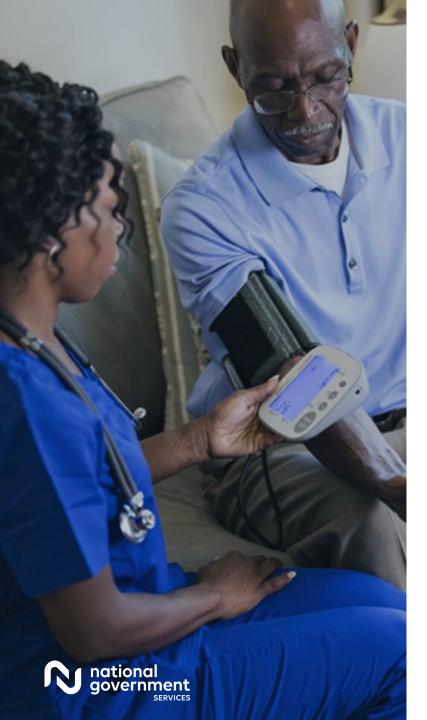


Document Responses to All Applicable Questions Regarding GHPs

- Document beneficiary's responses to all applicable questions in Part II or Part III depending on beneficiary's Medicare entitlement reason
 - If using CMS' model MSP questionnaire or its equivalent







MSP Fact

- An individual must have current employment status for the Working Aged MSP Provision to apply (beneficiary or spouse) or for the disabled MSP Provision to apply (beneficiary, spouse or family member). If that individual is retired, they do not have current employment status.
 - References: <u>CMS IOM Publication 100-05, Medicare</u> <u>Secondary Payer Manual, Chapter 1, Section 10</u> (review definition of "current employment status") and <u>Chapter 2, Section 10.5</u>



What to Look For in Responses

- For age 65 and older beneficiaries
 - Beneficiary and/or spouse are no longer working
 - No GHP through employer
 - Employer size less than 20 employees
- For under age 65 beneficiaries
 - Beneficiary, spouse or family member are no longer working
 - No LGHP through employer
 - Employer size less than 100 employees





Retirement Dates

- While CMS' model MSP questionnaire may not include retirement date fields, CMS still requires providers obtain and report retirement dates
 - Collect accurate retirement dates
 - Report such dates on your Medicare claims
 - Follow CMS' policy for when beneficiary or spouse cannot recall exact retirement date(s)
 - CMS IOM Publication 100-05, Medicare Secondary Payer Manual, Chapter 3, Section 20.1, #4





Medicare is Primary for Age 65 or Over **Beneficiary When**

- Beneficiary does not have Medicare Part A
- Beneficiary or spouse
 - Is not currently employed and has retirement plan or COBRA
 - Is currently employed but
 - ✓ Does not have an EGHP, or
 - ✓ Beneficiary rejected EGHP; purchased direct-pay plan
 - \checkmark Employed by single employer with less than 20 employees





Medicare is Primary for Disabled Under Age 65 Beneficiary When

- Beneficiary does not have Medicare Part A
- Beneficiary, spouse or family member
 - Is not currently employed and has a retirement plan or COBRA
 - Is currently employed but
 - ✓ Does not have an LGHP, or
 - ✓ Beneficiary rejected LGHP; purchased direct-pay plan
 - \checkmark Employed by single employer with less 100 employees





Letting Us Know Medicare is Primary

Review Completed MSP Questionnaire Prior to Billing

- If your facility
 - Completed a MSP questionnaire/form with beneficiary
 - \checkmark Billing staff must have access to this information
 - ✓ May contain information regarding primary payer(s)
 - Did not complete a MSP questionnaire/form with beneficiary because he/she stated no changes to open MSP record were needed
 - \checkmark Billing staff must have access to notation stating this







MSP Facts

- When submitting Medicare claims, CMS expects providers to
 - Use billing information you collected during your MSP screening process with each beneficiary
 - Report all applicable billing codes on claim(s) to represent each beneficiary's most current MSP status



FLs to Complete to Report Why Medicare is Primary

- Report billing codes in claim fields (FLs) of UB-04/CMS-1450 claim form or 837I
 - CCs in FLs 18-28 or field 2300.HI (BG)
 - OCs and dates in FLs 31-34 or field 2300.HI (BH)
 - Remarks in FL 80 or field 2300.NTE
- References
 - For FLs, CMS IOM, Publication 100-04, Medicare Claims Processing Manual, Chapter 25
 - For billing codes, <u>NUBC</u>





OCs and Dates to Report Why Medicare is Primary

- Report OC 05 (zero 5) with DOA
 - Accident claim; provider developed for other payers and determined there were none
- Examples of when to report OC 05 and DOA
 - Claim is for current accident but no primary payer
 - Claim is related to prior accident but benefits exhausted or case settled prior to claim's DOS
- Contact BCRC to correct MSP record if applicable





Remarks to Report Why Medicare is Primary

- Report remarks
 - When applicable, to indicate services are not related to open accident MSP record in CWF (VC 14, 15, 41 or 47)
 - ✓ "Claim is not related to open _ (fill in VC) MSP record in CWF"
 - Do not also use OC 05 and DOA unless claim is for a current accident for which there is no primary payer
- May contact BCRC to correct MSP record but is not necessary
 - Future unrelated claims will continue to need remarks





Claims With Remarks

- When incoming claims contain remarks indicating services are not related to open accident MSP record, Medicare can
 - Bypass MSP record and
 - Process claim for payment





CCs to Report Why Medicare is Primary for Beneficiaries Age 65 and Over

- Report following CCs as applicable on claims
 - CC 09
 - \checkmark Neither the beneficiary nor spouse is employed
 - CC 10
 - \checkmark Beneficiary and/or spouse is employed but does not have an EGHP
 - CC 28
 - ✓ Beneficiary and/or spouse is employed, beneficiary has GHP through employer but it is secondary to Medicare because employer has less than 20 employees
- Contact BCRC to correct applicable MSP record





CCs to Report Why Medicare is Primary for Beneficiaries under Age 65

- Report following CCs as applicable on claims
 - CC 09
 - \checkmark Neither the beneficiary nor spouse is employed
 - CC 11
 - \checkmark Disabled beneficiary and/or spouse is employed but does not have a LGHP
 - CC 29
 - \checkmark Disabled beneficiary and/or family member is employed, beneficiary has LGHP through that employer but it is secondary to Medicare because employer has less than 100 employees
- Contact BCRC to correct applicable MSP record





OCs to Report Why Medicare is Primary for Beneficiaries of All Ages

- Report OC codes and dates as applicable on claims
 - OC 18 and retirement date
 - ✓ Beneficiary's retirement date (date last had current employment)
 - OC 19 and retirement date
 - ✓ Spouse's retirement date (date last had current employment)
 - Above OCs do not apply to beneficiaries with ESRD
- May contact BCRC to correct MSP record





Claims With Retirement Dates

- When incoming claims contain retirement dates, Medicare can
 - Send retirement date(s) to BCRC
 - Process claim for payment
- BCRC
 - Reviews/investigates information
 - Corrects/changes MSP VC 12 or 43 record if there are no conflicts





Contact BCRC if No Explanatory Claim Coding is Available

- There may not be an applicable FL or billing code to explain to Medicare why we are primary
 - Contact BCRC
 - \checkmark Do not use OC 24 on Medicare primary claim to let us know primary payer on MSP record does not exist or is not primary





MSP Tip

 Maintain documentation that supports the billing codes you report on Medicare claims including CCs, OCs and remarks





Scenarios and Claim Coding – Assume for All Scenarios That DOS is Today

Scenario One

Provider

- Renders care to beneficiary with Medicare based on age (age 69) for diabetes
- Checks CWF for MSP record and finds none
- Completes MSP questionnaire with beneficiary
- Concludes Medicare is primary
 - \checkmark Beneficiary and spouse are not employed
 - Beneficiary retired on 5/1/2022 and spouse retired on 1/15/2023
- Submits Medicare primary claim with

✓ CC 09 and OC 18 with 5/1/2022 and OC 19 with 1/15/2023





Scenario Two

- Provider
 - Renders care to beneficiary with Medicare based on a disability (age 63) for high cholesterol
 - Checks CWF for MSP record and finds one VC 43 record with termination date 6/1/2022
 - Completes MSP questionnaire with beneficiary
 - Concludes Medicare is primary
 - ✓ Beneficiary retired on 6/1/2022 and spouse retired on 8/1/2021
 - Submits Medicare primary claim with
 - ✓ CC 09, OC 18 with 6/1/2022, and OC 19 with 8/1/2021





Scenario Three

- Provider
 - Renders care to beneficiary with Medicare based on age (age 67) for high blood pressure
 - Checks CWF for MSP record and finds one VC 12 record with an N validity (not valid)
 - Completes MSP questionnaire with beneficiary
 - Concludes Medicare is primary
 - ✓ Beneficiary is still working but employer does not offer EGHP and spouse retired on 12/1/2021
 - Submits Medicare primary claim with
 - ✓ CC 10 and OC 19 with 12/1/2021





Scenario Four

Provider

- Renders care to beneficiary based on a disability (age 55) for prevention
- Checks CWF for MSP record and finds none
- Completes MSP questionnaire with beneficiary
- Concludes Medicare is primary
 - ✓ Beneficiary retired on 2/1/2021 and spouse is still working but employer does not offer LGHP
- Submits Medicare primary claim with
 - ✓ CC 11 and OC 18 with 2/1/2021





Scenario Five

Provider

- Renders care to beneficiary based on age (age 70) for heart condition
- Checks CWF for MSP record and finds none
- Completes MSP questionnaire with beneficiary
- Concludes Medicare is primary
 - ✓ Beneficiary is still working, has EGHP, but employer is a single employer that employs 10 employees and spouse retired on 7/1/2021
- Submits Medicare primary claim with

✓ CC 28 and OC 19 with 7/1/2021





Scenario Six

- Provider
 - Renders care to beneficiary with Medicare based on a disability (age 47) for eye condition
 - Checks CWF for MSP record and finds none
 - Completes MSP questionnaire with beneficiary
 - Concludes Medicare is primary
 - ✓ Beneficiary retired on 12/31/2021 and spouse is still working, has GHP, but employer is a single employer that employs 75 employees
 - Submits Medicare primary claim with

✓ CC 29 and OC 18 with 12/31/2021





Scenario Seven

- Provider
 - Renders care to beneficiary with Medicare based on age (age 71) for fractured leg due to fall in his home
 - Checks CWF for MSP record and finds none
 - Completes MSP questionnaire with beneficiary
 - Concludes Medicare is primary
 - \checkmark Beneficiary retired on 9/1/2021 and does not have a spouse
 - Submits Medicare primary claim with

 \checkmark CC 09, OC 05 with DOA and OC 18 with 9/1/2021





Scenario Eight

- Provider
 - Renders care to beneficiary with Medicare based on a disability (age 61) for fractured arm due to car accident (not no-fault state)
 - Checks CWF for MSP record and finds none
 - Completes MSP questionnaire with beneficiary
 - Concludes Medicare is primary
 - \checkmark Beneficiary retired on 5/1/2021, she was driving alone and hit a tree, and has not purchased optional med-pay and spouse retired 3/1/2020
 - Submits Medicare primary claim with

✓ CC 09, OC 05 with DOA, OC 18 with 5/1/2020 and OC 19 with 3/1/2020





Do Not Deny Medical Services

- Physicians, providers and suppliers shall not deny medical services or entry to a SNF or hospital after you discover that there is:
 - Open or closed GHP or NGHP MSP record found in HETS or on CWF; or a claim that was previously mistakenly rejected by Medicare due to MSP occurrence
 - <u>Medicare Secondary Payer: Do Not Deny Services and Bill Correctly</u>





What You Should Do Now

- Be familiar with MSP resources
- Develop and implement policies that ensure your facility meets its MSP responsibilities
- Ensure your admissions/registration department works closely with your billing department
- Share this presentation with coworkers
- Continue to attend our MSP webinars





Questions?

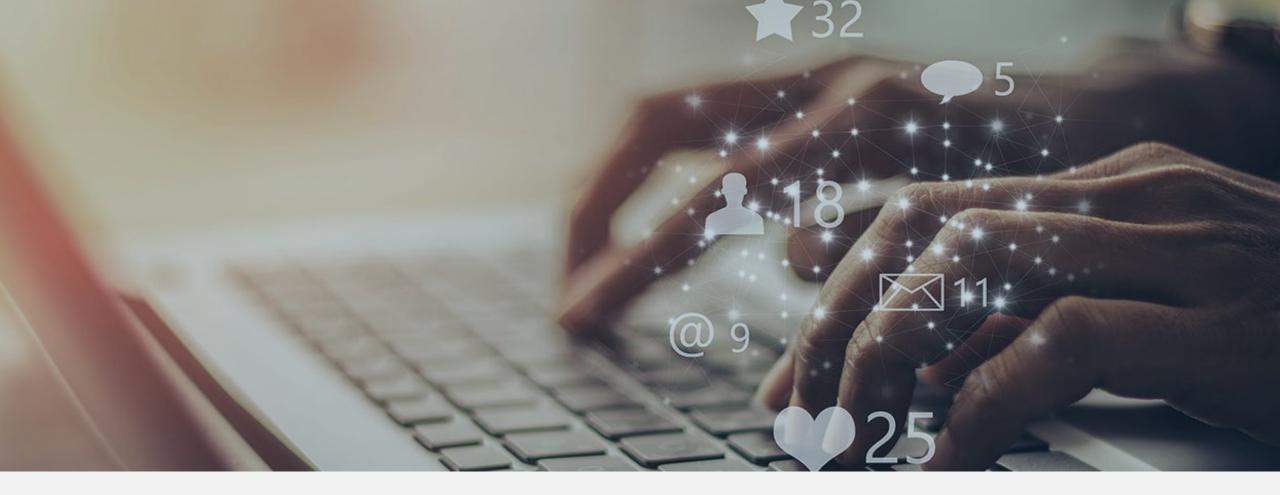
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